

# 華潤置地有限公司 China Resources Land Limited

(Stock Code 股份代號:1109)



# 目錄 Contents

| 公司資料             | 2  | Corporate Information   |
|------------------|----|---|
| 集團架構             | 3  | Group Structure   |
| 主席報告             | 4  | Chairman's Statement  |
| 管理層討論與分析         | 7  | Management Discussion and Analysis                                  |
| 其他資料             | 26 | Other Information   |
| 中期財務資料審閱報告       | 40 | Report on Review of<br>Interim Financial Information                |
| 中期綜合全面收益表        | 42 | Interim Consolidated Statement of Comprehensive Income              |
| 中期綜合財務狀況表        | 43 | Interim Consolidated Statement of Financial Position                |
| 中期綜合股本變動表        | 45 | Interim Consolidated Statement of<br>Changes in Equity              |
| 中期綜合現金流量表        | 47 | Interim Consolidated Statement of Cash Flows                        |
| 簡明綜合中期<br>財務報表附註 | 48 | Notes to the Condensed Consolidated<br>Interim Financial Statements |
|                  |    |   |

# 公司資料

### Corporate Information

#### 董事

#### 執行董事

王 印(主席) 吳向東(董事總經理)

#### 非執行董事

閻 飈

杜文民

丁潔民

魏斌

黄道國

陳 鷹

#### 獨立非執行董事

王 石

閻 焱

何顯毅

尹錦滔

馬時亨

#### 公司秘書

羅志力

#### 核數師

羅兵咸永道會計師事務所

#### 股份過戶登記處

卓佳標準有限公司

香港灣仔

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#### 註冊辦事處

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Grand Cayman

Cayman Islands

British West Indies

#### 總辦事處

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#### 網址

www.crland.com.hk

#### **Directors**

#### **Executive Director**

Wang Yin (Chairman)

Wu Xiangdong (Managing Director)

#### **Non-Executive Director**

Yan Biao

Du Wenmin

Ding Jiemin

Wei Bin

Huang Daoguo

Chen Ying

#### **Independent Non-Executive Director**

Wang Shi

Andrew Y. Yan

Ho Hin Ngai, Bosco

Wan Kam To, Peter

Frederick Ma Si Hang

#### **Company Secretary**

Lo Chi Lik, Peter

#### Auditor

PricewaterhouseCoopers

#### **Share Registrar**

Tricor Standard Limited

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Wanchai, Hong Kong

#### **Registered Office**

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#### **Head Office**

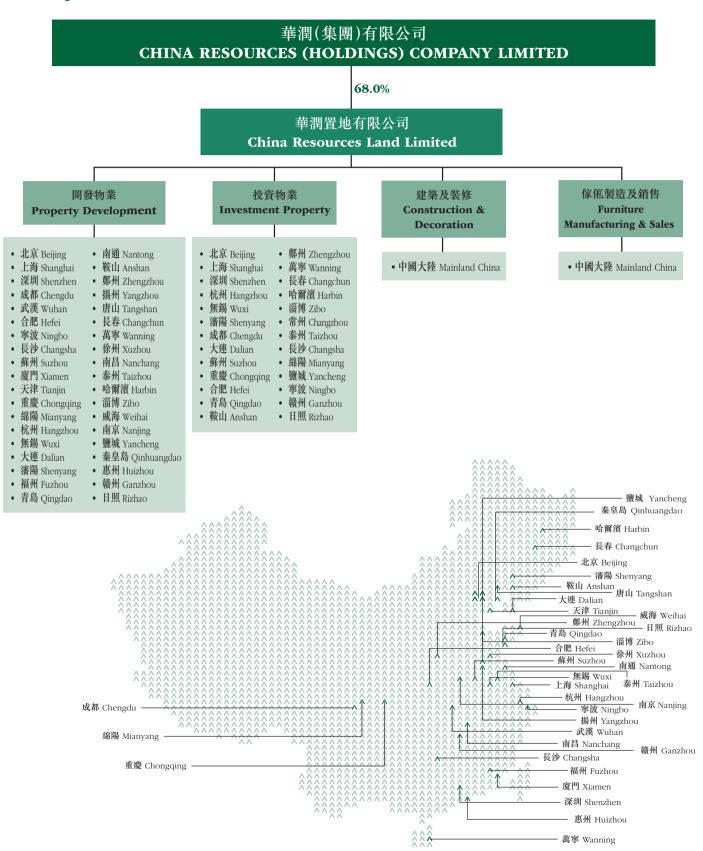
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#### **Website Address**

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# 集團架構

### Group Structure



# 主席報告

### Chairman's Statement

今年上半年,特別是五月份以來,以首次置業和首次改善為主導的剛性需求開始逐步明顯上升,市場出現結構性回暖,呈現出「價穩量升」的局面。本集團積極調整產品結構和價格策略,積極應對市場變化,繼續執行「量價均衡」、「現金流與利潤平衡兼顧」的銷售策略,同時加強成本優化及費用控制,使本集團上半年業績錄得同比增長,為全年取得良好業績奠定了堅實的基礎。

#### 業務回顧

二零一二年上半年,本集團於期內共實現營業額港幣 79.19億元,股東應佔溢利港幣 36.89億元,與二零 一一年同期相比分別增長了 2.9% 和 2.2%。其中,住 宅開發業務實現營業額港幣 53.84億元,同比下降 4.7%;截至八月十二日,已鎖定今年內可結算的住宅營業額達港幣 330.09億元,超出二零一一年全年實際住宅結算金額港幣 313.08億元 5.5%。今年上半年,包括酒店經營在內的投資物業營業額達到港幣 17.00億元,比上年同期增長 38.5%。

上半年,本集團每股盈利為港幣63.5仙,同比下降5.6%;每股淨資產達港幣10.77元,同比上升4.0%。 本集團決定派發中期股息港幣6.3仙。

### 住宅開發

二零一二年上半年,本集團住宅銷售業績突出,上半年共實現簽約233.14億元人民幣,與上年同期相比增長76.4%。隨著住宅開發規模進一步擴大,本集團堅定執行高效開發策略,進一步完善可供複製的產品線手冊,提供滿足市場需求的中小戶型產品。

同時,本集團堅持高品質戰略,上半年北京橡樹灣和成都二十四城榮獲「2012中國土木工程詹天佑優秀住宅社區金獎」。

### 投資物業

二零一二年上半年,成都萬象城於五月正式開業,目前本集團共有四個萬象城已投入商業運營,投資物業運營規模進一步擴大,截至本年六月底,本集團已運營的投資物業總建築面積已達186.88萬平方米,較年初時的160.85萬平方米增加16.2%。本集團繼續執行萬象城開發週期標準,加強在建萬象城的進度。同時,在戰略層面,本集團未來增持土地儲備時,將會進一步加大「住宅+投資物業」的綜合類土地項目的獲取比例,為持續提高投資物業在利潤中的貢獻比例奠定基礎。

In the first half of 2012, especially since May, the property market has experienced a structural recovery, which is characterized by "rising volume but with stable price" and supported by gradually increasing end-user demands from first-time home buyers and first-time upgraders. To better adapt to the market's changes, the Group has effectively adjusted its product mix and pricing strategy, continued to promote its product sales by implementing its strategy for a balanced approach between selling prices and sales volume and between cash flow and profitability, while further optimized its controls over various costs and expenses. As a result, the Group delivered satisfactory performance in its financial results for the first half of this year, while laying down a solid foundation for promising results for the full year.

#### **BUSINESS REVIEW**

In the first half of 2012, the Group recognized consolidated turnover of HK\$7,919 million and net profit attributable to shareholders of HK\$3,689 million, representing an increase of 2.9% and 2.2% over the same period of 2011 respectively. Segmental wise, the Group achieved turnover of HK\$5,384 million from residential development business, down by 4.7% year-on-year; as of 12 August, the Group has locked in HK\$33.0 billion development revenue for recognition in 2012, already exceeding HK\$31.3 billion for full year 2011 by 5.5%. In the first half of 2012, revenue from investment property business including hotel operations achieved HK\$1,700 million, up 38.5% over the same period of last year.

In the first half of 2012, earnings per share was HK63.5 cents, down by 5.6% over the corresponding period of 2011, and net book value per share increased by 4.0% to HK\$10.77. The Group recommended an interim dividend of HK6.3 cents per share.

#### RESIDENTIAL DEVELOPMENT

In the first half of 2012, the Group achieved robust contracted sales of RMB23,314 million, with a 76.4% surge year-on-year. Along with further expansion in the scale of our residential development operation, the Group have firmly implemented its strategy to pursue a faster asset turnover with high execution efficiency, and further streamlined its product lines in order to enhance efficiency and product duplication, with an aim to provide more small-to-medium sized units to meet prevailing market demand.

Meanwhile, the Group has continuously dedicated to high quality strategy. In the first half of 2012, Beijing Oak Bay and Chengdu Twenty-Four City were rewarded by China Civil Engineering Society with Gold Medal of "2012 Tien-yow Jeme Civil Engineering Prize".

#### **INVESTMENT PROPERTY**

With Chengdu MIXc's grand opening in May 2012, the Group's investment property portfolio received a further boost, bringing the total number of operating MIXc malls to four. As of 30 June 2012, the Group's total operating GFA of investment property reached 1.87 million square meters, representing an increase of 16.2% over 1.61 million square meters at the beginning of 2012. The Group will continue to take effective measures to enhance its control over construction and ensure development and completion schedule of its MIXc projects currently under construction fall within its internal standards. In addition, the Group will strategically increase the proportion of mixed-use projects with both residential and investment property in its future landbank acquisitions, with an aim to constantly lift the profit contribution from investment property in a long run.

# 主席報告

### Chairman's Statement



#### 增值服務

二零一二年上半年,本集團堅持增值服務差異化生意模式,加強增值服務推廣和創新工作;同時不斷延展增值服務試點,包括管家服務、園區服務、地下空間利用、可售商業增值服務、景觀增值服務等,部分工作已經取得階段性成果。

### 土地儲備

圍繞「住宅開發+投資物業+增值服務」的生意模式, 以戰略導向配置資源是本集團增加土地儲備的基本 原則。二零一二年以來,本集團控制投資節奏,審慎 投地,在日照和瀋陽新增了兩塊土地儲備,其中日照 項目為「住宅+五彩城」項目。新購入土地儲備計容 面積為89.30萬平方米。截至二零一二年八月十二日, 本集團已佈局39個城市,土地儲備計容面積約為 2,818.73萬平方米,其中住宅土地儲備面積2,362.96 萬平方米,在建投資物業土地儲備455.77萬平方米, 已經開發在營投資物業總建築面積為186.88萬平方米。

本集團土地儲備基本實現了住宅與投資物業比例合理、全國地域佈局得當、戰略佈局完善、總體規模基本滿足未來發展的土地儲備基礎。在加快現有項目開發的同時,堅持戰略導向,有選擇性、低成本、適度地增持土地儲備,在業務發展需要和財務穩健之間保持適度平衡。

### 財務政策

二零一二年上半年,本集團保持穩健的財務政策,總有息負債率、淨有息負債率和利息保障倍數等指標都控制在評級公司對投資評級所規定的範圍內。本集團的信用評級為「BBB」(標準普爾)及「Baa2」(穆迪),展望均為穩定。

#### VALUE-ADDED SERVICES

During the first half of 2012, the Group continuously dedicated to its differentiated business model and further strengthened the promotion and innovation of value-added services. At the same time, the Group broadened value-added services in its scope and piloted various newly-offered services including butler service, community service, optimized utilization of underground space, and value-added services for sellable commercial products and landscape design, some of which have shown promising results.

#### **LANDBANK**

In its new land bank acquisitions, the Group has strictly adhered to its principals to allocate its financial resources on a strategy-guided basis and to add new land bank in a manner complementary to its business model of "residential development + investment property + value-added services". Since the beginning of 2012, the Group has taken a prudent stance in land acquisition and only acquired two land blocks in Rizhao and Shenyang with a total GFA of 0.89 million square meters. Specifically, Rizhao project is for development of a complex with "residential + rainbow city" components. As of 12 August 2012, the Group's geographic coverage was further expended to 39 cities with a total landbank of GFA 28.19 million square meters, among which residential landbank amounted to 23.63 million square meters, investment property under construction stood at 4.56 million square meters, while operating investment property totalled 1.87 million square meters.

The Group has now established a landbank portfolio that is reasonably balanced in its proportion between residential development and investment property, ideally diversified in its geographic spread, strategically matching to the Group's long term plan, and can largely support the Group's development needs in the coming years. The Group would increase its quality land reserves in a disciplined and strategy-guided manner and on a selective basis while strictly adhering to its financial criteria, and maintaining an ideal balance between long-term business development and financial stability.

#### FINANCIAL POLICY

In the first half of 2012, thanks to its prudent financial policy, the Group's total interest bearing debt ratio, net interest bearing debt ratio and EBITDA to interest coverage ratio were all kept well under control within the ranges set by rating agencies for investment grade credit rating. The credit rating of the Group is "BBB with stable outlook" by Standard & Poor's and "Baa2 with stable outlook" by Moody's.

### 主席報告

### Chairman's Statement

#### 前景展望

下半年房地產市場仍將面臨較大的不確定性,行業調控將持續,市場整體保持平穩態勢,本集團將密切關注市場變化,提高市場預判能力及市場應變能力,適時調整本集團產品結構和產品價格,繼續堅持「價量平衡兼顧且以量為優先」的銷售和產品定價原則。本集團對下半年市場保持審慎樂觀。

截至二零一二年八月十二日,本集團已實現當年簽約額人民幣295.43億,連同二零一一年年底前已實現銷售但尚未結算的簽約額人民幣309.80億元,共有人民幣605.23億元有待二零一二年及以後結算。其中,已鎖定將於二零一二年年內結算的營業額已達到人民幣268.77億元,為本集團在二零一二年業績實現進一步持續增長提供了充分保證。此外,本集團投資物業租金收入持續增長,新開業的成都萬象城步入正常運營階段後,有望進一步提升本集團業績水平。

#### **OUTLOOK**

In the second half of 2012, the property market is expected to continue to face uncertainties and consistent policy tightening. Under the backdrop of such macro environment, we expect overall industry to remain relatively stable. The Group will closely monitor market situations and enhance our capability to predict the market changes and to respond to such changes. Further, the Group will take proactive measures to optimize its product mix and adopt a flexible pricing strategy as a response to changing market conditions, while adhering to its balanced approach between sales volume and selling prices though with volume as priority. The Group holds a cautiously optimistic view on the overall property market in the second half of 2012.

As of 12 August 2012, the Group has achieved total contracted sales of RMB29,543 million year-to-date. Together with the contracted value of RMB30,980 million which was achieved before the end of 2011 but remained unrecognized in 2011, the Group had a total contracted value of RMB60,523 million available for booking in 2012 and onwards. Specifically, the Group has so far locked in RMB26,877 million in development revenue for recognition in 2012, thus laying down a solid foundation for promising financial results for full year of 2012. In addition, rental income from the Group's operating investment properties sustained its growth momentum, which will be further boosted by the newly opened Chengdu MIXc.

### Management Discussion and Analysis



上半年,本集團住宅開發和出租業務的表現令人滿意。期內,各項目銷售情況和工程進度均符合預期, 為本年和下一年業績奠定了良好的基礎。 During the first half of 2012, the Group's residential development and investment property business both achieved satisfactory performance. While contracted sales were in line with expectation, all our projects progressed as scheduled, thus laying down a solid foundation for promising financial results of 2012 and 2013.

### 二零一二年上半年住宅開發業務 回顧

二零一二年上半年,本集團實現簽約額人民幣233.14億元,較上年同期大幅上漲76.4%;實現銷售面積211.60萬平方米,較上年同期上漲90.9%。

二零一二年上半年各城市具體銷售情況詳見下表:

# REVIEW OF RESIDENTIAL DEVELOPMENT BUSINESS IN THE FIRST HALF OF 2012

During the first half of 2012, the Group achieved contracted sales of RMB23,314 million with the area sold totalling 2,116,026 square meters, representing a significant year-on-year growth of 76.4% and 90.9% respectively.

Sales breakdown by city during the first half of 2012 are set out below:

| 城市             | City        |            | 合同金額<br>Contracted Value |                |              |
|----------------|-------------|------------|--------------------------|----------------|--------------|
| <del></del> 级中 | City        | 人民幣千元      | value<br>%               | Area So<br>平方米 | w. %         |
|                |             | RMB'000    |                          | Sqm            |              |
|                |             |            |                          |                |              |
| 北京             | Beijing     | 3,728,874  | 16.0%                    | 122,718        | 5.8%         |
| 上海             | Shanghai    | 1,677,611  | 7.2%                     | 47,552         | 2.2%         |
| 深圳             | Shenzhen    | 186,096    | 0.8%                     | 1,927          | 0.1%         |
| 成都             | Chengdu     | 2,475,678  | 10.6%                    | 256,051        | 12.1%        |
| 武漢             | Wuhan       | 637,981    | 2.7%                     | 57,584         | 2.7%         |
| 合肥             | Hefei       | 1,121,096  | 4.8%                     | 156,273        | 7.4%         |
| 杭州             | Hangzhou    | 458,009    | 2.0%                     | 19,488         | 0.9%         |
| 無錫             | Wuxi        | 1,193,728  | 5.1%                     | 128,101        | 6.0%         |
| 寧波             | Ningbo      | 1,103,637  | 4.7%                     | 92,705         | 4.4%         |
| 大連             | Dalian      | 915,865    | 3.9%                     | 90,155         | 4.3%         |
| 長沙             | Changsha    | 497,763    | 2.1%                     | 98,830         | 4.7%         |
| 蘇州             | Suzhou      | 437,313    | 1.9%                     | 27,244         | 1.3%         |
| 瀋陽             | Shenyang    | 1,431,244  | 6.2%                     | 161,056        | 7.6%         |
| 重慶             | Chongqing   | 1,574,186  | 6.8%                     | 229,632        | 10.8%        |
| 廈門             | Xiamen      | 262,701    | 1.1%                     | 28,866         | 1.4%         |
| 天津             | Tianjin     | 613,959    | 2.6%                     | 79,236         | 3.7%         |
| 綿陽             | Mianyang    | 128,814    | 0.6%                     | 27,841         | 1.3%         |
| 福州             | Fuzhou      | 779,272    | 3.4%                     | 76,475         | 3.6%         |
| 常州             | Changzhou   | 252,226    | 1.1%                     | 40,060         | 1.9%         |
| 南京             | Nanjing     | 314,220    | 1.3%                     | 12,462         | 0.6%         |
| 南通             | Nantong     | 326,871    | 1.4%                     | 46,029         | 2.2%         |
| 青島             | Qingdao     | 504,656    | 2.2%                     | 18,850         | 0.9%         |
| 揚州             | Yangzhou    | 240,026    | 1.0%                     | 31,030         | 1.5%         |
| 唐山             | Tangshan    | 303,692    | 1.3%                     | 41,907         | 2.0%         |
| 徐州             | Xuzhou      | 213,343    | 0.9%                     | 17,658         | 0.8%         |
| 長春             | Changchun   | 120,305    | 0.5%                     | 18,493         | 0.9%         |
| 南昌             | Nanchang    | 93,788     | 0.4%                     | 11,900         | 0.6%         |
| 萬寧             | Wanning     | 811,333    | 3.5%                     | 35,457         | 1.7%         |
| 泰州             | Taizhou     | 285,186    | 1.2%                     | 44,807         | 2.1%         |
| 淄博             | Zibo        | 385,538    | 1.7%                     | 55,620         | 2.1%         |
| 鹽城             | Yancheng    | 144,040    | 0.6%                     | 26,747         |              |
| 秦皇島            | · ·         |            | 0.6%                     |                | 1.3%<br>0.6% |
| <b>米</b> 王町    | Qinhuangdao | 94,932     | 0.4%                     | 13,272         | 0.0%         |
| 合計             | Total       | 23,313,983 | 100.0%                   | 2,116,026      | 100.0%       |

### Management Discussion and Analysis

二零一二年上半年本集團主要項目銷售資料:

Sales breakdown of key projects in the first half of 2012:

|                          |               |                                       |           | 截止                                      |                         |                                      |
|--------------------------|---------------|---------------------------------------|-----------|---|-------------------------|--------------------------------------|
| 項目名稱                     | 所在城市          | 項目類型                                  | 總建築<br>面積 | 二零一二年<br>六月三十日<br>累計已售面積<br>Accumulated | 二零一二年<br>上半年銷售面積        | 二零一二年<br>上半年平均售價<br>Average          |
| Project                  | City          | Project Type                          | Total GFA | area sold as of<br>30 June 2012         | Area sold<br>in 1H 2012 | selling price<br>in 1H 2012<br>(人民幣/ |
|                          |               |                                       | (平方米)     | (平方米)                                   | (平方米)                   | 平方米)                                 |
|                          |               |                                       | (Sqm)     | (Sqm)                                   | (Sqm)                   | (RMB/Sqm)                            |
|                          |               |                                       |           |   |                         |                                      |
| 橡樹灣                      | 北京            | 中高密度住宅                                | 620,100   | 443,159                                 | 47,781                  | 32,788                               |
| Oak Bay                  | Beijing       | Mid-high density residential          |           |   |                         | - / /                                |
| 西堤紅山                     | 北京            | 高密度住宅                                 | 217,490   | 181,435                                 | 27,941                  | 34,554                               |
| Eco Living               | Beijing       | High density residential              | 20/ 121   | 20.126                                  | 44.420                  | 2 / 200                              |
| 潤西山                      | 北京            | 中低密度住宅                                | 286,121   | 20,126                                  | 11,128                  | 24,288                               |
| Positano Vita<br>公元九里    | Beijing<br>北京 | Mid-low density residential<br>中低密度住宅 | 227 222   | 75 106                                  | 25.040                  | 26 122                               |
|                          |               |                                       | 227,323   | 75,106                                  | 35,040                  | 26,132                               |
| Park Land<br>上海灘花園       | Beijing<br>上海 | Mid-low density residential<br>高密度住宅  | 87,677    | 81,972                                  | 1,611                   | 63,749                               |
| 工 19 採工 By The Bund Side | Shanghai      | 同項及正乙<br>High density residential     | 07,077    | 01,7/2                                  | 1,011                   | 03,747                               |
| 外灘九里                     | 上海            | 高密度住宅                                 | 79,240    | 34,393                                  | 2,724                   | 96,139                               |
| The Bound of Bund        | Shanghai      | High density residential              | 77,210    | 3 4373                                  | <b>-</b> ,, <b>-</b> 1  | 70,237                               |
| 橡樹灣                      | 上海            | 中低密度住宅                                | 230,795   | 133,422                                 | 23,762                  | 37,470                               |
| Oak Bay                  | Shanghai      | Mid-low density residential           |           |   |                         | <i>5.</i> ,                          |
| 中央公園                     | 上海            | 中低密度住宅                                | 470,564   | 70,353                                  | 11,985                  | 23,459                               |
| Central Park             | Shanghai      | Mid-low density residential           |           |   |                         |                                      |
| 佘山九里                     | 上海            | 低密度住宅                                 | 121,719   | 3,171                                   | 2,392                   | 40,743                               |
| Eternal Palace           | Shanghai      | Low density residential               |           |   |                         |                                      |
| 幸福里                      | 深圳            | 高密度住宅                                 | 110,000   | 103,024                                 | 1,927                   | 96,590                               |
| Park Lane Manor          | Shenzhen      | High density residential              |           |   |                         |                                      |
| 翡翠城                      | 成都            | 中高密度住宅                                | 1,298,414 | 989,831                                 | 15,632                  | 14,550                               |
| Jade City                | Chengdu       | Mid-high density residential          |           |   |                         |                                      |
| 二十四城                     | 成都            | 高密度住宅                                 | 1,548,000 | 644,648                                 | 70,522                  | 11,604                               |
| Twenty-Four City         | Chengdu       | High density residential              |           |   |                         |                                      |
| 鳳凰城                      | 成都            | 高密度住宅                                 | 699,567   | 620,548                                 | 75,545                  | 9,146                                |
| Phoenix City             | Chengdu       | High density residential              |           |   |                         |                                      |
| 橡樹灣                      | 成都            | 高密度住宅                                 | 519,529   | 226,683                                 | 42,681                  | 7,165                                |
| Oak Bay                  | Chengdu       | High density residential              |           |   |                         |                                      |
| 翠林華庭                     | 成都            | 中高密度住宅                                | 121,712   | 69,871                                  | 42,493                  | 8,074                                |
| Emerald Forest           | Chengdu       | Mid-high density residential          |           |   |                         |                                      |
| 金悦灣                      | 成都            | 中低密度住宅                                | 336,420   | 9,239                                   | 2,985                   | 19,971                               |
| Jinyue Bay               | Chengdu       | Mid-low density residential           |           |   |                         |                                      |

### Management Discussion and Analysis



| 項目名稱                  | 所在城市     | 項目類型                         | 總建築<br>面積 | 截止<br>二零一二年<br>六月三十日<br>累計已售面積<br>Accumulated | 二零一二年<br>上半年銷售面積        | 二零一二年<br>上半年平均售價<br>Average          |
|-----------------------|----------|------------------------------|-----------|---|-------------------------|--------------------------------------|
| Project               | City     | Project Type                 | Total GFA | area sold as of<br>30 June 2012               | Area sold<br>in 1H 2012 | selling price<br>in 1H 2012<br>(人民幣/ |
|                       |          |                              | (平方米)     | (平方米)   | (平方米)                   | 平方米)                                 |
|                       |          |                              | (Sqm)     | (Sqm)   | (Sqm)                   | (RMB/Sqm)                            |
|                       |          |                              |           |   |                         |                                      |
| 中央公園                  | 武漢       | 中高密度住宅                       | 346,696   | 237,816                                       | 22,376                  | 12,045                               |
| Central Park          | Wuhan    | Mid-high density residential |           |   |                         |                                      |
| 橡樹灣                   | 武漢       | 中低密度住宅                       | 476,000   | 99,704  | 30,723                  | 9,545                                |
| Oak Bay               | Wuhan    | Mid-low density residential  |           |   |                         |                                      |
| 置地公館                  | 武漢       | 高密度住宅                        | 41,231    | 25,906  | 4,450                   | 15,685                               |
| Landmark Residence    | Wuhan    | High density residential     |           |   |                         |                                      |
| 瀾溪鎮                   | 合肥       | 中低密度住宅                       | 202,020   | 200,399                                       | 6,838                   | 8,826                                |
| French Annecy         | Hefei    | Mid-low density residential  |           |   |                         |                                      |
| 紫雲府                   | 合肥       | 高密度住宅                        | 199,500   | 198,387                                       | 19,999                  | 6,455                                |
| Palace Glorious       | Hefei    | High density residential     |           |   |                         |                                      |
| 橡樹灣                   | 合肥       | 中高密度住宅                       | 677,600   | 114,764                                       | 77,725                  | 6,645                                |
| Oak Bay               | Hefei    | Mid-high density residential |           |   |                         |                                      |
| 凱旋門                   | 合肥       | 高密度住宅                        | 618,292   | 65,578  | 44,805                  | 8,875                                |
| The Arch              | Hefei    | High density residential     |           |   |                         |                                      |
| 太湖國際社區                | 無錫       | 中低密度住宅                       | 1,004,800 | 780,947                                       | 110,905                 | 8,669                                |
| Taihu Int'l Community | Wuxi     | Mid-low density residential  |           |   |                         |                                      |
| 悦府                    | 無錫       | 中高密度住宅                       | 260,000   | 32,350  | 17,126                  | 13,344                               |
| Top Mansion           | Wuxi     | Mid-high density residential |           |   |                         |                                      |
| 卡納湖谷                  | 寧波       | 低密度住宅                        | 130,352   | 115,707                                       | 3,945                   | 33,099                               |
| Tuscany Lake Valley   | Ningbo   | Low density residential      |           |   |                         |                                      |
| 中央公園                  | 慈溪       | 中低密度住宅                       | 284,348   | 183,701                                       | 1,883                   | 14,259                               |
| Central Park          | Cixi     | Mid-low density residential  |           |   |                         |                                      |
| 凱旋門                   | 寧波       | 中高密度住宅                       | 196,000   | 67,388  | 46,293                  | 10,970                               |
| The Arch              | Ningbo   | Mid-high density residential |           |   |                         |                                      |
| 置地廣場                  | 寧波       | 中高密度住宅                       | 196,062   | 40,353  | 40,353                  | 10,813                               |
| Landmark Residence    | Ningbo   | Mid-high density residential |           |   |                         |                                      |
| 星海灣壹號                 | 大連       | 中低密度住宅                       | 166,662   | 89,641  | 5,243                   | 37,908                               |
| Oriental Xanadu       | Dalian   | Mid-low density residential  |           |   |                         |                                      |
| 海中國                   | 大連       | 中高密度住宅                       | 1,309,592 | 551,309                                       | 60,770                  | 7,528                                |
| Maritime              | Dalian   | Mid-high density residential | ,- ,-     |   |                         |                                      |
| 置地廣場                  | 大連       | 高密度住宅                        | 472,600   | 18,871  | 18,871                  | 11,162                               |
| CR Plaza              | Dalian   | High density residential     |           |   |                         |                                      |
| <b>鳳凰城</b>            | 長沙       | 高密度住宅                        | 1,155,439 | 743,627                                       | 93,729                  | 5,189                                |
| Phoenix City          | Changsha | High density residential     | 1 221 62  |   |                         |                                      |

### Management Discussion and Analysis

|                     |           |                              |             | 截止                             |                  |                             |
|---------------------|-----------|------------------------------|-------------|--------------------------------|------------------|-----------------------------|
|                     |           |                              | /da z4. //r | 二零一二年                          | <b>→</b>         | <b>一</b> 惠 一 5              |
| 項目名稱                | 所在城市      | 項目類型                         | 總建築<br>面積   | 六月三十日<br>累計已售面積<br>Accumulated | 二零一二年<br>上半年銷售面積 | 二零一二年<br>上半年平均售價<br>Average |
|                     |           |                              |             | area sold as of                | Area sold        | selling price               |
| Project             | City      | Project Type                 | Total GFA   | 30 June 2012                   | in 1H 2012       | in 1H 2012<br>(人民幣/         |
|                     |           |                              | (平方米)       | (平方米)                          | (平方米)            | 平方米)                        |
|                     |           |                              | (Sqm)       | (Sqm)                          | (Sqm)            | (RMB/Sqm)                   |
|                     | 11        |                              |             |                                |                  |                             |
| 平門府                 | 蘇州        | 低密度住宅                        | 67,595      | 35,492                         | 3,977            | 35,678                      |
| Suzhou Villa        | Suzhou    | Low density residential      |             |                                |                  |                             |
| 昆玉九里                | 蘇州        | 中低密度住宅                       | 285,987     | 45,645                         | 9,187            | 17,551                      |
| The Bound of Kunyu  | Suzhou    | Mid-low density residential  | - ( (-      | (, , , -                       |                  |                             |
| 橡樹灣                 | 蘇州        | 中高密度住宅                       | 362,543     | 41,957                         | 14,051           | 9,538                       |
| Oak Bay             | Suzhou    | Mid-high density residential | 216 (22     |                                |                  | 24 = /2                     |
| 悦府                  | 瀋陽        | 高密度住宅                        | 216,400     | 50,790                         | 9,302            | 21,748                      |
| MIXc Residence      | Shenyang  | High density residential     |             |                                | (-)              |                             |
| 凱旋門                 | 瀋陽        | 高密度住宅                        | 240,700     | 258,272                        | 52,621           | 8,805                       |
| The Arch            | Shenyang  | High density residential     |             |                                |                  |                             |
| 橡樹灣                 | 瀋陽        | 中高密度住宅                       | 813,600     | 229,678                        | 46,734           | 7,091                       |
| Oak Bay             | Shenyang  | Mid-high density residential |             |                                |                  |                             |
| 置地廣場                | 瀋陽        | 高密度住宅                        | 379,500     | 36,787                         | 26,979           | 8,051                       |
| CR Plaza            | Shenyang  | High density residential     |             |                                |                  |                             |
| 奉天九里                | 瀋陽        | 中高密度住宅                       | 419,100     | 11,770                         | 11,770           | 9,093                       |
| The Bound of Mukden | Shenyang  | Mid-high density residential |             |                                |                  |                             |
| 二十四城                | 重慶        | 高密度住宅                        | 1,555,000   | 571,703                        | 134,689          | 7,053                       |
| Twenty-Four City    | Chongqing | High density residential     |             |                                |                  |                             |
| 中央公園                | 重慶        | 高密度住宅                        | 574,924     | 246,928                        | 94,885           | 6,577                       |
| Central Park        | Chongqing | High density residential     |             |                                |                  |                             |
| 橡樹灣                 | 廈門        | 高密度住宅                        | 310,800     | 41,320                         | 28,866           | 9,101                       |
| Oak Bay             | Xiamen    | High density residential     |             |                                |                  |                             |
| 橡樹灣                 | 天津        | 中低密度住宅                       | 708,600     | 35,863                         | 29,716           | 7,597                       |
| Oak Bay             | Tianjin   | Mid-low density residential  |             |                                |                  |                             |
| 中央公園                | 天津        | 中低密度住宅                       | 152,200     | 74,796                         | 49,519           | 7,840                       |
| Central Park        | Tianjin   | Mid-low density residential  |             |                                |                  |                             |
| 中央公園                | 綿陽        | 中高密度住宅                       | 691,731     | 114,399                        | 19,207           | 5,421                       |
| Central Park        | Mianyang  | Mid-high density residential |             |                                |                  |                             |
| 橡樹灣                 | 福州        | 中低密度住宅                       | 578,100     | 285,135                        | 75,768           | 10,223                      |
| Oak Bay             | Fuzhou    | Mid-low density residential  |             |                                |                  |                             |
| 華潤國際社區              | 常州        | 中高密度住宅                       | 1,166,800   | 117,105                        | 40,060           | 6,296                       |
| CR Int'l Community  | Changzhou | Mid-high density residential |             |                                |                  |                             |
| 南京悦府                | 南京        | 高密度住宅                        | 277,792     | 24,954                         | 12,462           | 25,214                      |
| Ning Mansion        | Nanjing   | High density residential     |             |                                |                  |                             |

### Management Discussion and Analysis



| 項目名稱                | 所在城市                                    | 項目類型                                    | 總建築<br>面積 | 裁止<br>二零一二年<br>六月三十日<br>累計已售面積<br>Accumulated<br>area sold as of | 二零一二年<br>上半年銷售面積<br>Area sold | 二零一二年<br>上半年平均售價<br>Average<br>selling price |
|---------------------|---|---|-----------|--|-------------------------------|--|
| Project             | City                                    | Project Type                            | Total GFA | 30 June 2012   | in 1H 2012                    | in 1H 2012                                   |
|                     |   |   |           |  |                               | (人民幣/  |
|                     |   |   | (平方米)     | (平方米)  | (平方米)                         | 平方米)   |
|                     |   |   | (Sqm)     | (Sqm)  | (Sqm)                         | (RMB/Sqm)                                    |
| 橡樹灣                 | 南通                                      | 中高密度住宅                                  | 441,700   | 126,800  | 46,029                        | 7,101  |
| Oak Bay<br>華潤中心     | Nantong<br>青島                           | Mid-high density residential<br>高密度住宅   | 369,202   | 18,850   | 18,850                        | 26,772                                       |
| City Crossing       | Qingdao                                 | High density residential                |           |  |                               |  |
| 橡樹灣                 | 揚州                                      | 中低密度住宅                                  | 200,260   | 77,048   | 29,600                        | 7,853  |
| Oak Bay             | Yangzhou                                | Mid-low density residential             |           |  |                               |  |
| 橡樹灣                 | 唐山                                      | 中高密度住宅                                  | 463,400   | 116,450  | 41,907                        | 7,247  |
| Oak Bay             | Tangshan                                | Mid-high density residential            |           |  |                               |  |
| 悦府                  | 徐州                                      | 中低密度住宅                                  | 351,569   | 17,658   | 17,658                        | 12,082                                       |
| MIXc Residence      | Xuzhou                                  | Mid-low density residential             |           |  |                               |  |
| 橡樹灣                 | 長春                                      | 中高密度住宅                                  | 328,253   | 18,493   | 18,493                        | 6,505  |
| Oak Bay             | Changchun                               | Mid-high density residential            |           |  |                               |  |
| 橡樹灣                 | 南昌                                      | 中高密度住宅                                  | 279,924   | 11,900   | 11,900                        | 7,881  |
| Oak Bay             | Nanchang                                | Mid-high density residential            |           |  |                               |  |
| 石梅灣九里               | 萬寧                                      | 低密度住宅                                   | 967,062   | 51,707   | 35,457                        | 22,882                                       |
| Shimei Bay          | Wanning                                 | Low density residential                 |           |  |                               |  |
| 華潤國際社區              | 泰州                                      | 高密度住宅                                   | 792,500   | 79,109   | 44,807                        | 6,365  |
| CR Int'l Community  | Taizhou                                 | High density residential                | /// (00   | o/   |                               | ( 000  |
| 中央公園                | 淄博                                      | 高密度住宅                                   | 444,600   | 81,556   | 25,929                        | 6,320  |
| Central Park<br>凱旋門 | Zibo<br>淄博                              | High density residential<br>高密度住宅       | 170.500   | 20.27/   | 20.27/                        | ( )==  |
| 剅、灰门<br>The Arch    | 併 l l l l l l l l l l l l l l l l l l l | 7 | 178,500   | 29,374   | 29,374                        | 6,455  |
| 橡樹灣                 | 鹽城                                      | High density residential<br>中高密度住宅      | 350,000   | 49,351   | 25,153                        | 5,719  |
| Oak Bay             | 亚. <b>灰</b><br>Yancheng                 | Mid-high density residential            | 350,000   | 17,371   | 2),1)3                        | ),/19  |
| 橡樹灣                 | 秦皇島                                     | 中高密度住宅                                  | 193,115   | 13,272   | 13,272                        | 7,153  |
| Oak Bay             | 東主町<br>Qinhuangdao                      | Mid-high density residential            | 1/3,11/   | 13,272   | 13,272                        | 7,173  |

本年下半年,本集團各項目繼續保持穩定的銷售速度,取得較好的銷售成績。截至二零一二年八月十二日,本集團已實現當年簽約額人民幣295.43億元,銷售面積269.60萬平方米。加上二零一一年及以前年度已經銷售但尚未結算的簽約額人民幣309.80億元,本集團共有人民幣605.23億元已實現簽約額(包括本年上半年結算金額在內),將隨著物業完工並交付陸續結算。

Stepping into the second half of 2012, the Group has maintained strong momentum in contracted sales. As of 12 August 2012, the Group has achieved contracted sales of RMB29,543 million with the area sold amounting to 2.70 million square meters. Together with RMB30,980 million contracted value which was achieved before the end of 2011 but remained unbooked in the year of 2011, the Group has an aggregate amount of RMB60,523 million in contracted value (including the amount already recognized in the first half of 2012) available for recognition upon completion and delivery of the corresponding projects in 2012 and onwards.

### Management Discussion and Analysis

### 二零一二年上半年入住結算項目 資料

二零一二年上半年,本集團實現住宅開發業務營業額港幣53.84億元,較上年同期下降4.7%;結算面積為40.59萬平方米,與去年同期持平。住宅業務結算營業額較去年同期稍有下降,主要是受住宅交付節奏的影響所致。本年,本集團多數住宅將在下半年交付。截至二零一二年八月十二日,本集團已經鎖定二零一二年住宅結算額人民幣268.77億元,已較二零一一年全年的住宅實際結算額港幣313.01億元高出約5.5%。二零一二年上半年住宅開發業務的毛利率為44.2%,比上年同期的41.2%增長3.0個百分點。

本集團二零一二年上半年項目結算詳情及營業額構成如下:

# DETAILS OF PROJECTS DELIVERED AND BOOKED IN FIRST HALF OF 2012

During the first half of 2012, the Group's residential development business achieved a turnover of HK\$5,384 million, representing a year-on-year decrease of 4.7%; area delivered during the period was 405,926 square meters, at a similar level when compared with the corresponding period in 2011. The slight decline in turnover was due to the fact that most projects available for booking this year are scheduled to deliver in the second half. As of 12 August 2012, the Group has locked in a total of RMB26,877 million in contracted sales from the residential property development for recognition in 2012, already exceeding the amount of HK\$31,301 million for the full year in 2011 by approximately 5.5%. The Group's gross profit margin of residential development business was 44.2% for the first half of 2012, improved by 3.0 percentage points as compared with 41.2% for the corresponding period of 2011

Details of the projects booked and turnover of the Group in the first half of 2012 are listed below:

|        |                            | 結算營業額      | 結算面積        |
|--------|----------------------------|------------|-------------|
| 項目名稱   | Project Name               | Turnover   | Area Booked |
|        |                            | (港幣千元)     | (平方米)       |
|        |                            | (HK\$'000) | (Sqm)       |
|        |                            |            |             |
| 橡樹灣    | Beijing Oak Bay            | 106,191    | 5,267       |
| 西堤紅山   | Beijing Eco Living         | 258,761    | 4,959       |
| 鳳凰城    | Beijing Phoenix City       | 129,922    | 5,323       |
| 其他     | Others                     | 15,369     | 769         |
| 北京地區小計 | Beijing Subtotal           | 510,243    | 16,318      |
| 外灘九里   | Shanghai The Bound of Bund | 563,750    | 7,132       |
| 橡樹灣    | Shanghai Oak Bay           | 192,635    | 4,525       |
| 上海地區小計 | Shanghai Subtotal          | 765,385    | 11,657      |
| 深圳幸福里  | Shenzhen MIXc Residence    | 194,256    | 1,244       |
| 翡翠城    | Chengdu Jade City          | 62,321     | 3,985       |
| 鳳凰城    | Chengdu Phoenix City       | 85,890     | 9,536       |
| 橡樹灣    | Chengdu Oak Bay            | 1,543,053  | 167,212     |
| 二十四城   | Chengdu Twenty-Four City   | 673,710    | 37,479      |
| 銀杏華庭   | Chengdu Ginkgo Park        | 623,585    | 55,573      |
| 成都地區小計 | Chengdu Subtotal           | 2,988,559  | 273,785     |
| 武漢中央公園 | Wuhan Central Park         | 171,101    | 11,419      |
| 紫雲府    | Hefei Palace Glorious      | 106,231    | 14,124      |
| 瀾溪鎮    | Hefei Frency Annecy        | 2,366      | 305         |
| 幸福里    | Hefei Park Lane Manor      | 5,515      | 886         |
| 合肥地區小計 | Hefei Subtotal             | 114,112    | 15,315      |

### Management Discussion and Analysis



| 項目名稱     | Project Name               | 結算營業額<br>Turnover<br>(港幣千元)<br>(HK\$'000) | 結算面積<br>Area Booked<br>(平方米)<br>(Sqm) |
|----------|----------------------------|---|---------------------------------------|
| 無錫太湖國際社區 | Wuxi Taihu Int'l Community | 5,158                                     | 2,135                                 |
| 寧波中央公園   | Ningbo Central Park        | 3,756                                     | 380                                   |
| 星海灣壹號    | Dalian Oriental Xanadu     | 9,660                                     | 717                                   |
| 海中國      | Dalian Maritime            | 43,821                                    | 3,090                                 |
| 大連地區小計   | Dalian Subtotal            | 53,481                                    | 3,807                                 |
| 長沙鳳凰城    | Changsha Phoenix City      | 52,042                                    | 12,531                                |
| 蘇州平門府    | Suzhou Villa               | 83,080                                    | 2,241                                 |
| 重慶中央公園   | Chongqing Central Park     | 138,500                                   | 16,466                                |
| 瀋陽凱旋門    | Shenyang The Arch          | 230,082                                   | 26,035                                |
| 綿陽中央公園   | Mianyang Central Park      | 49,267                                    | 11,199                                |
| 福州橡樹灣    | Fuzhou Oak Bay             | 33,769                                    | 1,394                                 |
| 總計       | Total                      | 5,383,791                                 | 405,926                               |

### Management Discussion and Analysis

### 二零一二年上半年出租業務回顧

截止二零一二年六月三十日,本集團投資物業資產帳面總值為港幣 380.00 億元,投資物業佔本集團總資產值的比重為 18.4%。期內,根據相關會計準則要求,本集團對包括在建投資物業項目在內的投資物業進行了評估,經獨立第三方評估取得稅後港幣 22.99 億元的價值增值(稅後並扣除少數股東權益因素)。期內,包括酒店經營在內的出租業務及物業管理業務的營業額達到港幣 18.84 億元,比上年同期增長 33.2%。

二零一二年上半年主要出租物業營業額及平均出租 率詳列如下:

# REVIEW OF INVESTMENT PROPERTY IN THE FIRST HALF OF 2012

As of 30 June 2012, book value of the investment properties of the Group totalled HK\$38,000 million, which accounted for 18.4% of the Group's total assets. In compliance with relevant accounting policies, during the period under review, the Group has recognized a revaluation gain of HK\$2,299 million (net off taxation and minority interests) based on an appraisal conducted by an independent third party on the Group's investment properties, including projects under construction. During the first half of 2012, the turnover of property leasing business including hotel operation and property management business amounted to HK\$1,884 million, representing a year-on-year growth of 33.2%.

The following table sets out the turnover and occupancy rates of the key investment properties in the first half of 2012:

| 投資物業     | Investment Properties            |              | 營業額(港幣千元)<br>Turnover (HK\$'000) |             |       | 平均出租率(%)<br>Average Occupancy Rate (%) |               |  |  |
|----------|----------------------------------|--------------|----------------------------------|-------------|-------|--|---------------|--|--|
|          |                                  | <sup>-</sup> | 一零一一年                            | 按年變化<br>(%) | 二零一二年 | <sup>一</sup> 零——年                      | 按年變化<br>(百分點) |  |  |
|          |                                  | 2012         | 그국 1<br>2011                     | YoY (%)     | 2012  | 2011                                   | YoY (pt)      |  |  |
|          |                                  |              |                                  |             |       |  |               |  |  |
| 北京華潤大廈   | Beijing China Resources Building | 86,947       | 75,985                           | 14.4%       | 98.4% | 98.5%                                  | -0.1          |  |  |
| 北京其他出租項目 | CR Land Beijing Others           | 195,961      | 99,544                           | 96.9%       | 89.5% | 99.1%                                  | -9.6          |  |  |
| 上海時代廣場   | Shanghai CR Times Square         | 126,295      | 115,293                          | 9.5%        | 98.7% | 99.0%                                  | -0.3          |  |  |
| 深圳華潤中心   | Shenzhen City Crossing           | 543,163      | 471,750                          | 15.1%       | 99.9% | 98.6%                                  | 1.3           |  |  |
| 成都萬象城    | MIXc Chengdu                     | 10,520       | N/A                              | N/A         | 54.9% | N/A                                    | N/A           |  |  |
| 杭州萬象城    | MIXc Hangzhou                    | 191,066      | 156,567                          | 22.0%       | 98.5% | 98.6%                                  | -0.1          |  |  |
| 瀋陽萬象城    | MIXc Shenyang                    | 156,938      | 7,705                            | 1936.8%     | 83.2% | 90.0%                                  | -6.8          |  |  |
| 其他出租收入   | Other Rental Income              | 91,351       | 26,768                           | 241.3%      | N/A   | N/A                                    | N/A           |  |  |
| 深圳君悦酒店   | Shenzhen Grand Hyatt             | 234,251      | 212,379                          | 10.3%       | 69.8% | 65.8%                                  | 4.0           |  |  |
| 石梅灣艾美酒店  | Shimei Bay Le Meridien Hotel     | 63,846       | 74,357                           | -14.1%      | 37.5% | 52.7%                                  | -15.2         |  |  |
| 物業管理     | Property Management              | 183,797      | 173,795                          | 5.8%        | N/A   | N/A                                    | N/A           |  |  |

### Management Discussion and Analysis



本集團在國內的主要出租物業詳列如下:

Details of the Group's key investment properties in the PRC are listed below:

| 物業名稱                                     | 所在城市           | 本集團<br>持股比例<br>(%)<br>Interest | 總樓面<br>面積<br>(平方米) | 應佔樓面<br>面積<br>(平方米) | 用途            |
|--|----------------|--------------------------------|--------------------|---------------------|---------------|
|  |                | Attributable                   |                    | Attributable        |               |
|  |                | to the                         | Total GFA          | GFA                 |               |
| Property                                 | City           | Group (%)                      | (Sqm)              | (Sqm)               | Usage         |
| 北京華潤大廈                                   | 北京             | 100.00/                        | 65,222             | 65,222              | 寫字樓           |
| HL 京 芋田 八度<br>Beijing CR Building        | 日山水<br>Beijing | 100.0%                         | 05,222             | 05,222              | 為于接<br>Office |
| 五彩城                                      | 北京             | 98.2%                          | 65,000             | 63,850              | 零售            |
| Rainbow City                             | Beijing        | 70.270                         | 05,000             | 03,070              | Retail        |
| 置地廣場寫字樓A/F/H座寫字樓                         | 北京             | 96.5%                          | 80,986             | 78,176              | 寫字樓           |
| Block A,F and H, Phoenix Plaza, Office   | Beijing        |                                |                    | ,                   | Office        |
| 置地廣場寫字樓A座停車場                             | 北京             | 96.5%                          | 13,242             | 12,783              | 停車場           |
| Block A, Phoenix Plaza, Car Park         | Beijing        |                                |                    |                     | Car Park      |
| 置地廣場寫字樓M座商場                              | 北京             | 96.5%                          | 37,122             | 35,834              | 零售            |
| Block M, Phoenix Plaza, Mall             | Beijing        |                                |                    |                     | Retail        |
| 西單文化廣場                                   | 北京             | 96.5%                          | 36,184             | 34,928              | 零售            |
| Xidan Cultural Centre                    | Beijing        |                                |                    |                     | Retail        |
| 置地星座商場                                   | 北京             | 96.5%                          | 16,787             | 16,204              | 零售            |
| Grand Constellation Shopping Mall        | Beijing        |                                |                    |                     | Retail        |
| 優士閣商場                                    | 北京             | 96.5%                          | 10,685             | 10,314              | 零售            |
| U-Space Mall                             | Beijing        | 06.704                         |                    | 4= 000              | Retail        |
| 京通商鋪                                     | 北京             | 96.5%                          | 17,952             | 17,329              | 零售            |
| Jing Tong Shops<br>鳳凰城商業街                | Beijing<br>北京  | 0( 50/                         | 12.210             | 12.752              | Retail<br>零售  |
| 队至规简来也<br>Phoenix City Commercial Street |                | 96.5%                          | 13,210             | 12,752              |               |
| 華威大廈                                     | Beijing<br>北京  | 48.3%                          | 54,214             | 26,166              | Retail<br>零售  |
| 辛放入後<br>Huawei Building                  | Beijing        | 40.370                         | )4,214             | 20,100              | マロ<br>Retail  |
| 華南大廈                                     | 北京             | 15.3%                          | 70,058             | 10,726              | 零售            |
| Huanan Building                          | Beijing        | 19.570                         | 70,000             | 10,720              | Retail        |
| 冠英園 22# 樓                                | 北京             | 96.5%                          | 4,155              | 4,011               | 寫字樓           |
| Building 22, Guanyingyuan                | Beijing        | , , , , , ,                    | -,->>              | -,~                 | Office        |
| 金慧園                                      | 北京             | 96.5%                          | 3,926              | 3,790               | 零售            |
| Jin Hui Garden                           | Beijing        |                                |                    |                     | Retail        |
| 翡翠城福提島 49#樓                              | 北京             | 96.5%                          | 5,681              | 5,484               | 零售            |
| Building 49, Fortune Island, Jade City   | Beijing        |                                |                    |                     | Retail        |
| 翡翠城B2區1#樓                                | 北京             | 96.5%                          | 2,007              | 1,937               | 零售            |
| Building 1, Plot B2, Jade City           | Beijing        |                                |                    |                     | Retail        |
| 其他                                       | 北京             | 96.5%                          | 34,729             | 33,524              | 其他            |
| Others                                   | Beijing        |                                |                    |                     | Others        |
| 上海時代廣場                                   | 上海             | 100.0%                         | 97,139             | 97,139              |               |
| Shanghai Times Square<br>商場              | Shanghai       |                                | 51,190             | 51,190              | 零售            |
| мall                                     |                |                                | 71,170             | 71,170              | Retail        |
| 寫字樓                                      |                |                                | 36,843             | 36,843              | 寫字樓           |
| Office                                   |                |                                | 30,013             | 50,015              | Office        |
| 停車場                                      |                |                                | 9,106              | 9,106               | 停車場           |
| Car Park                                 |                |                                | 2,200              | 2,-00               | Car Park      |

### Management Discussion and Analysis

| 物業名稱   | 所在城市           | 本集團<br>持股比例<br>(%)<br>Interest<br>Attributable | 總樓面<br>面積<br>(平方米) | 應佔樓面<br>面積<br>(平方米)<br>Attributable | 用途              |
|--|----------------|--|--------------------|-------------------------------------|-----------------|
|  |                | to the   | Total GFA          | GFA                                 |                 |
| Property   | City           | Group (%)                                      | (Sqm)              | (Sqm)                               | Usage           |
| 深圳華潤中心   | 深圳             | 100.0%   | 323,748            | 323,748                             |                 |
| Shenzhen City Crossing<br>萬象城                        | Shenzhen       |  | 159,585            | 159,585                             | 零售              |
| The MIXc<br>深圳華潤大廈                                   |                |  | 40,990             | 40,990                              | Retail<br>寫字樓   |
| Shenzhen CR Building<br>君悦酒店                         |                |  | 67,506             | 67,506                              | Office<br>酒店    |
| Grand Hyatt Hotel<br>停車場                             |                |  | 55,667             | 55,667                              | Hotel<br>停車場    |
| Car Park<br>深圳華瑞大廈                                   | 深圳             | 100.0%   | 13,789             | 13,789                              | Car Park<br>酒店  |
| Shenzhen Huarui Building<br>成都華潤中心                   | Shenzhen       |  |                    |                                     | Hotel           |
| Chengdu CR Building                                  | 成都<br>Chengdu  | 100.0%   | 312,260            | 312,260                             | ₹.P-            |
| 萬象城<br>The MIXc                                      |                |  | 152,098            | 152,098                             | 零售<br>Retail    |
| 成都華潤大廈<br>Chengdu CR Building                        |                |  | 73,660             | 73,660                              | 寫字樓<br>Office   |
| 停車場<br>Car Park                                      |                |  | 86,502             | 86,502                              | 停車場<br>Car Park |
| 杭州萬象城一期<br>Hangzhou MIXc Ph.1                        | 杭州<br>Hangzhou | 60.0%  | 242,845            | 145,707                             |                 |
| 萬象城  | Hangzhou       |  | 173,709            | 104,225                             | 零售              |
| The MIXc<br>停車場                                      |                |  | 69,136             | 41,482                              | Retail<br>停車場   |
| Car Park<br>瀋陽華潤中心                                   | 瀋陽             | 100.0%   | 305,905            | 305,905                             | Car Park        |
| Shenyang City Crossing<br>萬象城                        | Shenyang       |  | 173,863            | 173,863                             | 零售              |
| The MIXc<br>瀋陽華潤大廈                                   |                |  | 55,500             | 55,500                              | Retail<br>寫字樓   |
| Shenyang CR Building<br>停車場                          |                |  | 76,542             | 76,542                              | Office<br>停車場   |
| Car Park<br>海南萬寧石梅灣艾美酒店                              | 萬寧             | 100.0%   | 41,926             | 41,926                              | Car Park<br>酒店  |
| Hainan Wanning Shimei Bay Le Meridien Hotel<br>總樓面面積 | Wanning        |  | 1,868,772          | 1,673,504                           | Hotel           |
| Total GFA<br>其中:零售物業                                 |                |  | 1,043,271          | 880,276                             |                 |
| Retail<br>寫字樓  |                |  | 357,356            | 354,402                             |                 |
| Office   |                |  |                    |                                     |                 |
| 酒店<br>Hotel  |                |  | 123,221            | 123,221                             |                 |
| 其他<br>Others   |                |  | 344,924            | 315,605                             |                 |

### Management Discussion and Analysis



本集團在國內的主要在建出租物業詳列如下:

Details of the Group's key investment properties under construction are listed below:

| 物業名稱                         | 所在城市      | 本集團<br>持股比例<br>Interest<br>Attributable | 總樓面<br>面積<br>(平方米) | 應佔樓面<br>面積<br>(平方米) | 用途         |
|------------------------------|-----------|---|--------------------|---------------------|------------|
|                              |           | to the                                  | Total GFA          | Attributable<br>GFA |            |
| Property Name                | City      | Group (%)                               | (Sqm)              | (Sqm)               | Usage      |
|                              |           |   |                    |                     |            |
| 君悦酒店                         | 瀋陽        | 100.0%                                  | 57,040             | 57,040              | 酒店         |
| Grand Hyatt Hotel            | Shenyang  |   |                    |                     | Hotel      |
| 凱旋門商業                        | 瀋陽        | 100.0%                                  | 119,420            | 119,420             | 商業         |
| The Arch, Commercial         | Shenyang  |   |                    |                     | Commercial |
| 凱旋門寫字樓                       | 瀋陽        | 100.0%                                  | 41,663             | 41,663              | 寫字樓        |
| The Arch, Office             | Shenyang  |   |                    |                     | Office     |
| 長白島項目                        | 瀋陽        | 100.0%                                  | 92,000             | 92,000              | 商業         |
| Changbai Island Project      | Shenyang  |   |                    |                     | Commercial |
| 君悦酒店                         | 大連        | 55.0%                                   | 76,138             | 41,876              | 酒店         |
| Grand Hyatt Hotel            | Dalian    |   |                    |                     | Hotel      |
| 置地廣場商業                       | 大連        | 60.0%                                   | 69,000             | 41,400              | 商業         |
| CR Plaza, Commercial         | Dalian    |   |                    |                     | Commercial |
| 置地廣場酒店                       | 大連        | 60.0%                                   | 20,000             | 12,000              | 酒店         |
| CR Plaza, Hotel              | Dalian    |   |                    |                     | Hotel      |
| 幸福里商業                        | 鞍山        | 100.0%                                  | 36,000             | 36,000              | 商業         |
| Park Lane Manor, Commercial  | Anshan    |   |                    |                     | Commercial |
| 橡樹灣商業                        | 長春        | 100.0%                                  | 80,200             | 80,200              | 商業         |
| Oak Bay, Commercial          | Changchun |   |                    |                     | Commercial |
| 歡樂頌購物中心項目                    | 哈爾濱       | 100.0%                                  | 118,000            | 118,000             | 商業         |
| Fun Square                   | Harbin    |   |                    |                     | Commercial |
| 五彩城(東區)                      | 北京        | 98.2%                                   | 83,900             | 82,392              | 商業         |
| Rainbow City (Eastern Area)  | Beijing   |   |                    |                     | Commercial |
| 華潤大廈二期商業                     | 北京        | 96.5%                                   | 10,000             | 9,650               | 商業         |
| CR Building Ph.2, Commercial | Beijing   |   |                    |                     | Commercial |
| 華潤大廈二期寫字樓                    | 北京        | 96.5%                                   | 30,000             | 28,950              | 寫字樓        |
| CR Building Ph.2, Office     | Beijing   |   |                    |                     | Office     |
| 華潤大廈二期酒店                     | 北京        | 96.5%                                   | 35,000             | 33,775              | 酒店         |
| CR Building Ph.2, Hotel      | Beijing   |   |                    |                     | Hotel      |
| 置地廣場酒店式公寓                    | 北京        | 96.5%                                   | 20,498             | 19,781              | 酒店         |
| CR Plaza, Serviced Apartment | Beijing   |   |                    |                     | Hotel      |
| 萬象城                          | 鄭州        | 100.0%                                  | 94,344             | 94,344              | 商業         |
| The MIXc                     | Zhengzhou |   |                    |                     | Commercial |
| 華潤大廈                         | 鄭州        | 100.0%                                  | 72,000             | 72,000              | 寫字樓        |
| CR Building                  | Zhengzhou |   |                    |                     | Office     |
| 印象城                          | 鄭州        | 100.0%                                  | 73,656             | 73,656              | 商業         |
| In City                      | Zhengzhou |   |                    |                     | Commercial |
| 華潤中心商業                       | 青島        | 96.5%                                   | 166,964            | 161,120             | 商業         |
| City Crossing, Commercial    | Qingdao   |   |                    |                     | Commercial |
| 華潤中心寫字樓                      | 青島        | 96.5%                                   | 104,239            | 100,591             | 寫字樓        |
| City Crossing, Office        | Qingdao   |   |                    |                     | Office     |

### Management Discussion and Analysis

| 物業名稱   | 所在城市                  | 本集團<br>持股比例<br>Interest | 總樓面<br>面積<br>(平方米) | 應佔樓面<br>面積<br>(平方米) | 用途               |
|--|-----------------------|-------------------------|--------------------|---------------------|------------------|
|  |                       | Attributable<br>to the  | Total GFA          | Attributable<br>GFA |                  |
| Property Name                                  | City                  | Group (%)               | (Sqm)              | (Sqm)               | Usage            |
| 華潤中心酒店   | 青島                    | 06.50                   | 00.002             | 95 (04              | 酒店               |
| 華禹中心僧庐<br>City Crossing, Hotel                 | 月 <i>垣</i><br>Qingdao | 96.5%                   | 88,802             | 85,694              | 円/白<br>Hotel     |
| 五彩城商業  | 淄博                    | 100.0%                  | 134,896            | 134,896             | 商業               |
| Rainbow City, Commercial                       | Zibo                  | 100.070                 | 134,090            | 134,090             | Commercial       |
| 五彩城寫字樓   | 淄博                    | 100.0%                  | 73,777             | 73,777              | 寫字樓              |
| Rainbow City, Office                           | Zibo                  | 100.070                 | 73,777             | 73,777              | Office           |
| 五彩城商業  | 日照                    | 100.0%                  | 91,069             | 91,069              | 商業               |
| Rainbow City, Commercial                       | Rizhao                |                         | 2,                 | 2,                  | Commercial       |
| 五彩城酒店  | 日照                    | 100.0%                  | 39,186             | 39,186              | 酒店               |
| Rainbow City, Hotel                            | Rizhao                |                         |                    |                     | Hotel            |
| 五彩城寫字樓   | 日照                    | 100.0%                  | 40,261             | 40,261              | 寫字樓              |
| Rainbow City, Office                           | Rizhao                |                         |                    |                     | Office           |
| 萬象城  | 無錫                    | 60.0%                   | 114,700            | 68,820              | 商業               |
| The MIXc                                       | Wuxi                  |                         |                    |                     | Commercial       |
| 太湖國際社區寫字樓                                      | 無錫                    | 60.0%                   | 35,146             | 21,088              | 寫字樓              |
| Taihu Int'l Community, Office                  | Wuxi                  |                         |                    |                     | Office           |
| 太湖國際社區酒店                                       | 無錫                    | 60.0%                   | 39,544             | 23,726              | 酒店               |
| Taihu Int'l Community, Hotel                   | Wuxi                  |                         |                    |                     | Hotel            |
| 橡樹灣商業  | 蘇州                    | 100.0%                  | 25,000             | 25,000              | 商業               |
| Oak Bay, Commercial                            | Suzhou                |                         |                    |                     | Commercial       |
| 華潤國際社區商業                                       | 常州                    | 100.0%                  | 122,201            | 122,201             | 商業               |
| CR Int'l Community, Commercial                 | Changzhou             |                         |                    |                     | Commercial       |
| 華潤國際社區寫字樓                                      | 常州                    | 100.0%                  | 53,070             | 53,070              | 寫字樓              |
| CR Int'l Community, Office                     | Changzhou             |                         |                    |                     | Office           |
| 華潤國際社區商業                                       | 泰州                    | 100.0%                  | 100,000            | 100,000             | 商業               |
| CR Int'l Community, Commercial                 | Taizhou               |                         |                    |                     | Commercial       |
| 華潤國際社區寫字樓                                      | 泰州                    | 100.0%                  | 100,000            | 100,000             | 寫字樓              |
| CR Int'l Community, Office                     | Taizhou<br>4-1 =2-3   |                         |                    |                     | Office           |
| 橡樹灣商業  | 鹽城                    | 52.0%                   | 52,519             | 27,310              | 商業               |
| Oak Bay Commercial                             | Yancheng              | 100.00/                 | 22.050             | 22.050              | Commercial       |
| 外灘九里酒店式公寓 The Pound of Pund Serviced Apertment | 上海                    | 100.0%                  | 22,859             | 22,859              | 酒店               |
| The Bound of Bund, Serviced Apartment          | Shanghai<br>⊾ v≔      | 50.00/                  | 16/100             | 02.050              | Hotel            |
| 萬象城<br>The MIXc                                | 上海<br>Shanghai        | 50.0%                   | 164,100            | 82,050              | 商業<br>Commercial |
| 吳中路項目酒店  | 上海                    | 50.0%                   | 34,500             | 17,250              | 酒店               |
| 大下西界自自四<br>Wuzhong Road Project, Hotel         | Shanghai              | 30.0%                   | 34,300             | 17,230              | Hotel            |
| 悦府商業   | 杭州                    | 60.0%                   | 14,344             | 8,606               | 商業               |
| MIXc Residence, Commercial                     | Hangzhou              | 00.070                  | 14,544             | 0,000               | Commercial       |
| 華潤大廈   | 杭州                    | 60.0%                   | 78,727             | 47,236              | 寫字樓              |
| CR Building                                    | Hangzhou              | -00.070                 | 70,727             | 17,230              | Office           |

### Management Discussion and Analysis



| 物業名稱                               | 所在城市     | 本集團<br>持股比例<br>Interest | 總樓面<br>面積<br>(平方米) | 應佔樓面<br>面積<br>(平方米) | 用途         |
|------------------------------------|----------|-------------------------|--------------------|---------------------|------------|
|                                    |          | Attributable            |                    | Attributable        |            |
|                                    |          | to the                  | Total GFA          | GFA                 |            |
| Property Name                      | City     | Group (%)               | (Sqm)              | (Sqm)               | Usage      |
| 柏悦酒店                               | 杭州       | 60.0%                   | 36,018             | 21,611              | 酒店         |
| Park Hyatt Hotel                   | Hangzhou |                         |                    |                     | Hotel      |
| 五彩城                                | 寧波       | 100.0%                  | 79,000             | 79,000              | 商業         |
| Rainbow City                       | Ningbo   |                         |                    |                     | Commercial |
| 五彩城酒店                              | 寧波       | 100.0%                  | 15,300             | 15,300              | 酒店         |
| Rainbow City, Hotel                | Ningbo   |                         |                    |                     | Hotel      |
| 幸福里商業                              | 合肥       | 100.0%                  | 45,000             | 45,000              | 商業         |
| Park Lane Manor, Commercial        | Hefei    |                         |                    |                     | Commercial |
| 幸福里寫字樓                             | 合肥       | 100.0%                  | 60,000             | 60,000              | 寫字樓        |
| Park Lane Manor, Office            | Hefei    |                         |                    |                     | Office     |
| 萬象城                                | 合肥       | 100.0%                  | 166,000            | 166,000             | 商業         |
| The MIXc                           | Hefei    |                         |                    |                     | Commercial |
| 華潤大廈                               | 合肥       | 100.0%                  | 57,000             | 57,000              | 寫字樓        |
| CR Building                        | Hefei    |                         |                    |                     | Office     |
| 萬象城酒店                              | 合肥       | 100.0%                  | 57,000             | 57,000              | 酒店         |
| The MIXc, Hotel                    | Hefei    |                         |                    |                     | Hotel      |
| 橡樹灣商業                              | 合肥       | 100.0%                  | 35,315             | 35,315              | 商業         |
| Oak Bay, Commercial                | Hefei    |                         |                    |                     | Commercial |
| 鳳凰城商業                              | 長沙       | 100.0%                  | 50,000             | 50,000              | 商業         |
| Phoenix City, Commercial           | Changsha |                         |                    |                     | Commercial |
| 二十四城酒店                             | 成都       | 100.0%                  | 23,000             | 23,000              | 酒店         |
| Twenty-Four City, Hotel            | Chengdu  |                         |                    |                     | Hotel      |
| 二十四城二期商業                           | 成都       | 100.0%                  | 220,763            | 220,763             | 商業         |
| Twenty-Four City Ph.2, Commercial  | Chengdu  |                         |                    |                     | Commercial |
| 二十四城其它商業                           | 成都       | 100.0%                  | 80,000             | 80,000              | 商業         |
| Twenty-Four City, Other Commercial | Chengdu  |                         |                    |                     | Commercial |
| 東湖項目寫字樓                            | 成都       | 100.0%                  | 13,880             | 13,880              | 寫字樓        |
| Donghu Project, Office             | Chengdu  |                         |                    |                     | Office     |
| 金悦灣底商                              | 成都       | 100.0%                  | 1,877              | 1,877               | 商業         |
| Jinyue Bay, Retail                 | Chengdu  |                         |                    |                     | Commercial |
| 銀杏華庭底商                             | 成都       | 100.0%                  | 5,560              | 5,560               | 商業         |
| Ginkgo Park, Retail                | Chengdu  |                         |                    |                     | Commercial |
| 橡樹灣底商                              | 成都       | 100.0%                  | 10,461             | 10,461              | 商業         |
| Oak Bay, Retail                    | Chengdu  |                         |                    |                     | Commercial |
| 翡翠城底商                              | 成都       | 100.0%                  | 18,033             | 18,033              | 商業         |
| Jade City, Retail                  | Chengdu  |                         |                    |                     | Commercial |
| 二十四城底商                             | 成都       | 100.0%                  | 13,394             | 13,394              | 商業         |
| Twenty-Four City, Retails          | Chengdu  |                         |                    |                     | Commercial |
| 翠林華庭商業                             | 成都       | 100.0%                  | 35,000             | 35,000              | 商業         |
| Emerald Forest, Commercial         | Chengdu  |                         |                    |                     | Commercial |

### Management Discussion and Analysis

| ar the description                  | W 11153   | 本集團                      | 總樓面 面積    | 應佔樓面<br>面積   | H1)4       |
|-------------------------------------|-----------|--------------------------|-----------|--------------|------------|
| 物業名稱                                | 所在城市      | 持股比例                     | (平方米)     | (平方米)        | 用途         |
|                                     |           | Interest<br>Attributable |           | Attributable |            |
|                                     |           | to the                   | Total GFA | GFA          |            |
| Property Name                       | City      | Group (%)                | (Sqm)     | (Sqm)        | Usage      |
|                                     |           |                          |           |              |            |
| 萬象城                                 | 重慶        | 100.0%                   | 225,900   | 225,900      | 商業         |
| The MIXc                            | Chongqing |                          |           |              | Commercial |
| 華潤大廈                                | 重慶        | 100.0%                   | 120,600   | 120,600      | 寫字樓        |
| CR Building                         | Chongqing |                          |           |              | Office     |
| 二十四城酒店                              | 重慶        | 100.0%                   | 35,000    | 35,000       | 酒店         |
| Twenty-Four City, Hotel             | Chongqing |                          |           |              | Hotel      |
| 中央公園商業                              | 綿陽        | 100.0%                   | 50,794    | 50,794       | 商業         |
| Central Park, Commercial            | Mianyang  |                          |           |              | Commercial |
| 中央公園寫字樓                             | 綿陽        | 100.0%                   | 53,004    | 53,004       | 寫字樓        |
| Central Park, Office                | Mianyang  |                          |           |              | Office     |
| 華潤中心商業                              | 贛州        | 55.0%                    | 120,000   | 66,000       | 商業         |
| City Crossing, Commercial           | Ganzhou   |                          |           |              | Commercial |
| 華潤中心酒店                              | 贛州        | 55.0%                    | 40,000    | 22,000       | 酒店         |
| City Crossing, Hotel                | Ganzhou   |                          |           |              | Hotel      |
| 惠州小徑灣項目酒店                           | 惠州        | 65.0%                    | 30,000    | 19,500       | 酒店         |
| Huizhou Xiaojing Bay Project, Hotel | Huizhou   |                          |           |              | Hotel      |
| 石梅灣項目酒店                             | 萬寧        | 100.0%                   | 17,494    | 17,494       | 酒店         |
| Shimei Bay Project, Hotel           | Wanning   |                          |           |              | Hotel      |
| 石梅灣項目商業                             | 萬寧        | 100.0%                   | 17,519    | 17,519       | 商業         |
| Shimei Bay Project, Commercial      | Wanning   |                          |           |              | Commercial |
| 總計                                  |           |                          | 4,557,676 | 4,135,963    |            |
| Total                               |           |                          |           |              |            |
| 其中:商業                               |           |                          | 2,936,930 | 2,688,751    |            |
| Commercial                          |           |                          |           |              |            |
| 寫字樓                                 |           |                          | 933,367   | 883,120      |            |
| Office                              |           |                          |           |              |            |
| 酒店                                  |           |                          | 687,379   | 564,092      |            |
| Hotel                               |           |                          |           |              |            |

持有物業,尤其是商業物業是本集團未來重點發展的產品系列。本集團未來每年會新開1-2個持有物業,穩定、持續的租金收益將會大大提高本集團抵抗行業週期波動的風險,優化本集團持續盈利的能力。

In the future, the Group will focus more on investment property, especially commercial property. Moreover, the Group plans to launch one to two investment property projects each year. The stable and recurrent rental income will continue to offer the Group countercyclical resilience and help optimizing the Group's sustainable profitability.

### Management Discussion and Analysis



### 二零一二年上半年增值服務回顧

本集團以客戶需求為導向,進一步落實增值服務生意模式。將全面家居收納系統解決方案及小戶型多功能固定、活動/變形傢俱持續創新,並在本集團內31個項目推廣落實,取得了良好的市場回饋,得到了客戶的高度認可。本集團結合產品線研究不斷強化增值服務標準化工作,並逐步向專利化、品牌化發展。

二零一二年上半年,增值服務內涵進一步延伸,本集 團在北京、上海、無錫、鹽城、贛州、武漢分別開展 管家服務、園區服務、地下空間利用、可售商業增值 服務、景觀增值服務的試點工作,部分工作已經取得 階段性成果。

#### 土地儲備

截至二零一二年八月十二日,本集團期內以17.40億元人民幣增持了89.30萬平方米的土地儲備。本集團最新的總土地儲備量為2,818.73萬平方米(建築面積),詳見下表:

# REVIEW OF VALUE-ADDED SERVICES IN THE FIRST HALF OF 2012

The Group has further strengthened its differentiated business model in its value-added services with customer orientation. The creative "standardized and serialized storage space solution" and "flexible/adjustable furniture for small apartments" have been applied to 31 projects and have been well received by markets and customers. Meanwhile, the Group will gradually standardize and patent its product designs in value-added services and market the products under specifically-created brands.

During the first half of 2012, the Group broadened value-added services in its scope and piloted various newly-offered services including butler service, community service, optimized utilization of underground space, value-added services for sellable commercial products and landscape design in projects located in Beijing, Shanghai, Wuxi, Yancheng, Ganzhou and Wuhan, some of which have shown promising results.

#### **LAND BANK**

As of 12 August 2012, the Group has acquired a total GFA of 0.89 million square meters of new land bank in 2012 with a total consideration of RMB1,740 million, and increased its total land bank to 28.19 million square meters in GFA. Details are set out below:

|         |           | 總建築面積<br>(平方米) |
|---------|-----------|----------------|
| ut. per |           | Total GFA      |
| 地區      | City      | (Sqm)          |
|         |           |                |
| 北京*     | Beijing*  | 926,267        |
| 上海*     | Shanghai* | 970,328        |
| 成都      | Chengdu   | 2,484,417      |
| 武漢      | Wuhan     | 477,272        |
| 合肥      | Hefei     | 1,455,161      |
| 杭州*     | Hangzhou* | 439,766        |
| 無錫*     | Wuxi*     | 731,192        |
| 寧波*     | Ningbo*   | 474,397        |
| 大連*     | Dalian*   | 1,508,657      |
| 長沙      | Changsha  | 932,327        |
| 蘇州      | Suzhou    | 569,047        |
| 瀋陽*     | Shenyang* | 1,876,009      |
| 重慶      | Chongqing | 1,741,447      |
| 廈門      | Xiamen    | 264,724        |
| 天津*     | Tianjin*  | 755,821        |
| 綿陽      | Mianyang  | 655,246        |
| 福州      | Fuzhou    | 307,693        |
| 常州      | Changzhou | 1,307,374      |
| 南京      | Nanjing   | 257,914        |
| 南通      | Nantong   | 285,932        |
| 鞍山      | Anshan    | 628,568        |
| 青島*     | Qingdao*  | 707,482        |

### Management Discussion and Analysis

| 地區   | City         | 總建築面積<br>(平方米)<br>Total GFA<br>(Sqm) |
|------|--------------|--------------------------------------|
|      | Zhengzhou    | 464,000                              |
| 揚州   | Yangzhou     | 121,141                              |
| 唐山   | Tangshan     | 339,065                              |
| 徐州   | Xuzhou       | 291,010                              |
| 長春   | Changchun    | 296,159                              |
| 南昌   | Nanchang     | 255,987                              |
| 萬寧   | Wanning      | 989,694                              |
| 哈爾濱  | Harbin       | 191,719                              |
| 泰州   | Taizhou      | 907,030                              |
| 淄博   | Zibo         | 556,260                              |
| 鹽城*  | Yancheng*    | 287,008                              |
| 惠州*  | Huizhou*     | 1,606,000                            |
| 威海   | Weihai       | 522,073                              |
| 秦皇島* | Qinhuangdao* | 173,508                              |
| 贛州*  | Ganzhou*     | 839,074                              |
| 日照   | Rizhao       | 590,516                              |
| 總計   | Total        | 28,187,285                           |

- \* 本集團佔北京公元九里和北京潤西山項目的權益為100.0%, 本集團佔北京檢樹灣項目的權益為98.2%, 本集團佔北京地區 其他土地儲備96.5%之權益; 本集團佔上海吳中路項目權益的 50.0%, 本集團佔上海稼樹灣項目權益的99.8%; 本集團佔杭 州地區土地儲備的權益為60.0%; 本集團佔無錫太湖國際社區 項目的權益為50.0%; 本集團佔等波凱旋門項目的權益為 50.0%; 本集團佔大連星海灣意號項目的權益為55.0%, 本集 團佔大連置地廣場項目的權益為60.0%; 本集團佔瀋陽奉天九 里項目權益的51.0%; 本集團佔天津地區土地儲備的權益為 98.2%; 本集團佔青島項目權益為96.5%; 本集團佔鹽城橡樹 灣項目的權益為52.0%; 本集團佔惠州項目的權益為65.0%; 本集團佔秦皇島橡樹灣項目的權益為96.5%; 本集團佔鹽城橡樹 河軍日的權益為55.0%。除上述涉及項目外, 本集團佔積 他項目100.0%的權益。
- \* The Group bolds 100.0% interest in both Beijing Park Land and Beijing Positano Vita Projects, 98.2% in Beijing Oak Bay Project and 96.5% in all other projects in Beijing; the Group bolds 50.0% interest in Shanghai Wuzhong Road Project and 99.8% in Shanghai Oak Bay Project; the Group's interests in Hangzbou and Wuxi Taibu International Community Project are both 60.0%; the Group bolds 50.0% interest in Ningbo The Arch Project, 55.0% in Dalian Oriental Xanadu, and 60.0% in Dalian CR Plaza; the Group owns 51.0% of Shenyang The Bound of Mukden Project; 98.2% of Tianjin projects and 96.5% of Qingdao project; the Group also bolds 52.0% interest in Yancheng Oak Bay project, 65.0% interest in Hutzhou project, 96.5% interest in Qinhuangdao Oak Bay, and 55.0% interest in Ganzbou Zhangjiang New District project. Other than those mentioned above, the Group bolds 100.0% interest in all other projects.

土地儲備為本集團業績的持續增長進一步夯實了基礎。本集團業務已延伸到39個城市(期內新進入日照)。

未來,本集團將根據業務發展的需要,在保證財務穩健的前提下,繼續根據業務需要而有選擇性地增購土 地儲備。增購土地所需資金,將通過本集團內部資源 和對外融資滿足。 Sufficient land bank has laid down a solid foundation for the Group's sustainable growth in the future. The Group's geographic presence has been expanded to 39 cities (with new addition of Rizhao during the period).

Looking forward, the Group will continue to replenish new land bank according to its business development strategies while maintaining prudent financial policies. Further land bank acquisitions will be funded by the Group's internal resources together with external financing.

### Management Discussion and Analysis



### 貸款及負債比率、資產抵押、匯 率波動風險

截止二零一二年六月三十日,本集團的綜合借貸額折合港幣657.05億元,現金及銀行結存摺合港幣197.84億元,淨有息負債股東權益(包括少數股東權益)比率為66.3%。

截止二零一二年六月三十日,本集團有息負債的貨幣構成為人民幣42.7%,港幣及美元57.3%。有息負債總額中,約28.2%的有息負債將於一年內到期,而其餘為長期有息負債。本集團資金成本仍保持在較低水平。二零一二年上半年的加權平均有息負債利率約為4.0%。

截至二零一二年六月三十日,本集團資產抵押情況如下:

# BORROWING AND DEBT RATIO, ASSET PLEDGE, AND RISK OF EXCHANGE RATE FLUCTUATIONS

As of 30 June 2012, the Group had a total debt of HK\$65,705 million equivalent. Cash and bank balance amounted to HK\$19,784 million. The Group's net interest-bearing debt to equity ratio (including minority interests) stood at 66.3%.

As of 30 June 2012, 42.7% of the Group's interest-bearing debt was denominated in Renminbi and 57.3% in Hong Kong or US dollar. Approximately 28.2% of the interest-bearing debt is repayable within one year while the rest is long term. The Group has maintained its borrowing cost at a relatively low level, and the weighted average interest rate of its total interest-bearing borrowings for the first half of 2012 was around 4.0%.

Details of the Group's assets being pledged as of 30 June 2012 are listed below:

|                             |   | 額度金額<br>(人民幣千元)<br>Total Facility<br>Quota | 起始日期          | 到期日期        |
|-----------------------------|---|--|---------------|-------------|
| 抵押項目                        | Pledged Project   | (RMB'000)                                  | Starting Date | Ending Date |
| 北京潤西山苑項目A西區在建工程及<br>分攤土地使用權 | Land Use Right of and Project Under  Construction of Beijing Positano Vita  Western A Block | 450,000                                    | 2011.12.02    | 2015.06.30  |
| 北京華潤大廈                      | Beijing CR Building   | 700,000                                    | 2008.12.22    | 2013.12.22  |
| 上海時代廣場                      | Shanghai Times Square   | 1,000,000                                  | 2009.07.20    | 2016.07.20  |
| 深圳華潤大廈                      | Shenzhen CR Building  | 400,000                                    | 2009.01.21    | 2014.01.20  |
| 深圳萬象城                       | Shenzhen The MIXc   | 1,500,000                                  | 2010.12.30    | 2020.12.29  |
| 深圳君悦酒店A-E棟                  | Shenzhen Grand Hyatt Hotel Building A-E   | 1,500,000                                  | 2010.12.27    | 2025.12.26  |
| 成都二十四城四期15#地塊土地使用權          | Land Use Right of Chengdu Twenty-Four<br>City Ph.4, Block 15                                | 500,000                                    | 2012.01.10    | 2015.01.04  |
| 成都鳳凰城三期14#地塊土地使用權           | Land Use Right of Chengdu Phoenix City<br>Ph.3, Block 14                                    | 500,000                                    | 2012.06.11    | 2015.06.10  |
| 成都橡樹灣二期3、4標段13#地塊<br>土地使用權  | Land Use Right of Chengdu Oak Bay Ph.2,<br>Block 13, Section 3 & 4                          | 390,000                                    | 2011.10.31    | 2014.10.31  |
| 武漢橡樹灣項目一期2、3號商鋪<br>在建工程     | Project Under Construction of Wuhan Oak Bay<br>Ph.1, Shop No.2&3                            | 60,000                                     | 2011.06.15    | 2014.06.14  |
| 武漢橡樹灣項目二期土地使用權              | Land Use Right of Wuhan Oak Bay Ph.2  | 240,000                                    | 2011.11.15    | 2014.11.15  |
| 合肥華潤橡樹灣一期在建項目及<br>土地使用權     | Land Use Right of and Project Under<br>Construction of Hefei Oak Bay Ph.1                   | 300,000                                    | 2012.03.30    | 2013.05.28  |
| 合肥凱旋門項目一期土地使用權              | Land Use Right of Hefei The Arch Ph.1   | 250,000                                    | 2012.02.17    | 2015.02.16  |
| 杭州萬象城二期土地使用權及在<br>建持有物業     | Land Use Right of and Project Under<br>Construction of Hangzhou The MIXc Ph.2               | 1,300,000                                  | 2012.05.10    | 2017.05.09  |
| 杭州萬象城購物中心                   | Hangzhou The MIXc   | 500,000                                    | 2011.12.21    | 2017.12.31  |

### Management Discussion and Analysis

|                                |   | 額度金額<br>(人民幣千元)<br>Total Facility<br>Quota | 起始日期                     | 到期日期                     |
|--------------------------------|---|--|--------------------------|--------------------------|
| 抵押項目                           | Pledged Project   | (RMB'000)                                  | Starting Date            | Ending Date              |
| 無錫幸福里項目一期土地使用權                 | T IN DOLL OW OD IT AS DIS   | 200.000                                    | 2011 02 22               | 201 / 02 22              |
| 無錫太湖新城一號地塊 C3 地塊               | Land Use Right of Wuxi Park Lane Manor Ph.1  Land Use Right of Wuxi Taihu Int'l Community | 380,000<br>240,000                         | 2011.03.23<br>2012.03.05 | 2014.03.22<br>2013.12.31 |
| 土地使用權                          | Ph.1, Block C3  | 210,000                                    | 2012.03.07               | 2013.12.31               |
| 寧波華潤中海凱旋門項目土地使用權               | Land Use Right of Ningbo CR COLI The Arch   | 300,000                                    | 2011.12.20               | 2012.05.31               |
| 大連星海灣壹號25-1號樓、                 | Land Use Right of and Project Under   | 160,000                                    | 2011.08.17               | 2018.08.22               |
| 25-2號樓、25-3號樓土地使用權             | Construction of Dalian Xanadu Building  |  |                          |                          |
| 及在建工程                          | 25-1, 25-2, and 25-3  |  |                          |                          |
| 大連星海灣壹號二期酒店、二期住宅、              | Land Use Right of Dalian Xanadu Ph.2 Hotel,   | 360,000                                    | 2011.04.28               | 2018.08.22               |
| 三期住宅土地使用權<br>大連星海灣壹號二期酒店、二期住宅、 | Ph.2 Residential, and Ph.3 Residential  Land Use Right of Dalian Xanadu Ph.2 Hotel,       | 70,000                                     | 2011.08.17               | 2018.08.22               |
| 三期住宅土地使用權                      | Ph.2 Residential, and Ph.3 Residential  | 70,000                                     | 2011.06.17               | 2016.06.22               |
| 蘇州昆玉九里A1-1及啟動區、B1-1區           | Land Use Right of Suzhou The Bound of   | 300,000                                    | 2010.11.14               | 2015.01.16               |
| 土地使用權及「昆玉九里」一期項目               | Kunyu A1-1 & B1-1, and Project Under  |  |                          |                          |
| 在建工程                           | Construction of The Bound of Kunyu Ph.1   |  |                          |                          |
| 蘇州昆玉九里B2區、A1-2區土地使用權           | Land Use Right of Suzhou The Bound of   | 250,000                                    | 2012.06.25               | 2017.06.24               |
|                                | Kunyu Section B2, and Section A1-2  |  |                          |                          |
| 瀋陽置地廣場北項目在建工程及                 | Land Use Right of and Project Under   | 120,000                                    | 2012.05.02               | 2015.05.01               |
| 土地使用權<br>重慶中央公園項目四期土地抵押        | Construction of Shenyang CR Plaza (north)   | 05 000                                     | 2011 12 20               | 201 / 12 20              |
| 里度下 <b>犬</b> 公图块日码 <u></u>     | Land Use Right of Chongqing Central Park Ph.4   | 95,000                                     | 2011.12.30               | 2014.12.29               |
| 天津中央公園項目1號、3號地塊                | Land Use Right of Tianjin Central Park Block  | 300,000                                    | 2011.06.24               | 2014.06.23               |
| 土地使用權及2號地別墅在建工程                | 1&3, and Project Under Construction of<br>Block 2, Villa                                  |  |                          |                          |
| 常州華潤國際社區一期土地使用權                | Land Use Right of Changzhou CR Int'l  | 300,000                                    | 2011.11.11               | 2016.11.10               |
|                                | Community Ph.1  |  |                          |                          |
| 常州華潤國際社區二期土地使用權                | Land Use Right of Changzhou CR Int'l  | 100,000                                    | 2011.11.28               | 2014.11.27               |
| 南京悦府一期4、5號樓土地使用權               | Community Ph.2  | 3/0.000                                    | 2011 12 21               | 2012 12 01               |
| 及在建工程                          | Land Use Right of and Project Under  Construction of Nanjing Ning Mansion Ph.1,           | 360,000                                    | 2011.12.21               | 2013.12.01               |
|                                | Building 4&5  |  |                          |                          |
| 南通橡樹灣土地使用權及南通橡樹灣               | Land Use Right of Nantong Oak Bay and   | 340,000                                    | 2011.09.30               | 2014.09.29               |
| 一期在建工程                         | Project Under Construction of Nantong Oak Bay Ph.1  |  |                          |                          |
| 青島華潤中心悅府3、4、5號樓在               | Project Under Construction of Qingdao MIXc  | 300,000                                    | 2012.05.11               | 2015.05.10               |
| 建工程、地下車庫及對應土地使用權               | Residence Building 3, 4, 5 and Land Use   |  |                          |                          |
| 鄭州萬象城A地塊土地使用權                  | Right of underground car park  Land Use Right of Zhengzhou The MIXc                       | 200,000                                    | 2012.05.25               | 2012.05.24               |
| <del>郑</del> 川西多观A地绕工地使用惟      | Block A   | 300,000                                    | 2012.05.25               | 2013.05.24               |
| 鄭州萬象城B地塊土地使用權                  | Land Use Right of Zhengzhou The MIXc  | 800,000                                    | 2012.06.14               | 2013.06.13               |
|                                | Block B   |  |                          |                          |
| 鄭州印象城                          | Zhengzhou In City   | 400,000                                    | 2009.08.07               | 2018.08.25               |

### Management Discussion and Analysis



|                   |  | 額度金額<br>(人民幣千元)<br>Total Facility<br>Quota | 起始日期          | 到期日期        |
|-------------------|--|--|---------------|-------------|
| 抵押項目              | Pledged Project  | (RMB'000)                                  | Starting Date | Ending Date |
| 揚州橡樹灣花園土地使用權及在建工程 | Land Use Right of and Project Under  Construction of Yangzhou Oak Bay garden | 330,000                                    | 2012.01.12    | 2014.03.30  |
| 南昌橡樹灣一期土地使用權抵押    | Land Use Right of Nanchang Oak Bay Ph.1                                      | 200,000                                    | 2012.05.14    | 2015.05.13  |
| 海南萬寧石梅灣艾美酒店       | Hainan Wanning Shimei Bay Le Meridien<br>Hotel                               | 470,000                                    | 2011.11.08    | 2026.11.07  |
| 泰州華潤國際社區D地塊土地使用權  | Land Use Right of Taizhou CR Int'l Community Block D                         | 150,000                                    | 2011.12.15    | 2013.11.09  |
| 淄博中央公園一期土地使用權     | Land Use Right of Zibo Central Park Ph.1                                     | 145,000                                    | 2012.03.31    | 2014.03.30  |
| 合計                | Total  | 16,360,000                                 |               |             |

本集團開發之住宅項目和投資物業項目均在中國內 地,預計人民幣相對穩定的幣值,不會對本集團財務 狀況帶來重大不利影響。

#### 僱員及薪酬政策

截至二零一二年六月三十日,本集團在中國內地和香港僱用了15,948名全職員工(包括屬下的物業及經紀公司)。本集團根據員工的業績表現、工作經驗和市場工資水平來決定員工的薪酬。此外,酌情給予績效獎金,其它員工福利包括公積金、保險與醫療計劃。

The Group's residential and investment properties are all located in Mainland China. We expect RMB exchange rate to remain relatively stable, thus a mild fluctuation in RMB exchange rate will not bring material negative impact on the Group's financial position.

#### EMPLOYEE AND COMPENSATION POLICY

As of 30 June 2012, The Group had approximately 15,948 full time staff in Mainland China and Hong Kong (including its property management and agency subsidiaries). The Group remunerates its employees based on their performance, experience and the prevailing market pay level. In addition, performance bonuses are granted on a discretionary basis. Other employee benefits include provident fund, insurance and medical coverage.

### Other Information

### 股份期權計劃

本公司設立股份期權計劃,旨在加強參與者對本公司 的投入感和使命感,從而努力實踐本公司之目標。截 止二零一二年六月三十日,尚未行使的股份期權是根 據本公司於二零零二年一月三十一日採納的股份期 權計劃授出,即(「該計劃」)。

該計劃的條款詳情已於二零一一年年報披露,截止二零一二年六月三十日止六個月內,該計劃條款並未改變。於二零零六年五月二十三日舉行的股東周年大會上,股東通過普通決議案更新該計劃的授權上限,據此可進一步授出可認購不超過313,138,369股股份(即批准更新授權上限日期之已發行股份的10%)的股份期權。

以下是根據該計劃授出,但於二零一二年六月三十日 尚未行使的股份期權詳情:

### (甲)董事

於二零一二年六月三十日,並無董事持有根據 本公司之該計劃而可認購股份之權益。

#### **SHARE OPTION SCHEME**

The Company operates share option scheme for the purpose of promoting additional commitment and dedication to the objective of the Company by the employees. As at 30 June 2012, the outstanding share options were granted under the share option scheme of the Company which was adopted on 31 January 2002, namely the "Scheme".

Detailed terms of the Scheme were disclosed in the 2011 annual report. There are no changes in any terms of the Scheme during the six months ended 30 June 2012. At the annual general meeting of the Company held on 23 May 2006, an ordinary resolution approving the refreshment of scheme mandate limit and authorizing the directors of the Company to grant share options under the Scheme up to the refreshed limit (i.e. 313,138,369 shares, representing 10% of the issued share capital of the Company at the date of approval of the refreshment of the scheme mandate limit) was passed.

Details of the share options outstanding as at 30 June 2012 which have been granted under the Scheme are as follows:

#### (A) DIRECTORS

As at 30 June 2012, none of the directors had any interests in respect of option to subscribe for shares under the Scheme of the Company.

### Other Information



### (乙)僱員及其它參與者

以下是本公司向本集團僱員(不包括董事)及其 它參與者授出的股份期權的詳情:

#### (i) 僱員(不包括董事)

# (B) EMPLOYEES AND OTHER PARTICIPANTS

Details of share options granted to the employees (other than directors) of the Group and other participants by the Company are set out below:

#### (i) Employees (Other than directors)

|               |          |                       | 股份期權數<br>Number of shar |                      |                      |                    |                                 | 本公司股<br>(港幣<br>Price of Comp<br>(HK | 完了)<br>any's share <sup>(2)</sup> |
|---------------|----------|-----------------------|-------------------------|----------------------|----------------------|--------------------|---------------------------------|-------------------------------------|-----------------------------------|
| 授出日期          | 行使價格     | 2012年<br>1月1日<br>尚未行使 | 於本期間<br>授出              | 於本期間<br>行使           | 於本期間<br>註銷           | 於本期間<br>失效         | 2012年<br>6月30日<br>尚未行使          | 已授出<br>股份期權                         | 已行使<br>股份期權                       |
| Data of arout | Exercise | Option outstanding    | Granted during the      | Exercised during the | Cancelled during the | Expired during the | Option outstanding at 30/6/2012 | Option                              | Option<br>exercised               |
| Date of grant | price    | at 1/1/2012           | period                  | period               | period               | period             | at 30/6/2012                    | granted                             | exercised                         |
| 7/10/2002     | 0.96     | 350,000               | _                       | 100,000              | _                    | _                  | 250,000                         | _                                   | 15.76                             |
| 28/4/2004     | 1.04     | 852,500               | _                       | _                    | _                    | _                  | 852,500                         | _                                   | _                                 |
| 29/4/2005     | 1.42     | 1,750,000             | _                       | 150,000              | _                    | _                  | 1,600,000                       | _                                   | 15.76                             |
| 3/1/2006      | 3.225    | 4,105,000             | _                       | 430,000              | _                    | _                  | 3,675,000                       | _                                   | 15.04                             |
| 17/2/2006     | 3.965    | 375,000               | _                       | _                    | _                    | _                  | 375,000                         | -                                   | -                                 |
| 26/6/2006     | 3.58     | 1,350,000             | _                       | _                    | _                    | _                  | 1,350,000                       | _                                   | _                                 |

#### 附註:

- 股份期權數目指股份期權涉及之本公司相關 股份。
- 就已行使股份期權所披露之本公司股份價格,為各股份期權行使日期前一個交易日股份於香港聯合交易所有限公司(「聯交所」)所報收市價之加權平均數。

- Number of sbare options refers to the number of underlying sbares in the Company covered by the sbare options.
- The price for the Company's share disclosed for the options exercised during the year is the weighted average of the closing prices quoted on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") immediately before the date of exercise of options.

### Other Information

#### (ii) 其他參與者

#### (ii) Other participants

|               |          |                       | 股份期權 <b>數</b><br>Number of shar |                      |                         |                    |                        | 本公司股<br>(港幣<br>Price of Compa<br>(HK | 元)<br>any's share <sup>(2)</sup> |
|---------------|----------|-----------------------|---------------------------------|----------------------|-------------------------|--------------------|------------------------|--------------------------------------|----------------------------------|
| 授出日期          | 行使價格     | 2012年<br>1月1日<br>尚未行使 | 於本期間<br>授出                      | 於本期間<br>行使           | 於本期間<br>註銷              | 於本期間<br>失效         | 2012年<br>6月30日<br>尚未行使 | 已授出<br>股份期權                          | 已行使<br>股份期權                      |
|               | Exercise | Option outstanding    | Granted during the              | Exercised during the | Cancelled<br>during the | Expired during the | Option outstanding     | Option                               | Option                           |
| Date of grant | price    | at 1/1/2012           | period                          | period               | period                  | period             | at 30/6/2012           | granted                              | exercised                        |
| 4/3/2002      | 1.59     | 820,000               | _                               | 140,000              | _                       | 680,000            | _                      | _                                    | 14.90                            |
| 1/6/2005      | 1.23     | 1,525,000             | _                               | _                    | _                       | _                  | 1,525,000              | _                                    | _                                |

#### 附註:

- 股份期權數目指股份期權涉及之本公司相關 股份。
- 就已行使股份期權所披露之本公司股份價格,為各股份期權行使日期前一個交易日股份於聯交所所報收市價之加權平均數。

- Number of sbare options refers to the number of underlying sbares in the Company covered by the sbare options.
- The price for the Company's share disclosed for the options exercised during the year is the weighted average of the closing prices quoted on the Stock Exchange immediately before the date of exercise of options.

### Other Information



#### 董事之證券權益

於二零一二年六月三十日,本公司董事及最高行政人員於本公司及其相聯法團(定義見《證券及期貨條例》第 XV 部分)之股份、相關股份及及債權證中擁有須根據《證券及期貨條例》第 XV 部第7及第8部分知會本公司及聯交所的權益和淡倉(包括根據《證券及期貨條例》條文規定被列為或視作擁有的權益或淡倉),或根據《證券及期貨條例》第352條須記錄於存置的登記冊內的權益或淡倉,或根據聯交所證券上市規則(「上市規則」)所載《上市公司董事進行證券交易的標準守則》(「標準守則」)須知會本公司及聯交所的權益或淡倉如下:

# (甲)於本公司已發行普通股及相關股份中擁有的權益:

#### **DIRECTORS' INTEREST IN SECURITIES**

As of 30 June 2012, the interests and short positions of the directors and chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which have been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO, including interests and short positions which the directors and chief executive of the Company are taken or deemed to have under such provisions of the SFO, or which are required to be and are recorded in the register maintained pursuant to section 352 of the SFO or as otherwise required to be notified to Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Companies (the "Model Code") contained in the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), were as follows:

# (A) INTERESTS IN ISSUED ORDINARY SHARES AND UNDERLYING SHARES OF THE COMPANY:

| 姓名           | 好倉/淡倉          | 股份數目             | 相關股份數目⑴                          | 身份               | 共佔權益百分比(2)              |
|--------------|----------------|------------------|----------------------------------|------------------|-------------------------|
|              |                |                  |                                  |                  | Approximate             |
|              | long position/ |                  | Number of                        |                  | percentage of           |
| Name         | short position | Number of shares | underlying shares <sup>(1)</sup> | Capacity         | interest <sup>(2)</sup> |
|              |                |                  |                                  |                  |                         |
| 王印           | 好倉             | 3,930,000        | _                                | 實益持有人            | 0.067                   |
| Wang Yin     | long position  |                  |                                  | Beneficial owner |                         |
| 吳向東          | 好倉             | 1,629,000        | _                                | 實益持有人            | 0.028                   |
| Wu Xiangdong | long position  |                  |                                  | Beneficial owner |                         |
| 閻飈           | 好倉             | 1,992,000        | _                                | 實益持有人            | 0.034                   |
| Yan Biao     | long position  |                  |                                  | Beneficial owner |                         |
| 杜文民          | 好倉             | 1,040,000        | _                                | 實益持有人            | 0.018                   |
| Du Wenmin    | long position  |                  |                                  | Beneficial owner |                         |
| 陳鷹           | 好倉             | 500,000          | _                                | 實益持有人            | 0.009                   |
| Chen Ying    | long position  |                  |                                  | Beneficial owner |                         |

#### 附註:

- 指上文「股份期權計劃」一節詳述已授出股份期權所 涉及的本公司相關股份,該等股份期權是屬於非上市 以實物交收的股本衍生工具。
- 2. 指好倉所涉及的本公司股份及相關股份總數於二零 一二年六月三十日佔本公司已發行股本總數的百分比。

- This refers to underlying shares of the Company covered by share options granted as detailed above under the section beaded "Share Option Scheme", such options being unlisted physically settled equity derivatives.
- This represents the percentage of the aggregate long positions in shares and underlying shares of the Company to the total issued share capital of the Company as of 30 June 2012.

### Other Information

- (乙)於本公司相聯法團 華潤 創業有限公司(「華潤創業」) 已發行普通股及相關股份中 擁有的權益:
- (B) INTERESTS IN ISSUED ORDINARY
  SHARES AND UNDERLYING SHARES OF
  CHINA RESOURCES ENTERPRISE,
  LIMITED ("CRE"), AN ASSOCIATED
  CORPORATION OF THE COMPANY:

| 姓名              | 好倉/淡倉                        | 股份數目             | 相關股份數目⑴                                    | 共佔權益百分比②  |
|-----------------|------------------------------|------------------|--|---|
| Name            | long position/short position | Number of shares | Number of underlying shares <sup>(1)</sup> | Approximate percentage of interest <sup>(2)</sup> |
| 閻飈              | 好倉                           | 500,000          | _  | 0.021   |
| Yan Biao<br>杜文民 | long position<br>好倉          | 100,000          | _  | 0.004   |
| Du Wenmin       | long position                |                  |  |   |

#### 附註:

- 指根據華潤創業「股份期權計劃」已授出股份期權所 涉及的華潤創業相關股份,該等股份期權是屬於非上 市以實物交收的股本衍生工具。
- 指好倉所涉及的華潤創業股份及相關股份總數於二零 一二年六月三十日佔華潤創業已發行股本總數的百分 。
- 上文所披露的所有權益由各董事以實益擁有人身份持有。

- Notes:
- This refers to underlying shares of CRE, covered by share option granted under the Share
  Option Scheme of CRE, such option being unlisted physically settled equity derivatives.
- This represents the percentage of the aggregate long positions in shares and underlying shares of CRE to the total issued share capital of the CRE as of 30 June 2012.
- The above disclosed interests were held by directors as beneficial owners.
- (丙)於本公司相聯法團 華潤 燃氣控股有限公司(「華潤燃 氣」)已發行普通股及相關股 份中擁有的權益:
- (C) INTERESTS IN ISSUED ORDINARY SHARES AND UNDERLYING SHARES OF CHINA RESOURCES GAS GROUP LIMITED ("CR GAS"), AN ASSOCIATED CORPORATION OF THE COMPANY:

| 姓名                  | 好倉/淡倉                        | 股份數目             | 相關股份數目⑴                                    | 共佔權益百分比②  |
|---------------------|------------------------------|------------------|--|---|
| Name                | long position/short position | Number of shares | Number of underlying shares <sup>(1)</sup> | Approximate percentage of interest <sup>(2)</sup> |
| 吳向東                 | 好倉                           | 45,000           | _  | 0.002   |
| Wu Xiangdong<br>杜文民 | long position<br>好倉          | 54,000           | _  | 0.003   |
| Du Wenmin           | long position                |                  |  |   |

#### 附註:

- 指根據華潤燃氣「股份期權計劃」已授出股份期權權 所涉及的華潤燃氣相關股份,該等股份期權是屬於非 上市以實物交收的股本衍生工具。
- 指好倉所涉及的華潤燃氣股份及相關股份總數於二零 一二年六月三十日佔華潤燃氣已發行股本總數的百分 比。
- 3. 上文所披露的所有權益由各董事以實益擁有人身份持

- This refers to underlying sbares of CR Gas covered by sbare option granted under the Sbare
  Option Scheme of the CR Gas, such option being unlisted physically settled equity
  derivatives.
- This represents the percentage of the aggregate long positions in shares and underlying shares of CR Gas to the total issued share capital of the CR Gas as of 30 June 2012.
- The above disclosed interests were held by directors as beneficial owners.

### Other Information



(丁)於本公司相聯法團 — 華潤 電力控股有限公司(「華潤電 力」)已發行普通股及相關股份中擁有的權益:

(D) INTERESTS IN ISSUED ORDINARY
SHARES AND UNDERLYING SHARES OF
CHINA RESOURCES POWER HOLDINGS
COMPANY LIMITED ("CR POWER"), AN
ASSOCIATED CORPORATION OF THE
COMPANY:

| 姓名        | 好倉/淡倉                        | 股份數目             | 相關股份數目⑴                          | 共佔權益百分比②                              |
|-----------|------------------------------|------------------|----------------------------------|---------------------------------------|
|           |                              |                  | Number of                        | Approximate                           |
| Name      | long position/short position | Number of shares | underlying shares <sup>(1)</sup> | percentage of interest <sup>(2)</sup> |
|           |                              |                  |                                  |                                       |
| 王印        | 好倉                           | 427,560          | _                                | 0.009                                 |
| Wang Yin  | long position                |                  |                                  |                                       |
| 閻飈        | 好倉                           | _                | 570,080                          | 0.012                                 |
| Yan Biao  | long position                |                  |                                  |                                       |
| 杜文民       | 好倉                           | 480,240          | _                                | 0.010                                 |
| Du Wenmin | long position                |                  |                                  |                                       |

#### 附註:

- 指根據華潤電力「股份期權計劃」已授出股份期權所 涉及的華潤電力相關股份,該等股份期權是屬於非上 市以實物交收的股本衍生工具。
- 指好倉所涉及的華潤電力股份及相關股份總數於二零 一二年六月三十日佔華潤電力已發行股本總數的百分 比。
- 上文所披露的所有權益由各董事以實益擁有人身份持有。
- Notes:
- This refers to underlying shares of CR Power covered by share options granted under the Share Option Scheme of CR Power, such option being unlisted physically settled equity derivatives.
- This represents the percentage of the aggregate long positions in shares and underlying shares of CR Power to the total issued share capital of the CR Power as of 30 June 2012.
- 3. The above disclosed interests were held by directors as beneficial owners.
- (戊)於本公司相聯法團 華潤 水泥控股有限公司(「華潤水 泥」)已發行普通股及相關股 份中擁有的權益:
- (E) INTERESTS IN ISSUED ORDINARY SHARES AND UNDERLYING SHARES OF CHINA RESOURCES CEMENT HOLDINGS LIMITED ("CR CEMENT"), AN ASSOCIATED CORPORATION OF THE COMPANY:

| 姓名        | 好倉/淡倉                        | 股份數目             | 共佔權益百分比⑴                              |
|-----------|------------------------------|------------------|---------------------------------------|
|           |                              |                  | Approximate                           |
| Name      | Long position/short position | Number of shares | percentage of interest <sup>(1)</sup> |
|           |                              |                  |                                       |
| 陳鷹        | 好倉                           | 230,000          | 0.004                                 |
| Chen Ying | long position                |                  |                                       |

#### 附註:

- 指好倉所涉及的華潤水泥股份及相關股份總數於二零 一二年六月三十日佔華潤水泥已發行股本總數的百分 比。
- 2. 上文所披露的所有權益由董事以實益擁有人身份持有。
- Notes:
- This represents the percentage of the aggregate long positions in shares and underlying shares of CR Cement to the total issued share capital of the CR Cement as of 30 June 2012.
- 2. The above disclosed interests were held by the director as beneficial owner.

### Other Information

#### 於相聯法團的相關股份權益

同日,一位董事在根據一間相聯法團(定義見《證券及 期貨條例》)的股份期權計劃所授出的可認購股份之 股份期權中擁有權益,該等股份期權是屬於非上市以 實物交收的股本衍生工具:

### (甲)根據一間相聯法團 — 華潤 電力股份期權計劃而授出的 股份期權:

### INTERESTS IN UNDERLYING SHARES OF ASSOCIATED CORPORATION

As of the same date, a director had interests in underlying shares covered by options granted under the share option schemes of an associated corporation (within the meaning of SFO), such options being unlisted physically settled equity derivatives:

# (A) OPTIONS OUTSTANDING UNDER THE SHARE OPTION SCHEMES OF AN ASSOCIATED CORPORATION, CR POWER:

| 姓名       | 身份            | 授出日期          | 行使價<br>港幣元<br>Exercise Price | 2012年6月30日<br>尚未行使<br>Option outstanding |
|----------|---------------|---------------|------------------------------|--|
| Name     | Capacity      | Date of grant | (HK\$)                       | at 30/6/2012                             |
|          |               |               |                              |  |
| 閻飈       | 實益擁有人         | 12/11/2003(1) | 2.75                         | 244,320                                  |
| Yan Biao | long position | 18/3/2005(2)  | 3.919                        | 325,760                                  |

- (1) 股份期權可分五期行使,每期20%,可由二零零四年、二零零五年、二零零六年、二零零七年及二零零八年十月六日至二零一三年十月五日期間行使。
- (2) 股份期權可分五期行使,每期20%,可由二零零六 年、二零零七年、二零零八年、二零零九年及二零一 零年三月十八日至二零一五年三月十七日期間行使。
- (3) 上述每次授出股份期權的代價為1.00港元。

- Options are exercisable in 5 tranches of 20% each, from 6 October 2004, 2005, 2006, 2007 and 2008 to 5 October 2013.
- (2) Options are exercisable in 5 tranches of 20% each, from 18 March 2006, 2007, 2008, 2009 and 2010 to 17 March 2015.
- (3) Consideration for each of the grants mentioned above is HK\$1.00

### Other Information



### 擁有須申報權益的股東

截至二零一二年六月三十日,以下人士(本公司董事或行政總裁除外)於本公司的股份及相關股份中擁有根據《證券及期貨條例》第XV部第2及第3部分規定須向本公司披露或記錄於遵照《證券及期貨條例》第336條而備存的登記冊的權益或淡倉如下:

### SHAREHOLDERS WITH NOTIFIABLE INTERESTS

As of 30 June 2012, the following persons (not being a Director or chief executive of the Company) had interests or short positions in the shares and underlying shares of the Company which would fall to be disclosed to the Company under the provision of Division 2 and 3 of Part XV of the SFO or which were recorded in the register maintained by the Company pursuant to section 336 of the SFO:

| UIIda- Ay 267  | ė IV.                         | k# 34 td. 166        | 47 & / Nr &    | UN. (/\ 494. E3  | 於2012年<br>6月30日所持<br>股份的好倉總額<br>佔本公司已發行 |
|--|-------------------------------|----------------------|----------------|------------------|---|
| 股東名稱   | 身份                            | 權益性質                 | 好倉/淡倉          | 股份數目             | 股本的百分比                                  |
|  |                               |                      |                |                  | Percentage of                           |
|  |                               |                      |                |                  | the aggregate<br>long position in       |
|  |                               |                      |                |                  | shares to the                           |
|  |                               |                      |                |                  | issued share capital                    |
|  |                               |                      | long position/ |                  | of the Company                          |
| Name of shareholders                                 | Capacity                      | Nature of interest   | short position | Number of shares | as at 30/6/2012                         |
|  |                               |                      |                |                  |   |
| CRH (Land) Limited                                   | 實益擁有人                         | 實益權益                 | 好倉             | 3,959,501,021    | 67.95%                                  |
| ("CRHL")   | Beneficial owner              | Beneficial interest  | long position  |                  |   |
| 華潤(集團)有限公司   | 受控制公司權益                       | 公司權益                 | 好倉             | 3,962,331,021    | 68.00%                                  |
| (「華潤集團」) ⑴   |                               |                      |                |                  |   |
| China Resources (Holdings)                           | Controlled company's          | Corporation interest | long position  |                  |   |
| Company Limited ("CRH") (1)                          | interest                      |                      |                |                  |   |
| CRC Bluesky Limited                                  | 受控制公司權益                       | 公司權益                 | 好倉             | 3,962,331,021    | 68.00%                                  |
| ("Bluesky") (1)                                      | Controlled company's interest | Corporation interest | long position  |                  |   |
| 華潤股份有限公司<br>(「華潤股份」) <sup>①</sup>                    | 受控制公司權益                       | 公司權益                 | 好倉             | 3,962,331,021    | 68.00%                                  |
| China Resources Co., Limited  ("CRC") <sup>(1)</sup> | Controlled company's interest | Corporation interest | long position  |                  |   |
| 中國華潤總公司 (「中國華潤」) (1)                                 | 受控制公司權益                       | 公司權益                 | 好倉             | 3,962,331,021    | 68.00%                                  |
| China Resources National Corporation ("CRNC")(1)     | Controlled company's interest | Corporation interest | long position  |                  |   |

附註:

(1) CRHL以及Commotra Company Limited分別直接持有本公司 3,959,501,021股以及2,830,000股, 華潤集團為CRHL以及 Commotra Company Limited之唯一股東, 而華潤集團是 Bluesky的全資附屬公司,Bluesky是華潤股份的全資附屬公司,而華潤股份則是中國華潤的全資附屬公司,因此,華潤集團、Bluesky、華潤股份、中國華潤均被視為擁有公司 3,962,331,021股股份的權益。

Notes:

(1) CRHL directly beld 3,959,501,021 sbares of the Company, and Commotra Company Limited directly beld 2,830,000 sbares of the Company, CRH is the sole sbareholder of CRHL and Commotra Company Limited. Moreover, CRH is a wholly-owned subsidiary of Bluesky, which is in turn wholly owned by CRC. CRC is wholly-owned by CRNC. Thus, CRH, Bluesky, CRC and CRNC are deemed to be interested in an aggregate of 3,962,331,021 sbares in the Company.

### Other Information

除上文所披露外,於二零一二年六月三十日,概無任何其他人士於本公司的股份及相關股份中擁有根據《證券及期貨條例》第 XV 部第 2 及第 3 部分規定須向本公司披露的權益和淡倉,或記錄於本公司遵照《證券及期貨條例》第 336 條存置的登記冊的權益或淡倉。

#### 戰略激勵計劃

為利於本集團持續運作及發展,本公司董事會於二零零八年五月三十日(「採納日期」)通過決議採納戰略激勵計劃(前稱限制性股份獎勵計劃)(「激勵計劃」)以激勵及挽留員工。其後激勵計劃於二零零九年十二月八日經修訂。除非經董事會決定提早終止,否則激勵計劃自採納日期起十年內有效。根據激勵計劃,受託人可於市場上以本集團授出之現金購入最多佔本公司於採納日期已發行股本百分之二點五之現有股份,並以信託形式代相關經甄選僱員持有,直至該等股份按激勵計劃之條文歸屬該相關經甄選僱員為止。

於截至二零一二年六月三十日止六個月期間內,受託人未於市場上購入本公司股份,本公司亦未有向本集團董事及僱員頒授股份,亦沒有股份於期內歸屬。至本中期報告日期,共有18,172,000股股份以信託形式由受託人持有。

### 購買、出售或贖回上市證券

本公司或其附屬公司於截至二零一二年六月三十日 止六個月,概無購買、出售或贖回本公司任何上市證 券(不論是否在聯交所或其他證券交易所進行)。 Save as aforesaid, as of 30 June 2012, no other person had any interest in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provision of Division 2 and 3 of Part XV of the SFO or which were recorded in the register kept by the Company under section 336 of the SFO.

#### STRATEGIC INCENTIVE AWARD SCHEME

As an incentive to retain and encourage the employees for the continual operation and development of the Group, the Board of the Company resolved to adopt the Strategic Incentive Award Scheme (formerly known as Restricted Share Award Scheme) (the "Scheme") on 30 May 2008 (the "Adoption Date"). The Scheme was subsequently amended on 8 December 2009. Unless sooner terminated by the Board of Directors, the Scheme shall be effective from the Adoption Date and shall continue in full force and effect for a term of 10 years. According to the Scheme, shares up to 2.5% of the issued share capital of the Company as at the Adoption Date will be purchased by the Trustee from the market out of cash contributed by the Group and be held in trust for the relevant selected employees until such shares are vested with the relevant selected employees in accordance with the provisions of the Scheme.

During the six months ended 30 June 2012, there was no purchase of shares under the Scheme. There was no share awarded or vested during the period under review. As at the date of this report, a total number of 18,172,000 shares have been held in trust by the Trustee.

### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company nor its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 June 2012.

### Other Information



### 控股股東之強制履行責任

本集團若干貸款協議包括一項條件,對本公司的控股 股東施加一項或以上下列的特定履行的責任:

- (i) 華潤集團維持為本公司最少35%或51%(視乎情況而定)已發行股本之實益擁有人(不論直接或間接持有)及唯一最大股東;
- (ii) 華潤集團維持最少擁有本公司35%已發行股本 (不論直接或間接持有);
- (iii) 華潤集團維持為本公司唯一最大股東(不論直 接或間接通過其附屬公司持有);
- (iv) 華潤集團維持由中國中央政府實益擁有超過 50%股權;
- (v) 華潤集團有權委任本公司董事局的多數成員;
- (vi) 華潤集團繼續有能力控制本公司股東委任董事 於董事會內;
- (vii) 華潤集團繼續擁有委任、終止委任董事會之大 部份董事之權利;
- (viii) 華潤集團無論是否以通過所持有的具表決權資本、通過合同或其他方式,繼續有權領導本公司的管理和政策。

於二零一二年六月三十日,須受制於上述條件之備用額總額為港幣31,602,842,500元,該等備用額將於二零一二年八月至二零一六年五月屆滿。

### 金融衍生工具

於二零零八年度內,本公司利用美國次按危機帶來的利率下調機遇,在港幣利率處於相對低點時,進行了總值港幣30億元,其中港幣10億元及餘額期限分別為4年及5年的「利率掉期」操作,以便將本公司部分港幣貸款的成本鎖定在較低的固定利率水平上。於截至二零一二年六月三十日止六個月期內,其中港幣10億元4年期的「利率掉期」合同已到期終止。截止本年六月底,本公司尚有港幣20億元的「利率掉期」交易,由於掉期利率於期內上升,有關交易的公平價值之增值已體現在本中期業績中。

### SPECIFIC PERFORMANCE OBLIGATIONS ON CONTROLLING SHAREHOLDER

Certain loan agreements of the Group include a condition that imposes one or more of the following specific performance obligations on the Company's controlling shareholder:

- (i) CRH remains the single largest shareholder of the Company which has an aggregate beneficial ownership (directly or indirectly) of not less than 51% or 35% (as the case may be);
- (ii) CRH maintains the direct or indirect ownership of at least 35% of the shares of the Company;
- (iii) CRH remains the single largest shareholder (whether directly or indirectly through its subsidiaries) of the Company;
- (iv) CRH remains to be beneficially owned as to more than 50% by the Central Government of the PRC;
- (v) CRH retains the power to appoint the majority of the Board;
- (vi) CRH retains the ability from a practical perspective to control the appointment by the Company's shareholders of directors to the Board;
- (vii) CRH retains the right to appoint, and terminate the appointment of, the majority of the directors constituting the Board;
- (viii) CRH retains the power to direct the management and the policies of the Company whether through the ownership of voting capital, by contract or otherwise.

As at 30 June 2012, the aggregate amount of the facilities subject to the above conditions was HK\$31,602,842,500. Such facilities will expire from August 2012 to May 2016.

#### FINANCIAL DERIVATIVE INSTRUMENTS

During the year 2008, the Company timely seized the opportunity of current subdued interest rate level caused by the sub-prime mortgage crisis outbreak in the United States, and has fixed the interest costs of a portion of its HK\$ loans at relatively low levels by entering into interest rate swap transactions. The swap transactions involved HK\$3 billion in total, of which HK\$1 billion had a swap period of four years and the rest in a five year period. During the period under review, HK\$1 billion four-year swap transactions reached maturity and expired. As at 30 June 2012, there was HK\$2 billion swap transactions left, and due to increase in swap rates in the market during the period under review, the Company recorded a mark-to-market gain in its interim results.

## Other Information

## 持續性關連交易華潤集團內部資金拆借

於二零一零年十一月二十二日,本公司控股公司華潤 (集團)有限公司(「華潤集團」)、華潤集團上市公司 (當中包括本公司)及非上市公司訂立港元及美元貸 款總協議。同時,本公司中介控股公司華潤股份及華 潤集團上市公司(當中包括本公司)訂立人民幣貸款 總協議。該等總協議期限為截至二零一三年十二月 三十一的的三個年度。根據上市規則,上述貸款總協 議構成非豁免持續關連交易,該交易於本公司二零一 零年十二月二十三日召開的股東大會上獲得批准並 於二零一一年一月一日起生效。截至二零一二年六月 三十日止六個月內,本公司未有在該等協議項下借出 或借入任何款項。

### 物業租賃、建築、裝修及家私業務

於二零一零年九月二十日,本公司與華潤集團訂立提 供建築服務、裝修服務及家具服務框架協定,以規管 截至二零一三年十二月三十一日止三個財政年度由 本集團在中國提供建築及裝修服務以及家具製造及 銷售予華潤集團及其附屬公司之主要條款。該等交易 構成本公司的持續關連交易,而每一份規管該等交易 的合約將按一般商業條款訂立,價格將按市場價或不 遜於獨立第三方向本集團提供的價格釐定。

於二零一零年九月二十日,本公司與華潤集團訂立租 賃及許用框架協議,作為規管自二零一零年九月二十 日至二零一二年十二月三十一日本集團就其物業組 合與華潤集團(包括其聯繫人)訂立之租賃及許用安 排之主要條款。該等交易構成本公司的持續關連交 易,並將按下列條款進行:

- a) 每進行一項租賃或許用安排,都會簽訂個別的 書面協定,租期將不會超過二十年(零售用途 或零售輔助用途)或三年(就任何其他用途而 言);及
- b) 每一租賃或許用安排都會以一般商業條款進 行,而本集團從華潤集團的任何成員公司或華 潤集團之聯繫人所收取的租金、管理費及其他 費用將按市場價或不遜於獨立第三方向本集團 提供的價格釐定。

於二零一一年十二月二十三日,董事會議決修訂租賃及許用安排於截至二零一二年十二月三十一日止兩個年度之年度上限,分別由港幣75,000,000元及港幣80,000,000元修訂為港幣138,000,000元及港幣200,000,000元。

## **CONTINUING CONNECTED TRANSACTIONS**

## **Intra-Group Lending Between Members of the China Resources Group**

On 22 November 2010, China Resources (Holdings) Company Limited ("CRH"), the holding company of the Company, China Resources Group listed companies (including the Company) and unlisted companies entered into the HK\$ and US\$ master loan agreement. At the same time, CRC, an intermediate holding company and China Resources Group listed companies (including the Company) entered into the RMB master loan agreement. The term of such master loan agreements is three years ending 31 December 2013. Under the Listing Rules, the above master loan agreements constituted non-exempt continuing connected transactions and were approved by the Company's independent shareholders at the general meeting held on 23 December, 2010. The above master loan agreements became effective on 1 January 2011. During the six months ended 30 June 2012, there was no lending or borrowing made by the Company under the agreements.

## Provision of Property Leasing, Construction Services, Decoration Services, and Furniture Services

On 20 September 2010, the Company entered into the provision of construction services, decoration services and furniture services framework agreement with CRH to govern the principal terms of the provision of construction and decoration services and furniture manufacturing and sale in the PRC by the Group to CRH and its subsidiaries for the three financial years ending 31 December 2013. Such transactions constitute continuing connected transactions of the Company and each contract governing them will be entered into on normal commercial terms and the prices will be either at market prices or at prices no less favorable to the Group than those available from independent third parties.

On 20 September 2010, the Company entered into the leasing and concessionaire framework agreement with CRH to govern the principal terms of the leasing and concessionaire arrangements regarding its property portfolio with members of the CRH group (including associates of CRH) from 20 September 2010 to 31 December 2012. Such arrangements constitute continuing connected transactions of the Company and shall be conducted on the following terms:

- Each arrangement will be documented in a separate written agreement with a lease term of not exceeding twenty years (for retail purposes or purposes ancillary to retail purposes) or three years (for any other purposes); and
- Each arrangement will be entered into on normal commercial terms with the rents, management fees and other charges received by the Group from any members of the CRH Group or associates of CRH being either at market prices or at prices no less favorable to the Group than those available from independent third parties.

On 23 December 2011, the Board resolved to revise the annual caps for the leasing and concessionaire arrangements for the two years ending 31 December 2012 from HK\$75 million and HK\$80 million respectively to HK\$138 million and HK\$200 million respectively.

## Other Information



以上各持續關連交易在2012年的年度上限及2012年 上半年實際交易額如下表所列: The 2012 annual cap and actual transaction amount of the above continuing connected transactions during the period under review are listed in below table:

|     |               |                  | 單位:港幣元                 |
|-----|---------------|------------------|------------------------|
|     |               |                  | Unit:HK\$              |
|     |               | 2012年年度          | 2012年上半年               |
| 序號  | 業務類型          | 最高上限             | 實際交易額                  |
|     |               | The annual cap   | The actual transaction |
| No. | Business Type | for 2012         | amount in 1H 2012      |
|     |               |                  |                        |
| 1   | 租賃業務          | 200,000,000.00   | 50,909,900.00          |
|     | Leasing       |                  |                        |
| 2   | 建築業務          | 1,889,000,000.00 | 38,053,246.95          |
|     | Construction  |                  |                        |
| 3   | 裝修業務          | 458,000,000.00   | 186,784,000.00         |
|     | Decoration    |                  |                        |
| 4   | 家私業務          | 21,000,000.00    | 2,759,115.02           |
|     | Furniture     |                  |                        |

## 公司管治報告

本公司深知維持良好的企業管治水平對於本集團長期健康穩定的發展的重要性,並於二零一二年三月九日設立了企業管治委員會,旨在進一步提升本公司的企業管治水平。在截止二零一二年六月三十日止的期間,除下列偏離行為外,公司遵守了載於《上市條例》附錄14(《企業管治常規守則》(生效至二零一二年三月三十一日為止)及《企業管治守則》(自二零一二年四月一日起生效))中的全部守則條文。偏離原因解釋如下:

守則條文A.4.1:守則規定非執行董事的委任應有指定任期。

除了獨立非執行董事閻焱先生的任期指定三年以外,本公司其他董事(包括執行與非執行董事)的委任均沒有指定任期。但本公司章程規定每一位董事(包括執行與非執行董事)三年中最少接受一次退任重選。因此,本公司已採取足夠措施確保本公司的企業管治水平與《企業管治常規守則》及《企業管治守則》中的規定同等嚴格。

### **CORPORATE GOVERNANCE**

The Company recognises the importance of maintaining high standards of corporate governance to the long-term sustainable development of the Group, and thus set up a Corporate Governance Committee on 9 March 2012 with an aim to further improve the Group's corporate governance standard. During the six months ended 30 June 2012, the Company has complied with all the code provisions set out in Appendix 14 of the Listing Rules (Code on Corporate Governance Practices (effective until 31 March 2012) and Corporate Governance Code (effective from 1 April 2012)) with the exception of the following deviations:

**Code provision A.4.1:** non-executive directors should be appointed for a specific term.

Except the independent non-executive director Mr. Andrew Y. Yan, other directors of the Company (including executive or non-executive directors) are not appointed for a fixed term. The Articles of Association of the Company stipulate that every director (including executive or non-executive directors) shall retire and be re-elected at least once every three years. Therefore, the Company has adopted adequate measures to ensure the corporate governance of the Company complies with the same level to that required under the Code on Corporate Governance Practices and the Corporate Governance Code.

## Other Information

守則條文A.6.7: 守則規定獨立非執行董事及非執行董事應出席股東大會。

獨立非執行董事王石先生、閻焱先生、尹錦滔先生、 馬時亨先生,以及非執行董事閻飈先生、杜文民先 生、丁潔民先生、魏斌先生、石善博先生和張海鵬博 士皆因離港公幹或其他事務,未能出席於二零一二年 六月二十一日舉行的本公司股東周年大會。

## 董事進行證券交易的標準守則

本公司已採納上市規則附錄十所載之標準守則為本公司董事進行證券交易之守則。本公司已向所有董事作出特定查詢後,所有董事確認在回顧期內已遵守標準守則所載規定。

## 審核委員會及審計師之審閱

二零一二年中期報告已由本公司之審核委員會審閱。 該委員會由五位獨立非執行董事組成。

本集團截至二零一二年六月三十日止六個月之未經審核簡明綜合財務資料已由本公司獨立核數師羅兵咸永道會計師事務所按照香港會計師公會所頒佈之香港審閱委聘準則第2410號「由實體獨立核數師執行中期財務資料審閱工作」進行審閱工作。

## 中期股息

董事會議決於二零一二年十一月八日向於二零一二年十一月二日名列本公司股東名冊的股東派發截至二零一二年六月三十日止六個月的中期股息每股港幣6.3仙(二零一一年同期:港幣9.5仙)。

## 暫停辦理股份過戶登記手續

本公司於二零一二年十月二十九日(星期一)至二零一二年十一月二日(星期五)(包括首尾兩天)暫停辦理股份過戶登記。為符合獲派中期股息之資格,所有填妥之過戶表格連同有關股票,必須於二零一二年十月二十六日(星期五)下午四時三十分之前送達本公司之股份過戶處卓佳標準有限公司,地址為香港灣仔皇后大道東28號金鐘匯中心26樓。

**Code provision A.6.7:** independent non-executive directors and non-executive directors should attend the general meeting.

Due to overseas business travels and other business engagements, independent non-executive directors Mr. Wang Shi, Mr. Andrew Y. Yan, Mr. Wan Kam To, Peter, Mr. Frederick Ma Si Hang and non-executive directors Mr. Yan Biao, Mr. Du Wenmin, Mr. Ding Jiemin, Mr. Wei Bin, Mr. Shi Shanbo and Dr. Zhang Haipeng were unable to attend the Company's annual general meeting held on 21 June 2012.

## MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code set out in Appendix 10 to the Listing Rules as code of conduct regarding securities transactions by the directors. Having made specific enquiry with all directors, all directors confirmed that they have complied with the required standard set out in the Model Code during the period under review.

## REVIEW BY AUDIT COMMITTEE AND AUDITOR

The 2012 Interim Report has been reviewed by Audit Committee which comprises five independent non-executive directors.

The unaudited condensed consolidated financial information of the Group for the six months ended 30 June 2012 had been reviewed by the Company's independent auditor, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

### **INTERIM DIVIDEND**

The Board has resolved to declare an interim dividend of HK6.3 cents per share for the six months ended 30 June 2012 (2011: HK9.5 cents) payable on or about 8 November 2012 to shareholders whose names appear on the Register of Members of the Company on 2 November 2012

### **CLOSURE OF REGISTER**

The register of Members will be closed from 29 October 2012 (Monday) to 2 November 2012 (Friday), both days inclusive. In order to be eligible for the interim dividend, all completed transfer forms accompanied by the relevant share certificates must be lodged with the share registrars of the Company, Tricor Standard Limited of 26th Floor, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong, not later than 4:30 pm on 26 October 2012 (Friday).

## Other Information



## 董事資料的變更

本公司獨立非執行董事馬時亨先生於二零一二年三 月二日起辭任在香港聯合交易所上市之中策集團有 限公司非執行董事及主席職務。馬先生在離任後仍擔 任該公司之高級顧問。

本公司獨立非執行董事閻焱先生於二零一二年五月 十一日起被委任為中國石油化工股份有限公司之獨 立非執行董事。作為雷士照明控股有限公司之非執行 董事,閻先生於二零一二年五月二十四日起被委任為 該公司之董事長。閻先生於二零一二年六月八日起被 委任為國電科技環保集團股份有限公司之非執行董 事。上述公司均為香港聯合交易所之上市公司。

### CHANGES IN DIRECTORS' INFORMATION

With effect from 2 March 2012, Mr. Frederick Ma Si Hang, an independent non-executive director of the Company, resigned as a non-executive director and the Chairman of China Strategic Holdings Limited, which is a listed company on The Stock Exchange of Hong Kong Limited, and agreed to act as a senior adviser of the China Strategic Holdings Limited following his resignation.

With effect from 11 May 2012, Mr. Andrew Y. Yan, an independent non-executive director of the Company, was appointed as an independent non-executive director of China Petroleum & Chemical Corporation. Mr. Yan, who has been a non-executive director of NVC Lighting Holding Limited, was appointed as the Chairman of NVC Lighting Holding Limited with effect from 24 May 2012. With effect from 8 June 2012, Mr. Yan was appointed as a non-executive director of Guodian Technology & Environment Group Corporation Limited. The above companies are all listed on The Stock Exchange of Hong Kong Limited.

## 中期財務資料審閱報告

## Report on Review of Interim Financial Information



羅兵咸永道

致華潤置地有限公司董事會 (於開曼群島註冊成立的有限公司)

## 引言

我們已審閱列載於第42至68頁的中期財務資料,此 中期財務資料包括華潤置地有限公司(「貴公司」)及 其附屬公司(合稱「貴集團」)於二零一二年六月三十 日的中期綜合財務狀況表與截至該日止六個月的相 關中期綜合全面收益表、中期綜合股本變動表和中期 綜合現金流量表,以及主要會計政策概要和其他附註 解釋。香港聯合交易所有限公司證券上市規則規定, 就中期財務資料編製的報告必須符合以上規則的有 關條文以及香港會計師公會頒佈的香港會計準則第 34號「中期財務報告」(「香港會計準則第34號」)。 貴 公司董事須負責根據香港會計準則第34號編製及列 報該等中期財務資料。我們的責任是根據我們的審閱 對該等中期財務資料作出結論,並按照委聘之協定條 款僅向整體董事會報告,除此之外本報告別無其他目 的。我們不會就本報告的內容向任何其他人士負上或 承擔任何責任。

### 審閱節圍

我們已根據香港會計師公會頒佈的香港審閱準則第2410號[由實體的獨立核數師執行中期財務資料審閱]進行審閱。審閱中期財務資料包括主要向負責財務和會計事務的人員作出查詢,及應用分析性和其他審閱程序。審閱的範圍遠較根據香港審計準則進行審核的範圍為小,故不能令我們可保證我們將知悉在審核中可能被發現的所有重大事項。因此,我們不會發表審核意見。

#### TO THE BOARD OF DIRECTORS OF CHINA RESOURCES LAND LIMITED

(incorporated in Cayman Islands with limited liability)

#### INTRODUCTION

We have reviewed the interim financial information set out on pages 42 to 68, which comprises the interim consolidated statement of financial position of China Resources Land Limited (the "Company") and its subsidiaries (together, the "Group") as at 30 June 2012 and the related interim consolidated statement of comprehensive income, interim consolidated statement of changes in equity and interim consolidated statement of cash flows for the six months then ended, and a summary of significant accounting policies and other explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants ("the HKICPA"). The directors of the Company are responsible for the preparation and presentation of this interim financial information in accordance with HKAS 34. Our responsibility is to express a conclusion on this interim financial information based on our review and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### SCOPE OF REVIEW

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

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## 中期財務資料審閱報告

## Report on Review of Interim Financial Information



## 結論

按照我們的審閱,我們並無發現任何事項,令我們相信中期財務資料在各重大方面未有根據香港會計準則第34號的規定編製。

### **CONCLUSION**

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with HKAS 34.

羅兵咸永道會計師事務所 執業會計師

香港,二零一二年八月十七日

#### PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 17 August 2012

## 中期綜合全面收益表

## Interim Consolidated Statement of Comprehensive Income

|  |  |          | 截至六  |  |
|--|--|----------|--|--|
|  |  | 附註 Notes | Six montl<br>30.6.2012   | 30.6.2011  |
|  |  |          | 港幣千元<br>HK\$*000<br>未經審核<br>Unaudited                            | 港幣千元<br>HK\$'000<br>未經審核及重列<br>Unaudited and<br>restated                                   |
| 收益<br>銷售成本   | Revenue<br>Cost of sales   | 7        | 7,919,442<br>(4,153,367)   | 7,694,010<br>(4,507,364)   |
| 毛利<br>投資物業之公平值變動收益   | Gross profit Gain on changes in fair value of  |          | 3,766,075  | 3,186,646  |
| 衍生金融工具之<br>公平值變動收益<br>其他收入<br>銷售及市場推廣支出<br>一般及行政支出<br>應佔聯營公司業績<br>應佔共同控制合資實體業績<br>財務費用 | investment properties Gain on changes in fair value of derivative financial instruments Other income Selling and marketing expenses General and administration expenses Share of results of associates Share of results of jointly controlled entities Finance costs | 8        | 3,089,473  28,909  348,260 (704,318) (582,371)  21,845 (357,945) | 3,104,318<br>17,325<br>292,583<br>(492,195)<br>(549,105)<br>24,223<br>(1,526)<br>(293,081) |
| 除税前溢利<br>所得税開支   | Profit before taxation<br>Income tax expenses  | 10       | 5,609,928<br>(1,865,869)   | 5,289,188<br>(1,621,801)   |
| 期內溢利   | Profit for the period  | 11       | 3,744,059  | 3,667,387  |
| 其他全面(開支)/收益<br>換算為呈列貨幣所產生之<br>匯兑差額<br>現金流對沖之公平值變動收益                                    | Other comprehensive (expenses)/income<br>Exchange differences arising on<br>translation to presentation currency<br>Gain on changes in fair value of<br>cash flow hedges   |          | (435,925)<br>8,306<br>(427,619)                                  | 1,659,732<br>293<br>1,660,025  |
| 期內全面收益總額   | Total comprehensive income for the period  |          | 3,316,440  | 5,327,412  |
| 以下人士應佔全面收益總額:<br>本公司擁有人<br>非控股權益   | Total comprehensive income attributable to:<br>Owners of the Company<br>Non-controlling interests  |          | 3,346,595<br>(30,155)  | 5,154,474<br>172,938   |
|  |  |          | 3,316,440  | 5,327,412  |
| 以下人士應佔期內溢利:<br>本公司擁有人<br>非控股權益   | Profit for the period attributable to:<br>Owners of the Company<br>Non-controlling interests   |          | 3,688,977<br>55,082  | 3,608,200<br>59,187  |
|  |  |          | 3,744,059  | 3,667,387  |
| 每股盈利   | Earnings per share   | 12       |  |  |
| 一基本  | — Basic  |          | 港幣63.51仙<br>HK63.51 cents  | 港幣67.25仙<br>HK67.25 cents  |
| — 攤薄   | — Diluted  |          | 港幣63.41仙<br>HK63.41 cents  | 港幣67.00仙<br>HK67.00 cents  |

第48至第68頁的附註為此等簡明綜合中期財務報表 之組成部分。 The notes on pages 48 to 68 form an integral part of these condensed consolidated interim financial statements.

## 中期綜合財務狀況表

# Interim Consolidated Statement of Financial Position



|                      |   | 附註 Notes | 30.6.2012                |                           |
|----------------------|---|----------|--------------------------|---------------------------|
|                      |   |          | 港幣千元                     | 港幣千元                      |
|                      |   |          | HK\$'000                 | HK\$'000                  |
|                      |   |          | 未經審核                     | 經審核                       |
|                      |   |          | Unaudited                | Audited                   |
|                      |   |          | omadica                  | radica                    |
| 非流動資產                | Non-current assets  |          |                          |                           |
| 物業、廠房及設備             | Property, plant and equipment   | 14       | 4,243,308                | 4,070,444                 |
| 土地使用權                | Land use rights   | 15       | 1,467,633                | 1,139,920                 |
| 投資物業                 | Investment properties   | 16       | 37,999,874               | 29,588,952                |
| 於聯營公司之權益             | Interests in associates   |          | _                        | 766,788                   |
| 於共同控制合資實體之權益         | Interests in jointly controlled entities  | 17       | 1,950,456                | 8,131                     |
| 可供出售投資               | Available-for-sale investments  |          | 164,599                  | 179,653                   |
| 非流動資產之預付款項           | Prepayments for non-current assets  | 18       | 1,328,368                | 7,362,103                 |
| 遞延税項資產               | Deferred taxation assets  |          | 645,025                  | 711,117                   |
|                      |   |          | 47,799,263               | 43,827,108                |
|                      |   |          | ,,                       |                           |
| 流動資產                 | Current assets  |          |                          |                           |
| 供銷售之物業               | Properties for sale   |          | 121,115,894              | 98,100,675                |
| 土地使用權                | Land use rights   | 15       | _                        | 22,727                    |
| 其他存貨                 | Other inventories   |          | 178,594                  | 165,188                   |
| 應收賬款、其他應收賬項、         | Trade receivables, other receivables,   |          |                          |                           |
| 預付款項及訂金              | prepayments and deposits  | 19       | 14,285,058               | 20,956,816                |
| 應收客戶合約工程款項           | Amounts due from customers for contract works   |          | 874,059                  | 1,013,977                 |
| 應收同系附屬公司款項           | Amounts due from fellow subsidiaries  | 26(b)    | 147,913                  | 102,238                   |
| 應收一間中間控股公司款項         | Amount due from an intermediate   | 2642     | 10.106                   | =40                       |
| <b>库</b>             | holding company   | 26(b)    | 13,126                   | 718                       |
| 應收共同控制合資實體款項<br>預付税項 | Amounts due from jointly controlled entities  | 26(b)    | 574,205                  | 596,404                   |
| 現金及銀行結存              | Prepaid taxation  Cash and bank balances  | 20       | 1,281,211<br>19,784,197  | 431,597<br>15,368,281     |
| · 元 立 久 蚁 门 和 付      | Cash and Dank Dalances  | 20       | 19,/64,19/               | 1),300,201                |
|                      |   |          | 158,254,257              | 136,758,621               |
| W-41 / / / /         |   |          |                          |                           |
| 流動負債<br>應付賬款及其他應付賬項  | Current liabilities  Trade and other payables   | 21       | 15 /75 000               | 15 150 400                |
| 應的                   | Trade and other payables  | 21       | 15,475,808<br>43,208,164 | 15,150,499<br>26,648,418  |
| 應付客戶合約工程款項           | Advances received from pre-sales of properties  Amounts due to customers for contract works |          | 45,208,164<br>534,367    | 20,048,418<br>463,329     |
| 應付同系附屬公司款項           | Amounts due to fellow subsidiaries  | 26(b)    | 370,217                  | 599,524                   |
| 應付一間中間控股公司款項         | Amount due to an intermediate   | 20(0)    | 370,217                  | <i>&gt;&gt;&gt;</i> ,2= : |
|                      | holding company   | 26(b)    | 233,065                  | _                         |
| 應付最終控股公司款項           | Amounts due to ultimate holding company   | 26(b)    | 119                      | _                         |
| 應付非控股股東款項            | Amounts due to non-controlling interests  |          | 1,722,161                | 1,074,414                 |
| 應付税項                 | Taxation payable  |          | 4,469,039                | 5,206,084                 |
| 銀行借貸 — 一年內到期         | Bank borrowings — due within one year   | 22       | 18,534,788               | 22,073,099                |
| 衍生金融工具               | Derivative financial instruments  |          | 27,687                   | 14,924                    |
|                      |   |          | 84,575,415               | 71 230 201                |
|                      |   |          | 04,7/3,413               | 71,230,291                |
| 流動資產淨值               | Net current assets  |          | 73,678,842               | 65,528,330                |
| 資產總值減流動負債            | Total assets less current liabilities   |          | 121,478,105              | 109,355,438               |

## 中期綜合財務狀況表

## Interim Consolidated Statement of Financial Position

|              |  | 附註 Notes | 30.6.2012   | 31.12.2011  |
|--------------|--|----------|-------------|-------------|
|              |  |          | 港幣千元        | 港幣千元        |
|              |  |          | HK\$'000    | HK\$'000    |
|              |  |          | 未經審核        | 經審核         |
|              |  |          | Unaudited   | Audited     |
| 股本及儲備        | Capital and reserves                         |          |             |             |
| 股本           | Share capital                                | 24       | 582,729     | 582,647     |
| 儲備           | Reserves                                     |          | 62,193,505  | 59,733,508  |
|              |  |          |             |             |
| 本公司擁有人應佔股本   | Equity attributable to owners of the Company |          | 62,776,234  | 60,316,155  |
| 非控股權益        | Non-controlling interests                    |          | 6,448,452   | 6,046,126   |
|              |  |          |             |             |
|              |  |          | 69,224,686  | 66,362,281  |
|              |  |          |             |             |
| 非流動負債        | Non-current liabilities                      |          |             |             |
| 銀行借貸 — 一年後到期 | Bank borrowings — due after one year         | 22       | 39,421,609  | 30,898,536  |
| 優先票據         | Senior notes                                 | 23       | 7,748,716   | 7,753,723   |
| 遞延税項負債       | Deferred taxation liabilities                |          | 5,051,336   | 4,259,162   |
| 衍生金融工具       | Derivative financial instruments             |          | 31,758      | 81,736      |
|              |  |          |             |             |
|              |  |          | 52,253,419  | 42,993,157  |
|              |  |          |             |             |
|              |  |          | 121,478,105 | 109,355,438 |

第48至第68頁的附註為此等簡明綜合中期財務報表 之組成部分。 The notes on pages 48 to 68 form an integral part of these condensed consolidated interim financial statements.

## 中期綜合股本變動表

(未經審核)

## Interim Consolidated Statement of Changes in Equity



|                             |  |          |            |   | Attributab  | 本公司擁有人應佔<br>ble to owners of the        | Company                |               |            |            |                     |           |
|-----------------------------|--|----------|------------|---|-------------|---|------------------------|---------------|------------|------------|---------------------|-----------|
|                             |  | 股本       | 股份溢價       | 戰略激勵計劃<br>所持股份<br>Shares<br>held for<br>Strategic | 匯兑儲備        | 僱員股份<br>酬金儲備<br>Employee<br>share-based | 對沖儲備                   | 其他儲備          | 保留溢利       |            | 非控股權益               |           |
|                             |  | Share    | Share      | Incentive<br>Award                                | Translation | compensation                            | ≇1 (T #EIHE<br>Hedging | 大地岬州<br>Other | Retained   | 總計         | Non-<br>controlling | 總計        |
|                             |  | capital  | premium    | Scheme  | reserve     | reserve                                 | reserve                | reserves      | profits    | Total      | interests           | Total     |
|                             |  | 港幣千元     | 港幣千元       | 港幣千元  | 港幣千元        | 港幣千元                                    | 港幣千元                   | 港幣千元          | 港幣千元       | 港幣千元       | 港幣千元                | 港幣千元      |
|                             |  | HK\$'000 | HK\$'000   | HK\$'000  | HK\$'000    | HK\$'000                                | HK\$'000               | HK\$'000      | HK\$'000   | HK\$'000   | HK\$'000            | HK\$'000  |
|                             |  |          |            |   |             |   |                        |               |            |            |                     |           |
|                             |  |          |            |   |             |   |                        |               |            |            |                     |           |
| 於二零一二年一月一日(經審核)             | At 1 January 2012 (audited)                                  | 582,647  | 35,516,742 | (225,726)   | 8,896,527   | 11,534                                  | (36,084)               | (4,498,522)   | 20,069,037 | 60,316,155 | 6,046,126           | 66,362,28 |
| <b></b><br>與算為呈列貨幣所產生之      | Exchange differences arising on                              |          |            |   |             |   |                        |               |            |            |                     |           |
| 正                           | translation to presentation currency                         | _        | _          | _   | (350,688)   | _                                       | _                      | _             | _          | (350,688)  | (85,237)            | (435,925  |
| 見金流對沖之公平值變動收益               | Gain on changes in fair value of                             |          |            |   | w , ,       |   |                        |               |            | W-1,7      | (3) (3)             |           |
|                             | cash flow hedges   | _        | _          | _   | _           | _                                       | 8,306                  | _             | _          | 8,306      | _                   | 8,30      |
| 期內溢利                        | Profit for the period  | _        | _          | _   | _           | _                                       | _                      | _             | 3,688,977  | 3,688,977  | 55,082              | 3,744,05  |
|                             |  |          |            |   |             |   |                        |               |            |            |                     |           |
| 期內全面收益總額                    | Total comprehensive income for the period                    | _        | _          |   | (350,688)   |   | 8,306                  |               | 3,688,977  | 3,346,595  | (30,155)            | 3,316,440 |
| in the Berging / Co         | we life life   |          |            |   | (5.0(5)     |   |                        |               |            | (=0(5)     |                     | (= 0/1    |
| 出售一間附屬公司<br>空制權不變之下,於一間附屬   | Disposal of a subsidiary<br>Change in ownership interests in | _        | _          | _   | (7,865)     | _                                       | _                      | _             | _          | (7,865)    | _                   | (7,865    |
| 公司擁有權益之變動                   | a subsidiary without change of control                       | _        | _          | _   | _           | _                                       |                        | 85,359        |            | 85,359     | 434,777             | 520,13    |
| 曾購一間附屬公司之権益                 | Acquisition of additional interest in                        |          |            |   |             |   |                        | 0),)))        |            | 05,557     | 1,/1,///            | )20,130   |
| HALL LALID AND A CASC HOUSE | a subsidiary   | _        | _          | _   | _           | _                                       | _                      | 1,401         | _          | 1,401      | (2,296)             | (89:      |
| <b>R</b> 留溢利轉撥              | Appropriation of retained profits                            | _        | _          | _   | _           | _                                       | _                      | 103,740       | (103,740)  | _          | _                   | _         |
| 二零一一年末期股息                   | Final dividend for 2011                                      | _        | _          | _   | _           | _                                       | _                      | _             | (967,194)  | (967,194)  | _                   | (967,194  |
| 上年度額外末期股息                   | Additional final dividend for prior year                     | _        | _          | _   | _           | _                                       | _                      | _             | (136)      | (136)      | _                   | (136      |
|                             | Exercise of share options                                    |          |            |   |             |   |                        |               |            |            |                     | 1,919     |

582,729

35,519,340

(225,726)

8,537,974

(4,308,022)

22,686,944

62,776,234

6,448,452

## 中期綜合股本變動表

## Interim Consolidated Statement of Changes in Equity

|   |   |          |            |   |             | 本公司擁有人應佔   |          |             |             |             |             |         |
|---|---|----------|------------|---|-------------|--|----------|-------------|-------------|-------------|-------------|---------|
|   | -   |          |            | 戰略激勵計劃<br>所持股份<br>Shares<br>held for<br>Strategic | Attributal  | ole to owners of the<br>僱員股份<br>酬金儲備<br>Employee | Company  |             |             |             | 非控股權益       |         |
|   |   | 股本       | 股份溢價       | Incentive   | 匯兑儲備        | share-based                                      | 對沖儲備     | 其他儲備        | 保留溢利        |             | Non-        |         |
|   |   | Share    | Share      | Award   | Translation | compensation                                     | Hedging  | Other       | Retained    | 總計          | controlling | 總       |
|   |   | capital  | premium    | Scheme  | reserve     | reserve  | reserve  | reserves    | profits     | Total       | interests   | To      |
|   |   | 港幣千元     | 港幣千元       | 港幣千元  | 港幣千元        | 港幣千元   | 港幣千元     | 港幣千元        | 港幣千元        | 港幣千元        | 港幣千元        | 港幣千     |
|   |   | HK\$'000 | HK\$'000   | HK\$'000  | HK\$'000    | HK\$'000   | HK\$'000 | HK\$'000    | HK\$'000    | HK\$'000    | HK\$'000    | HK\$    |
|   |   |          |            |   |             |  |          |             |             |             |             |         |
| 於二零一一年一月一日(經審核)   | At 1 January 2011 (audited)   | 538,724  | 30,694,543 | (227,735)   | 5,368,693   | 75,847   | (45,261) | (4,320,501) | 13,933,483  | 46,017,793  | 3,540,333   | 49,558, |
| 算為呈列貨幣所產生之  | Exchange differences arising on                                       |          |            |   |             |  |          |             |             |             |             |         |
| 匯兑差額  | translation to presentation currency                                  | -        | _          | _   | 1,545,981   | -  | _        | _           | _           | 1,545,981   | 113,751     | 1,659   |
| 是金流對沖之公平值變動收益   | Gain on changes in fair value of                                      |          |            |   |             |  |          |             |             |             |             |         |
|   | cash flow hedges  | _        | -          | _   | _           | _  | 293      | _           |             | 293         | _           |         |
| <b>用內溢利</b>   | Profit for the period   |          |            |   |             |  |          |             | 3,608,200   | 3,608,200   | 59,187      | 3,667   |
| 用內全面收益總額  | Total comprehensive income for the period                             | _        | -          |   | 1,545,981   |  | 293      | _           | 3,608,200   | 5,154,474   | 172,938     | 5,327   |
| 認戰略激勵計劃   | Recognition of Strategic Incentive                                    |          |            |   |             |  |          |             |             |             |             |         |
|   | Award Scheme  | _        | _          | _   | _           | 12,771   | _        | -           | _           | 12,771      | _           | 12      |
| (購受共同控制附屬公司之  | Retrospective adjustments for acquisition of                          |          |            |   |             |  |          |             |             |             |             |         |
| 追溯調整  | subsidiaries under common control                                     | _        | -          | _   | _           | _  | _        | 5,861,146   | _           | 5,861,146   | _           | 5,86    |
| 控股股東出資  | Capital contribution from   |          |            |   |             |  |          |             |             |             | 440.000     |         |
| ·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>· | non-controlling interests   | _        | _          | _   | _           | _  | _        | 18,177      | (18,177)    | _           | 112,238     | 111     |
| : 田值州特依<br>: 買戰略激勵計劃之股份   | Appropriation of retained profits  Purchase of shares under Strategic | _        | _          | _   | _           | _  | _        | 10,1//      | (10,1//)    | _           | _           |         |
| K-FK-II IOCHII II BIZUXUI   | Incentive Award Scheme  | _        | _          | (90,543)  | _           | _  | _        | _           | _           | (90,543)    | _           | (9      |
| 購一間附屬公司之權益  | Acquisition of additional interest in                                 |          |            | 0-9/-0/   |             |  |          |             |             | 0 4,7 47    |             |         |
|   | a subsidiary  | _        | _          | _   | _           | _  | _        | 2,743       | _           | 2,743       | (5,734)     | (       |
| 零一零年末期股息  | Final dividend for 2010   | -        | -          | -   | -           | -  | -        | _           | (1,158,257) | (1,158,257) | _           | (1,15   |
| 年度額外末期股息  | Additional final dividend for prior year                              | -        | -          | -   | -           | -  | -        | -           | (149)       | (149)       | -           |         |
| 使購股權  | Exercise of share options   | 69       | 2,038      |   |             | (628)  |          |             |             | 1,479       |             |         |
| ·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>·<br>· | At 30 June 2011   |          |            |   |             |  |          |             |             |             |             |         |
| (未經審核及重列)   | (unaudited and restated)  | 538,793  | 30,696,581 | (318,278)   | 6,914,674   | 87,990   | (44,968) | 1,561,565   | 16,365,100  | 55,801,457  | 3,819,775   | 59,621  |

第48至第68頁的附註為此等簡明綜合中期財務報表 之組成部分。

The notes on pages 48 to 68 form an integral part of these condensed consolidated interim financial statements.

## 中期綜合現金流量表

## Interim Consolidated Statement of Cash Flows



|  |          | 截至六<br>Six montl |               |
|--|----------|------------------|---------------|
|  | 附註 Notes | 30.6.2012        | 30.6.2011     |
|  |          | 港幣千元             | <br>港幣千元      |
|  |          | HK\$'000         | HK\$'000      |
|  |          | (未經審核)           | (未經審核及重列)     |
|  |          | (Unaudited)      | (Unaudited    |
|  |          |                  | and restated) |
| 營運業務所得/(所用) Net cash generated from/(used in) operating activities:                                      |          |                  |               |
| 現金淨額:  |          | 638,235          | (4,931,109)   |
| 投資業務所用現金淨額: Net cash used in investing activities:   |          |                  |               |
| 投資物業付款 Payments of investment properties   |          | (692,005)        | (4,630,111)   |
| 土地使用權付款 Payments for land use rights   |          | (378,159)        | (13,798)      |
| 控制權不變之下,於一間 Change in ownership interests in a subsidiary  |          | (3/0,13))        | (13,770)      |
| 附屬公司擁有權益之變動 without change of control  |          | 520,136          | _             |
| 出售一間附屬公司 Disposal of a subsidiary  |          | 130,165          | _             |
| 收購一間共同控制合資實體 Acquisition of a jointly controlled entity  |          | (683,450)        | _             |
| 收購物業、廠房及設備 Acquisition of property, plant and equipment  |          | (363,914)        | (232,737)     |
| 其他投資現金流量 Other investing cash flows  |          | 68,973           | (1,004,668)   |
|  |          | ,                |               |
|  |          | (1,398,254)      | (5,881,314)   |
|  |          |                  |               |
| 融資業務所得現金淨額: Net cash from financing activities:  |          |                  |               |
| 新增銀行借貸 New bank borrowings raised  |          | 17,987,873       | 15,093,525    |
| 償還銀行借貸 Repayments of bank borrowings   |          | (12,852,899)     | (3,872,798)   |
| 已付財務費用 Finance costs paid  |          | (1,251,900)      | (792,136)     |
| 同系附屬公司還款 Repayments to fellow subsidiaries   |          | (225,983)        | (5,860,652)   |
| 中間控股公司墊款 Advances from intermediate holding companies  |          | 233,065          | 21,000        |
| 非控股股東墊款 Advances from non-controlling interests  |          | 653,705          | _             |
| 其他融資現金流量 Other financing cash flows  |          | 55,213           | 12,624,507    |
|  |          |                  |               |
|  |          | 4,599,074        | 17,213,446    |
| 田人卫田人等店檢加巡览 、  |          | 2 222 255        | 6 (0.00       |
| 現金及現金等值增加淨額 Net increase in cash and cash equivalents 外幣匯率變動影響 Effect of change of foreign exchange rate |          | 3,839,055        | 6,401,023     |
|  |          | 32,499           | 317,453       |
| 1  |          | 15 260 201       | 10 552 507    |
| of the period  |          | 15,368,281       | 12,553,587    |
| 期終之現金及現金等值 Cash and cash equivalents at the end of the period  |          | 19,239,835       | 19,272,063    |

第48至第68頁的附註為此等簡明綜合中期財務報表 之組成部分。 The notes on pages 48 to 68 form an integral part of these condensed consolidated interim financial statements.

## Notes to the Condensed Consolidated Interim Financial Statements

## 1. 一般資料

本公司為一間在開曼群島註冊成立之有限公司,其股份在香港聯合交易所有限公司(「香港聯交所」)上市。於二零一二年六月三十日,華潤(集團)有限公司(「華潤集團」)為中間控股公司。於中國內地註冊成立之中國華潤總公司(「中國華潤」)乃本公司之最終控股公司。本公司註冊辦事處及主要營業地點之地址載於本中期報告的公司資料中。本集團之主要業務為發展及銷售物業、物業投資及管理、酒店經營及提供建築與裝修服務及其他。

由於本公司為於開曼群島註冊成立之上市公司,其股份於香港聯交所上市,且大部分投資者均位於香港,因此董事認為以港幣呈報本集團之營運業績及財務狀況較為合適,故(除另有所指外)簡明綜合中期財務報表以港幣列示。本公司大部分附屬公司於中國內地營業,因此以人民幣作為功能貨幣。

簡明綜合中期財務報表於二零一二年八月十七 日獲批准刊發。

### 2. 編製基準

截至二零一二年六月三十日止六個月之簡明綜合中期財務報表乃根據香港會計準則第34號[中期財務報告]編製。簡明綜合中期財務報表須與根據香港財務報告準則所編製截至二零一一年十二月三十一日止年度之年度財務報表一併閱覽。

## 3. 合併會計法重列

本集團於二零一一年十月十一日向華潤集團的 一間附屬公司收購迅山投資有限公司及其附屬 公司,該交易被視為涉及受共同控制實體的業 務合併,並按照香港會計師公會頒佈之會計指 引第五號「共同控制下合併的合併會計法」所 載指引,採用合併會計法入賬。因此,截至二 零一一年六月三十日止六個月之綜合全面收益 表、股本變動表及現金流量表經已重列,藉此 納入合併實體由其開始受共同控制日期起計的 業績。

於截至二零一一年六月三十日止六個月採用合併會計法,導致本公司擁有人應佔本集團截至二零一一年六月三十日止六個月全面收益總額及本公司擁有人應佔本集團截至二零一一年六月三十日止六個月溢利分別增加港幣175,808,000元及港幣47,169,000元。

### 1. GENERAL INFORMATION

The Company is a public limited company incorporated in the Cayman Islands and its shares are listed on The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"). The intermediate holding company as at 30 June 2012 is China Resources (Holdings) Company Limited ("CRH"). The ultimate holding company of the Company is China Resources National Corporation ("CRNC"), a company incorporated in the Chinese Mainland. The address of the registered office and principal place of business of the Company is disclosed in the Corporate Information of the interim report. The principal activities of the Group are development and sale of properties, property investments and management, hotel operations and the provision of construction and decoration services and others.

The condensed consolidated interim financial statements are presented in Hong Kong dollars ("HK\$"), unless otherwise stated, as the Company is a public company incorporated in Cayman Islands with its shares listed on the Hong Kong Stock Exchange, where most of its investors are located in Hong Kong and therefore, the directors consider that HK\$ is preferable in presenting the operating result and financial position of the Group. The majority of the Company's subsidiaries are operating in the Chinese Mainland with Renminbi ("RMB") as their functional currency.

The condensed consolidated interim financial statements were approved for issue on 17 August 2012.

#### 2. BASIS OF PREPARATION

The condensed consolidated interim financial statements for the six months ended 30 June 2012 have been prepared in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting". The condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2011, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS").

### 3. MERGER ACCOUNTING RESTATEMENT

The Group acquired Speedy Hill Investments Limited and its subsidiaries from a subsidiary of CRH on 11 October 2011, which is considered as business combination involving entities under common control and has been accounted for using merger accounting method, in accordance with the guidance set out in Accounting Guideline 5 "Merger Accounting for Common Control Combinations" issued by the Hong Kong Institute of Certified Public Accountants. As a result, the consolidated statements of comprehensive income, changes in equity and cash flows for the six months ended 30 June 2011 have been restated, in order to include the results of the combining entities since the date of which first come under common control.

The adoption of merger accounting for the six months ended 30 June 2011 has resulted in an increase in the Group's total comprehensive income attributable to the owners of the Company for the six months ended 30 June 2011 of HK\$175,808,000 and an increase in the Group's profit attributable to the owners of the Company for the six months ended 30 June 2011 of HK\$47,169,000, respectively.

Notes to the Condensed Consolidated Interim Financial Statements



## 3. 合併會計法重列(續)

上文所述之合併會計法重列對截至二零一一年 六月三十日止六個月之綜合全面收益表中各項 之影響如下:

## **3. MERGER ACCOUNTING RESTATEMENT** (continued)

The effect of the merger accounting restatement described above on the consolidated statement of comprehensive income for the six months ended 30 June 2011 by line items is as follows:

截至二零一年<br/>六月三十日<br/>止六個月截至二零一年<br/>六月三十日<br/>六月三十日Lindle合併會計法重列<br/>合併會計法重列上六個月<br/>Six months ended<br/>30 June 201130 June 2011restatement30 June 2011

|  |  | 30 June 2011               | restatement              | 30 June 2011                          |
|--|--|----------------------------|--------------------------|---------------------------------------|
|  |  | 港幣千元<br>HK\$'000<br>(原列)   | 港幣千元<br>HK\$'000         | 港幣千元<br>HK\$'000<br>(重列)              |
|  |  | (Originally stated)        |                          | (Restated)                            |
| 收益   | Revenue  | 7,681,182                  | 12,828                   | 7,694,010                             |
| 銷售成本                                       | Cost of sales  | (4,504,935)                | (2,429)                  | (4,507,364)                           |
| 毛利<br>投資物業之公平值變動收益                         | Gross Profit Gain on changes in fair value of  | 3,176,247                  | 10,399                   | 3,186,646                             |
| 衍生金融工具之公平值變動收益                             | investment properties<br>Gain on changes in fair value of  | 3,057,984                  | 46,334                   | 3,104,318                             |
|  | derivative financial instruments   | 17,325                     |                          | 17,325                                |
| 其他收入                                       | Other income   | 227,306                    | 65,277                   | 292,583                               |
| 銷售及市場推廣支出                                  | Selling and marketing expenses   | (465,722)                  | (26,473)                 | (492,195)                             |
| 一般及行政支出<br>應佔聯營公司業績                        | General and administration expenses  | (529,131)                  | (19,974)                 | (549,105)                             |
| 應佔「中国公司業績<br>應佔一間共同控制合資實體業績                | Share of results of associates Share of results of a jointly controlled entity   | 24,223<br>(1,526)          | _                        | 24,223<br>(1,526)                     |
| 財務費用                                       | Finance costs  | (260,931)                  | (32,150)                 | (293,081)                             |
| <b>利</b> 物負用                               | Thance costs   | (200,931)                  | (32,1)0)                 | (293,001)                             |
| 除税前溢利                                      | Profit before taxation   | 5,245,775                  | 43,413                   | 5,289,188                             |
| 所得税 (開支)/抵免                                | Income tax (expenses)/credit   | (1,625,324)                | 3,523                    | (1,621,801)                           |
| 期內溢利                                       | Profit for the period  | 3,620,451                  | 46,936                   | 3,667,387                             |
| 其他全面收益<br>換算為呈列貨幣所產生之匯兑差額<br>現金流對沖之公平值變動收益 | Other comprehensive income Exchange differences arising on translation to presentation currency Gain on changes in fair value of | 1,528,518                  | 131,214                  | 1,659,732                             |
| <b>坑並伽封件之公十直変動収益</b>                       | cash flow hedges   | 293                        | _                        | 293                                   |
|  |  | 1,528,811                  | 131,214                  | 1,660,025                             |
| 期內全面收益總額                                   | Total comprehensive income for the period  | 5,149,262                  | 178,150                  | 5,327,412                             |
| 以下人士應佔全面收益總額:                              | Total comprehensive income attributable to:  |                            |                          |                                       |
| 本公司擁有人                                     | Owners of the Company  | 4,978,666                  | 175,808                  | 5,154,474                             |
| 非控股權益                                      | Non-controlling interests  | 170,596                    | 2,342                    | 172,938                               |
|  |  | 5,149,262                  | 178,150                  | 5,327,412                             |
|  |  | 2,000,2,000                |                          | 2,000,000                             |
| 以下人士應佔期內溢利:                                | Profit for the period attributable to:   |                            |                          |                                       |
| 本公司擁有人                                     | Owners of the Company  | 3,561,031                  | 47,169                   | 3,608,200                             |
| 非控股權益                                      | Non-controlling interests  | 59,420                     | (233)                    | 59,187                                |
|  |  | 3,620,451                  | 46,936                   | 3,667,387                             |
| <b>复职</b> 五利                               | Fouriers and shows   |                            |                          |                                       |
| 毎股盈利<br>一 基本                               | Earnings per share  — Basic  | 港幣66.37仙                   | 港幣0.88仙                  | 港幣67.25仙                              |
| <del>生</del> 件                             | — Dasic  | 在常66.37 m<br>HK66.37 cents | 他常0.88 個<br>HK0.88 cents | 後 符 6 / . 2 5 川<br>HK 6 7 . 2 5 cents |
|  |  |                            | 1110.00 00.110           | 1110/12/ 03/10                        |
| — 攤薄                                       | — Diluted  | 港幣66.12仙                   | 港幣0.88仙                  | 港幣67.00仙                              |
|  |  | HK66.12 cents              | HK0.88 cents             | HK67.00 cents                         |

Notes to the Condensed Consolidated Interim Financial Statements

## 4. 主要會計政策

除下文所述者外,本中期財務報表所用會計政 策與截至二零一一年十二月三十一日止年度之 全年財務報表所述已採用者一致。

### (a) 本集團於二零一二年一月一日 採納之準則及詮釋之修訂

本集團於二零一二年一月一日開始之財 政年度強制採納下列準則及詮釋之修 訂。採納該等準則及詮釋之修訂並無對 本集團之業績及財務狀況構成任何重大 影響。

香港財務報告準則第1號 嚴重高通脹及剔除首次 (修訂本) 採納者的固定日期

香港財務報告準則第7號 披露 — 轉讓金融資產 (修訂本)

香港會計準則第12號 遞延税項: 收回相關 (修訂本) 資產

**(b)** 中期期間的所得税乃按預期年度總收益 適用之税率計提。

### 5. 估計

管理層須於編製簡明綜合中期財務報表時作出 影響會計政策之應用以及資產與負債、收入與 支出之呈報金額之判斷、估計及假設。實際結 果可能有別於該等估計。

管理層於編製簡明綜合中期財務報表時就應用本集團之會計政策所作出之重大判斷以及不確定估計之主要來源與應用於截至二零一一年十二月三十一日止年度之年度財務報表者相同。

## 6. 財務風險管理

### (a) 財務風險因素

本集團之業務面對各種財務風險:市場 風險(包括外匯風險、利率風險及價格 風險)、信貸風險及流動資金風險。

簡明綜合中期財務報表並無包括所有財務風險管理資料及年度財務報表所規定之披露資料,並須與本集團截至二零一一年十二月三十一日止年度之年度財務報表一併閱覽。

自年末以來之風險管理部門或任何風險 管理政策概無任何變動。

### 4. PRINCIPAL ACCOUNTING POLICIES

Except as described below, the accounting policies applied are consistent with those of the annual financial statements for the year ended 31 December 2011, as described in those annual financial statements.

## (a) Amendments to standards and interpretations adopted by the Group as of 1 January 2012

The following amendments to standards and interpretations are mandatory for the Group's financial year beginning 1 January 2012. The adoption of these amendments to standards and interpretations does not have any significant impact to the results and financial position of the Group.

HKFRS 1 (Amendment) Severe Hyperinflation and Removal of

Fixed Dates for First-time Adopters

HKFRS 7 (Amendment) Disclosures — Transfers of Financial Assets

HKAS 12 (Amendment) Deferred Tax: Recovery of Underlying Assets

(b) Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

### 5. ESTIMATES

The preparation of condensed consolidated interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed consolidated interim financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of uncertainty in estimation were the same as those that applied to the annual financial statements for the year ended 31 December 2011.

### 6. FINANCIAL RISK MANAGEMENT

#### (a) Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign currency risk, interest rate risk and price risk), credit risk and liquidity risk.

The condensed consolidated interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 31 December 2011.

There have been no changes in the risk management department since year end or in any risk management policies.

Notes to the Condensed Consolidated Interim Financial Statements



## 6. 財務風險管理(續)

### (b) 流動資金風險

與二零一一年十二月三十一日相比,財 務負債之合約未貼現現金流出並無重大 變動。

### (c) 公平值評估

不同級別之公平值評估定義如下:

- 相同資產或負債於活躍市場中之報價(未經調整)(第1級)。
- 計入第1級中可直接(即價格)或 間接(即產生自價格)觀察資產或 負債之報價以外之輸入值(第2 級)。
- 資產或負債之輸入值並非依據可 觀察之市場數據(即不可觀察輸入 值)(第3級)。

本集團之衍生金融工具乃以第2級估值 方法按公平值計量。其他金融資產及金融負債之賬面值與其公平值相若。

截至二零一二年六月三十日止六個月, 業務或經濟狀況並無重大變動而影響本 集團金融資產及金融負債之公平值。

## 7. 分類資料

### (a) 分類收益及業績

向本公司董事(即本集團主要營運決策者)呈報的資料尤其集中於銷售已發展物業、物業投資及管理、酒店經營及建築、裝修服務及其他分類,作資源分配及表現評估用途。

分類業績指各分類所賺取之溢利或產生 之虧損,其並無分配其他收入、投資物 業之公平值變動收益、企業行政成本、 應佔聯營公司業績、應佔共同控制合資 實體業績及財務費用。此為就資源分配 及表現評估而向主要營運決策者匯報的 方式。

### 6. FINANCIAL RISK MANAGEMENT

(continued)

### (b) Liquidity risk

Compared to 31 December 2011, there was no material change in the contractual undiscounted cash outflows of financial liabilities.

#### (c) Fair value estimation

The different levels of estimation of fair value have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are
  observable for the asset or liability, either directly (that is, as prices)
  or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

Derivative financial instruments of the Group are measured at fair value by level 2 valuation method. The carrying amounts of other financial assets and financial liabilities approximate their fair values.

During the six months ended 30 June 2012, there were no significant changes in the business or economic circumstances that affect the fair value of the Group's financial assets and financial liabilities.

#### 7. SEGMENT INFORMATION

### (a) Segment revenues and results

Information reported to the directors of the Company, the chief operating decision makers of the Group, was specifically focused on the segments of sale of developed properties, property investments and management, hotel operations and construction, decoration services and others for the purpose of resource allocation and performance assessment.

Segment results represents the profit earned or loss incurred by each segment without allocation of other income, gain on change in fair value of investment properties, corporate administration costs, share of results of associates, share of results of jointly controlled entities and finance costs. This is the measure reported to the chief operating decision makers for the purposes of resource allocation and performance assessment.

## Notes to the Condensed Consolidated Interim Financial Statements

## 7. 分類資料(續)

### (a) 分類收益及業績(續)

以下為回顧期間按可呈報及經營分類對 本集團收益及業績作出之分析:

截至二零一二年六月三十日止六個月

### **7. SEGMENT INFORMATION** (continued)

### (a) Segment revenues and results (continued)

The following is an analysis of the Group's revenue and results by reportable and operating segments for the period under review:

建築、裝修

#### For the six months ended 30 June 2012

物業投資

|            |  | 銷售           | 及管理         |            | 服務及其他         |              |
|------------|--|--------------|-------------|------------|---------------|--------------|
|            |  | 已發展物業        | Property    |            | Construction, |              |
|            |  | Sales        | investments | 酒店經營       | decoration    |              |
|            |  | of developed | and         | Hotel      | services and  | 合併           |
|            |  | properties   | management  | operations | others        | Consolidated |
|            |  |              |             |            |               |              |
|            |  | 港幣千元         | 港幣千元        | 港幣千元       | 港幣千元          | 港幣千元         |
|            |  | HK\$'000     | HK\$'000    | HK\$'000   | HK\$'000      | HK\$'000     |
|            |  |              |             |            |               |              |
| 收益         | REVENUE                                |              |             |            |               |              |
| 外銷         | External sales                         | 5,383,791    | 1,586,040   | 298,097    | 651,514       | 7,919,442    |
|            |  |              |             |            |               |              |
| 業績         | RESULT                                 |              |             |            |               |              |
| 分類業績       | Segment results                        | 1,642,606    | 698,088     | (12,923)   | 219,103       | 2,546,874    |
|            |  |              |             |            |               |              |
| 未分配其他收入    | Unallocated other income               |              |             |            |               | 348,260      |
| 投資物業之公平值變動 | Gain on changes in fair value of       |              |             |            |               | - /          |
| 收益         | investment properties                  |              |             |            |               | 3,089,473    |
| 衍生金融工具之公平值 | Gain on changes in fair value of       |              |             |            |               |              |
| 變動收益       | derivative financial instruments       |              |             |            |               | 28,909       |
| 未分配支出      | Unallocated expenses                   |              |             |            |               | (67,488)     |
| 應佔共同控制合資實體 | Share of results of jointly controlled |              |             |            |               |              |
| 業績         | entities                               |              |             |            |               | 21,845       |
| 財務費用       | Finance costs                          |              |             |            |               | (357,945)    |
|            |  |              |             |            |               |              |
| 除税前溢利      | Profit before taxation                 |              |             |            |               | 5,609,928    |

Notes to the Condensed Consolidated Interim Financial Statements



## 7. 分類資料(續)

(a) 分類收益及業績(續)

截至二零一一年六月三十日止六個月

## **7. SEGMENT INFORMATION** (continued)

建築、裝修

(a) Segment revenues and results (continued)

For the six months ended 30 June 2011

物業投資

|              |   | 銷售           | 及管理         |            | 服務及其他         |                                  |
|--------------|---|--------------|-------------|------------|---------------|----------------------------------|
|              |   | 已發展物業        | Property    |            | Construction, |                                  |
|              |   | Sales        | investments | 酒店經營       | decoration    |                                  |
|              |   | of developed | and         | Hotel      | services and  | 合併                               |
|              |   | properties   | management  | operations | others        | Consolidated                     |
|              |   |              |             |            |               |                                  |
|              |   | 港幣千元         | 港幣千元        | 港幣千元       | 港幣千元          | 港幣千元                             |
|              |   | HK\$'000     | HK\$'000    | HK\$'000   | HK\$'000      | HK\$'000                         |
|              |   | (重列)         | (重列)        |            | (重列)          | (重列)                             |
|              |   | (Restated)   | (Restated)  |            | (Restated)    | (Restated)                       |
|              |   |              |             |            |               |                                  |
| 收益           | REVENUE                                 |              |             |            |               |                                  |
| 外銷           | External sales                          | 5,651,816    | 1,127,407   | 286,736    | 628,051       | 7,694,010                        |
|              |   |              |             |            |               |                                  |
| 業績           | RESULT                                  |              |             |            |               |                                  |
| 分類業績         | Segment results                         | 1,722,111    | 500,983     | 3,327      | 8,310         | 2,234,731                        |
|              |   |              |             |            |               | •                                |
| 未分配其他收入      | Unallocated other income                |              |             |            |               | 292,583                          |
| 投資物業之公平值變動   | Gain on changes in fair value of        |              |             |            |               | _,_,,,,,                         |
| 收益           | investment properties                   |              |             |            |               | 3,104,318                        |
| 衍生金融工具之公平值   | Gain on changes in fair value of        |              |             |            |               | <i>5</i> , <i>1</i> , <i>5 1</i> |
| 變動收益         | derivative financial instruments        |              |             |            |               | 17,325                           |
| 未分配支出        | Unallocated expenses                    |              |             |            |               | (89,385)                         |
| 應佔聯營公司業績     | Share of results of associates          |              |             |            |               | 24,223                           |
| 應佔一間共同控制合資實體 | Share of result of a jointly controlled |              |             |            |               |                                  |
| 業績           | entity                                  |              |             |            |               | (1,526)                          |
| 財務費用         | Finance costs                           |              |             |            |               | (293,081)                        |
|              |   |              |             |            |               |                                  |
| 除税前溢利        | Profit before taxation                  |              |             |            |               | 5,289,188                        |

分類基準或分類溢利或虧損的計量基準 與最近期刊發的年度財務報表並無不同。

There are no differences from the last annual financial statements in the basis of segmentation or in the basis of measurement of segment profit or loss.

Notes to the Condensed Consolidated Interim Financial Statements

## 8. 其他收入

### 8. OTHER INCOME

|                 |  | 截至六<br>Six mont |            |
|-----------------|--|-----------------|------------|
|                 |  | 30.6.2012       | 30.6.2011  |
|                 |  | 港幣千元            | 港幣千元       |
|                 |  | HK\$'000        | HK\$'000   |
|                 |  |                 | (重列)       |
|                 |  |                 | (Restated) |
|                 |  |                 |            |
| 出售一間附屬公司收益(附註a) | Gain on disposal of a subsidiary (Note a)            | 102,157         | _          |
| 出售投資物業收益        | Gain on disposal of investment properties            | 16,234          | _          |
| 政府補貼(附註b)       | Government grants (Note b)                           | 69,679          | 36,723     |
| 利息收入            | Interest income                                      | 79,388          | 90,183     |
| 匯兑收益淨額          | Exchange gain, net                                   | _               | 91,290     |
| 收購一間附屬公司產生之議價   | Bargain purchase gain on acquisition of a subsidiary |                 |            |
| 購買收益            |  | _               | 60,378     |
| 其他              | Others   | 80,802          | 14,009     |
|                 |  |                 |            |
|                 |  | 348,260         | 292,583    |

附註:

(a) 截至二零一二年六月三十日止六個月,本集團向一名 獨立第三方出售一間全資附屬公司,現金代價為人民 幣105,525,000元(相當於港幣130,165,000元)。該附 屬公司從事酒店經營。是次出售收益為港幣 102,157,000元。

(b) 該金額主要是中國內地各地市政府部門提供之補償、 津貼及激勵措施的稅務退款。 Notes:

(a) During the six months ended 30 June 2012, the Group disposed of a wholly owned subsidiary to an independent third party for a cash consideration of RMB105,525,000 (equivalent to HK\$130,165,000). The subsidiary was engaged in hotel operations. The gain on this disposal amounted to HK\$102,157,000.

(b) Amounts represent mainly the compensations, subsidies and refunds of various taxes as incentives by the government authorities in various cities of Chinese Mainland.

Notes to the Condensed Consolidated Interim Financial Statements



## 9. 財務費用

### 9. FINANCE COSTS

|  |  | 截至六<br>Six mont |            |
|--|--|-----------------|------------|
|  |  | 30.6.2012       | 30.6.2011  |
|  |  | 港幣千元            | 港幣千元       |
|  |  | HK\$'000        | HK\$'000   |
|  |  |                 | (重列)       |
|  |  |                 | (Restated) |
| 銀行借貸及優先票據利息總額<br>減:供銷售之物業、投資物業<br>以及物業、廠房及設備 | Total interests on bank borrowings and senior notes  Less: amount capitalised in properties for sale, investment properties  and property, plant and equipment | 1,158,181       | 717,125    |
| 撥充資本之金額                                      |  | (941,299)       | (499,055)  |
|  |  |                 |            |
|  |  | 216,882         | 218,070    |
| 其他銀行費用                                       | Other bank charges   | 106,668         | 75,011     |
| 匯兑虧損淨額                                       | Exchange loss, net   | 34,395          | _          |
|  |  |                 |            |
|  |  | 357,945         | 293,081    |

## 10. 所得税開支

## 10. INCOME TAX EXPENSES

|         |                           | 截至六個月止<br>Six months ended |            |
|---------|---------------------------|----------------------------|------------|
|         |                           | 30.6.2012                  | 30.6.2011  |
|         |                           | 港幣千元                       | 港幣千元       |
|         |                           | HK\$'000                   | HK\$'000   |
|         |                           |                            | (重列)       |
|         |                           |                            | (Restated) |
|         |                           |                            |            |
| 本期所得税   | Current income tax        |                            |            |
| 中國企業所得税 | PRC corporate income tax  | 534,659                    | 487,762    |
| 中國土地增值税 | PRC land appreciation tax | 450,584                    | 437,702    |
| 香港利得税   | Hong Kong profits tax     | _                          | _          |
| 遞延所得税   | Deferred income tax       | 880,626                    | 696,337    |
|         |                           |                            |            |
|         |                           | 1,865,869                  | 1,621,801  |

中期期間的所得税乃按預期年度總收益適用之 税率計提。

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

## Notes to the Condensed Consolidated Interim Financial Statements

## 10. 所得税開支(續)

#### 香港利得税

截至二零一二年及二零一一年六月三十日止六個月的香港利得税均按估計應課税溢利的16.5%計算。由於本集團於截至二零一二年六月三十日止六個月在香港並無任何應課稅溢利(截至二零一一年六月三十日止六個月:無),故並無就香港利得稅計提撥備。

#### 中國企業所得税

本集團之主要業務由在中國大陸註冊成立的集團實體(「中國附屬公司」)經營。中國企業所得稅(「企業所得稅」)乃按其於中國法定財務報表所呈報之溢利為基準,並經調整毋須課稅或不可扣減所得稅之收支項目後作出撥備。根據中國企業所得稅法(「企業所得稅法」),企業所得稅密為25%(截至二零一一年六月三十日止六個月:25%)。

根據二零零七年十二月六日頒佈的企業所得稅 法實施細則,自二零零八年一月一日起於中國 成立的公司向其海外投資者匯付的股息應按 10%的稅率繳納預扣所得稅。就中國附屬公司 於香港成立或經營並符合中國大陸與香港訂立 的稅務條約安排規定的直接控股公司而言,可 採用5%的較低預扣稅稅率。

#### 中國土地增值税(「土地增值税」)

根據自一九九四年一月一日生效的中國土地增值稅暫行條例的規定以及自一九九五年一月二十七日生效的中國土地增值稅暫行條例詳細實施細則,銷售或轉讓中國的國有土地使用權、樓宇及附屬設施的所有收入須按介乎增值的30%至60%的累進稅率繳納土地增值稅,惟倘一般住宅物業的銷售增值不超過總可扣稅項目金額20%則會獲得豁免。

本集團已按上述累進税率就銷售物業計提土地 增值税撥備,惟根據税務機關核准的計稅方法 按視作税率計算土地增值稅的若干集團公司除 外。

#### 海外所得税

本公司根據開曼群島公司法(二零零三年修訂版)於開曼群島註冊成立為一間獲豁免有限公司,因此獲豁免繳納開曼群島所得稅。本公司於英屬處女群島(「英屬處女群島」)註冊成立的附屬公司乃根據英屬處女群島國際商業公司法註冊成立,因此獲豁免繳納英屬處女群島所得稅。

### 10. INCOME TAX EXPENSES (continued)

#### Hong Kong profits tax

Hong Kong profits tax is calculated at 16.5% of the estimated assessable profit for the six months ended 30 June 2012 and 2011. Hong Kong profits tax has not been provided as the Group did not have any assessable profit in Hong Kong for the six months ended 30 June 2012 (six months ended 30 June 2011: nil).

#### PRC corporate income tax

The main business of the Group is conducted by group entities incorporated in the Chinese Mainland (the "PRC subsidiaries"). PRC corporate income tax (the "CIT") is provided for on the basis of its profit reported in the PRC statutory financial statements, adjusted for income and expenses, which are not assessable or deductible for income tax purpose. Pursuant to the PRC Corporate Income Tax Law (the "CIT Law"), the CIT rate is 25% (six months ended 30 June 2011: 25%).

Pursuant to the Detailed Implementation Regulations for implementation of the CIT Law issued on 6 December 2007, withholding income tax of 10% shall be levied on the dividends remitted by the companies established in the PRC to their foreign investors starting from 1 January 2008. A lower 5% withholding tax rate may be applied when the immediate holding companies of the PRC subsidiaries are established or operating in Hong Kong and fulfil the requirements to the tax treaty arrangements between the Chinese Mainland and Hong Kong.

### PRC land appreciation tax ("LAT")

Pursuant to the requirements of the Provisional Regulations of the PRC on LAT effective 1 January 1994, and the Detailed Implementation Rules on the Provisional Regulations of the PRC on LAT effective on 27 January 1995, all income from the sale or transfer of state-owned land use rights, buildings and their attached facilities in the PRC is subject to LAT at progressive rates ranging from 30% to 60% of the appreciation value, with an exemption provided for sales of ordinary residential properties if their appreciation values do not exceed 20% of the sum of the total deductible items.

The Group has made provision of LAT for sales of properties according to the aforementioned progressive rate, except for certain group companies which calculate the LAT based on deemed tax rates in accordance with the approved taxation method obtained from tax authorities.

#### Overseas income tax

The Company is incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law (2003 Revision) of Cayman Islands and accordingly, is exempted from Cayman Islands income tax. Subsidiaries of the Company incorporated in the British Virgin Islands (the "BVI") are incorporated under the International Business Companies Act of the BVI and, accordingly are exempted from income tax in the BVI.

Notes to the Condensed Consolidated Interim Financial Statements



## 11. 期內溢利

期內溢利已扣除/(計入)下列各項:

### 11. PROFIT FOR THE PERIOD

Profit for the period has been arrived at after charging/(crediting) the following items:

|                           |  | 截至六個月止<br>Six months ended |            |  |
|---------------------------|--|----------------------------|------------|--|
|                           |  | 30.6.2012                  | 30.6.2011  |  |
|                           |  | 港幣千元                       | 港幣千元       |  |
|                           |  | HK\$'000                   | HK\$'000   |  |
|                           |  |                            | (重列)       |  |
|                           |  |                            | (Restated) |  |
| 土地使用權攤銷<br>減:物業、廠房及設備撥充資本 | Amortisation of land use rights  Less: Amount capitalised in property, plant and equipment | 17,593                     | 10,758     |  |
| 之金額                       |  | (12,140)                   | (6,283)    |  |
|                           |  | 5,453                      | 4,475      |  |
| 物業、廠房及設備折舊                | Depreciation of property, plant and equipment  | 159,809                    | 132,537    |  |
| 應收款項減值(撥回)/撥備             | (Reversal)/provision of impairment of receivables  | (110,050)                  | 2,598      |  |

## 12. 每股盈利

本公司擁有人應佔每股基本及攤薄盈利按以下 數據計算:

### 12. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to owners of the Company is based on the following data:

|               |   | 截至六個月止        |               |
|---------------|---|---------------|---------------|
|               |   | Six mont      | hs ended      |
|               |   | 30.6.2012     | 30.6.2011     |
|               |   | 港幣千元          | 港幣千元          |
|               |   | HK\$'000      | HK\$'000      |
|               |   |               | (重列)          |
|               |   |               | (Restated)    |
|               |   |               |               |
| 盈利            | Earnings  |               |               |
| 用作計算每股基本及攤薄盈利 | Earnings for the purposes of basic and diluted earnings per share |               |               |
| 之盈利(本公司擁有人應佔  | (profit for the period attributable to owners of the Company)     |               |               |
| 期內溢利)         |   | 3,688,977     | 3,608,200     |
|               |   |               |               |
| 股份數目          | Number of shares  |               |               |
| 用作計算每股基本盈利之   | Weighted average number of ordinary shares for the purpose        |               |               |
| 加權平均普通股數目     | of basic earnings per share                                       | 5,808,662,628 | 5,365,509,818 |
| 以下具潛在攤薄普通股的影響 | Effect of dilutive potential ordinary shares on                   |               |               |
| 一購股權          | — Share options   | 8,959,306     | 9,957,201     |
| 一 獎勵股份 一 未歸屬  | — Awarded shares — unvested                                       |               | 10,256,500    |
|               |   |               |               |
| 用作計算每股攤薄盈利之   | Weighted average number of ordinary shares for the purpose        |               |               |
| 加權平均普通股數目     | of diluted earnings per share                                     | 5,817,621,934 | 5,385,723,519 |

Notes to the Condensed Consolidated Interim Financial Statements

### 12. 每股盈利(續)

上述加權平均普通股數目乃經扣減一間金融機構(本公司戰略激勵計劃(「該計劃」)之信託人)持有之18,172,000股股份(截至二零一一年六月三十日止六個月:28,829,000股股份)之影響後計算得出。

## 13. 股息

截至二零一一年十二月三十一日止年度之股息 每股港幣16.6仙,合共港幣967,330,000元,已 於截至二零一二年六月三十日止六個月計提, 並已於二零一二年七月四日派付。

本公司董事會於二零一二年八月十七日建議派付中期股息每股港幣6.3仙(截至二零一一年六月三十日止六個月之中期股息:每股港幣9.5仙)。此中期股息合共港幣367,119,000元(截至二零一一年六月三十日止六個月之中期股息:港幣511,854,000元)尚未於本簡明綜合中期財務報表內確認為負債。

### 14. 物業、廠房及設備

期內,添置物業、廠房及設備(主要包括在建工程、傢俬及設備以及汽車)之金額約為港幣483,902,000元(截至二零一一年六月三十日止六個月:港幣257,515,000元);出售物業、廠房及設備(主要包括傢俬及設備以及汽車)之金額約為港幣2,800,000元(截至二零一一年六月三十日止六個月:港幣10,315,000元)。

### 15. 土地使用權

本集團之土地使用權涉及位於中國內地之土 地,以中期或長期租約持有。土地使用權以直 線法按40至70年之租賃年期解除。

### 12. EARNINGS PER SHARE (continued)

The weighted average number of ordinary shares shown above has been arrived at after deducting the effect on 18,172,000 shares (six months ended 30 June 2011: 28,829,000 shares) held by a financial institute as a trustee of the Company for the Strategic Incentive Award Scheme (the "Scheme").

#### 13. DIVIDENDS

A dividend of HK16.6 cents per share that relates to the year ended 31 December 2011 amounting to HK\$967,330,000 was accrued during the six months ended 30 June 2012 and paid on 4 July 2012.

An interim dividend of HK6.3 cents per share (interim dividend for the six months ended 30 June 2011: HK9.5 cents per share) was proposed by the board of directors of the Company on 17 August 2012. This interim dividend, amounting to HK\$367,119,000 (interim dividend for the six months ended 30 June 2011: HK\$511,854,000), has not been recognised as a liability in this condensed consolidated interim financial statements.

## 14. PROPERTY, PLANT AND EQUIPMENT

During the period, additions to property, plant and equipment, which mainly comprise construction in progress, furniture and equipment and motor vehicles, amounted to approximately HK\$483,902,000 (six months ended 30 June 2011: HK\$257,515,000); disposal of property, plant and equipment, which mainly comprise furniture and equipment and motor vehicles, amounted to approximately HK\$2,800,000 (six months ended 30 June 2011: HK\$10,315,000).

#### 15. LAND USE RIGHTS

The Group's land use rights relate to land situated in the Chinese Mainland and held under medium term or long term leases. The land use rights are released over their lease terms of 40 to 70 years on a straight line basis.

Notes to the Condensed Consolidated Interim Financial Statements



## 16. 投資物業

### 16. INVESTMENT PROPERTIES

|             |   |            | 正是           |            |
|-------------|---|------------|--------------|------------|
|             |   | 已落成        | Under        | 總計         |
|             |   | Completed  | construction | Total      |
|             |   |            |              |            |
|             |   | 港幣千元       | 港幣千元         | 港幣千元       |
|             |   | HK\$'000   | HK\$'000     | HK\$'000   |
| 公平值         | FAIR VALUE  |            |              |            |
| 於二零一二年一月一日  | At 1 January 2012                                 | 26,936,927 | 2,652,025    | 29,588,952 |
| 添置          | Additions   | 32,626     | 4,000,835    | 4,033,461  |
| 轉撥自供銷售之物業   | Transfer from properties for sales                | 1,477,438  | _            | 1,477,438  |
| 出售          | Disposals   | (12,325)   | _            | (12,325)   |
| 於損益確認之公平值變動 | Change in fair value recognised in profit or loss | 2,513,507  | 575,966      | 3,089,473  |
| 幣值調整        | Currency realignment                              | (154,132)  | (22,993)     | (177,125)  |
| 於二零一二年六月三十日 | At 30 June 2012                                   | 30,794,041 | 7,205,833    | 37,999,874 |

Occupied properties

Properties under

construction

於二零一二年六月三十日,本集團之投資物業 乃以公平值計量,其中大部分已由獨立合資格 專業估值師事務所世邦魏理仕有限公司評估。

The fair values of the investment properties were determined on the following basis:

independent and professionally qualified valuers.

The Group's investment properties are measured at fair value as at 30 June 2012,

most of which have been assessed by CB Richard Ellis Hong Kong Limited, a firm of

空置物業 參考類似地區類似物業之

投資物業之公平值乃按照以下基準釐定:

交易價格市場證據

by reference to market evidence of transaction prices Vacant properties for similar properties in the similar locations

已佔用物業 參考類似地區類似狀況之 類似物業之交易價格市場

證據,或(倘適用)參考現 有租約的資本化收入及該 等物業之日後收入潛力

by reference to market evidence of transaction prices for similar properties in the similar locations and conditions or, where appropriate, by reference to capitalised income to be derived from the existing tenancies and the reversionary income potential of the properties

在建

參考類似地區類似物業之 在建物業 交易價格市場證據,減竣

工估計成本及投資者回報

by reference to market evidence of transaction prices for similar properties in the similar locations, less estimated costs to completion and investor's return

投資物業位於中國內地,並按中期租約持有。

The investment properties are situated in the Chinese Mainland under medium term leases.

Notes to the Condensed Consolidated Interim Financial Statements

## 17. 於共同控制合資實體之權益

截至二零一二年六月三十日止六個月內,本集團已收購上海通益置業有限公司(「上海通益」)50%股權,現金代價為人民幣1,008,180,000元(相當於港幣1,236,727,000元)。上海通益於上海主要從事物業發展業務。

## 18. 非流動資產之預付款項

## 17. INTERESTS IN JOINTLY CONTROLLED ENTITIES

During the six months ended 30 June 2012, the Group has acquired 50% equity interest in Shanghai Tong Yi Property Development Company Limited ("Shanghai Tong Yi") at a cash consideration of RMB1,008,180,000 (equivalent to HK\$1,236,727,000). Shanghai Tong Yi is principally engaged in the property development business in Shanghai.

## 18. PREPAYMENTS FOR NON-CURRENT ASSETS

|                     |   | 30.6.2012 | 31.12.2011 |
|---------------------|---|-----------|------------|
|                     |   | 港幣千元      | 港幣千元       |
|                     |   | HK\$'000  | HK\$'000   |
| 股本投資之預付款項           | Prepayments for equity investments                      | 61,333    | 558,102    |
| 有關收購土地使用權之預付款項(附註a) | Prepayments for acquisition of land use rights (Note a) | 1,267,035 | 6,804,001  |
|                     |   |           |            |
|                     |   | 1,328,368 | 7,362,103  |

附註:

(a) 有關數額即本集團就收購中國內地土地使用權用作投 資物業發展所支付之款項。

> 於二零一二年六月三十日,本集團仍未取得土地使用 權證。就已付訂金港幣1,267,035,000元而言,管理層 預計於二零一二年六月三十日後十二個月內可取得土 地使用權證。

Note:

(a) Amounts represent the payments made by the Group for the acquisition of land use rights in the Chinese Mainland for the development of investment properties.

The land use right certificates bave not yet been obtained by the Group as at 30 June 2012. The management expects that, in relation to the deposits paid of HK\$1,267,035,000, the land use right certificates would be obtained in the coming twelve months after 30 June 2012.

Notes to the Condensed Consolidated Interim Financial Statements



## 19. 應收賬款、其他應收賬項、 預付款項及訂金

# 19. TRADE RECEIVABLES, OTHER RECEIVABLES, PREPAYMENTS AND DEPOSITS

|               |  | 30.6.2012  | 31.12.2011 |
|---------------|--|------------|------------|
|               |  | 港幣千元       | 港幣千元       |
|               |  | HK\$'000   | HK\$'000   |
|               |  |            |            |
| 應收賬款(附註a)     | Trade receivables (Note a)                     | 1,193,520  | 1,697,977  |
| 減:呆賬撥備        | Less: allowance for doubtful debts             | (159,016)  | (161,136)  |
|               |  |            |            |
|               |  | 1,034,504  | 1,536,841  |
|               |  |            |            |
| 就收購土地使用權之預付款項 | Prepayments for acquisition of land use rights | 8,388,992  | 15,763,361 |
|               |  |            |            |
| 其他應收賬項        | Other receivables                              | 1,532,186  | 1,500,277  |
| 減:呆賬撥備        | Less: allowance for doubtful debts             | (249,327)  | (346,309)  |
|               |  |            |            |
|               |  | 1,282,859  | 1,153,968  |
|               |  |            |            |
| 預付款項及訂金       | Prepayments and deposits                       | 3,578,703  | 2,502,646  |
|               |  |            |            |
|               |  | 14,285,058 | 20,956,816 |

附註: Note:

(a) 出售物業之應收所得款項按照買賣協議所載條款支付。一般而言,物業買家須在30天內支付餘款。

除出售物業之應收所得款項外,租賃物業之租金收入 及建築合約之所得款項均須根據有關協議條款支付, 本集團一般會給予其客戶不超過45天之信貸期。

以下為報告期末應收賬款(扣除呆賬撥備)之賬齡分析:

(a) Proceeds receivable in respect of sale of properties are settled in accordance with the terms stipulated in the sale and purchase agreements. Generally, purchasers of properties are required to settle the balance within 30 days.

Except for the proceeds receivable from sale of properties, rental income from lease of properties and proceeds from construction contracts which are payable in accordance with the terms of the relevant agreements, the Group generally allows a credit period not exceeding 45 days to its customers.

The following is an aging analysis of trade receivables (net of allowance for doubtful debts) at the end of the reporting period:

|      |                 | 30.6.2012 | 31.12.2011 |
|------|-----------------|-----------|------------|
|      |                 | 港幣千元      | 港幣千元       |
|      |                 | HK\$'000  | HK\$'000   |
|      |                 |           |            |
| 一年內  | Within one year | 958,746   | 1,356,466  |
| 超過一年 | Over one year   | 75,758    | 180,375    |
|      |                 |           |            |
|      |                 | 1,034,504 | 1,536,841  |

Notes to the Condensed Consolidated Interim Financial Statements

## 20. 現金及銀行結存

現金及銀行結存包括按現行存款年利率介乎0.4 厘至4.7厘計息之短期銀行存款。

現金及銀行結存包括受限制銀行存款港幣 544,362,000元,主要為就本集團若干物業發展 項目之土地而重新安置現有居民之指定資金。

#### 20. CASH AND BANK BALANCES

Cash and bank balances comprise short-term bank deposits carry interest at prevailing deposit rates which range from 0.4% to 4.7% per annum.

Included in cash and bank balances are restricted bank deposits of HK\$544,362,000, which are mainly funds designated for relocating existing residents on the lands of the Group's certain property development projects.

## 21. 應付賬款及其他應付賬項

### 21. TRADE AND OTHER PAYABLES

|                  |   | 30.6.2012  | 31.12.2011 |
|------------------|---|------------|------------|
|                  |   | 港幣千元       | 港幣千元       |
|                  |   | HK\$'000   | HK\$'000   |
| 應付賬款(附註a)        | Trade payables (Note a)                     | 8,604,909  | 9,083,074  |
| 其他應付賬項及應計費用(附註b) | Other payables and accrued charges (Note b) | 6,870,899  | 6,067,425  |
|                  |   |            |            |
|                  |   | 15,475,808 | 15,150,499 |

| 附註: |                                 | Notes: |  |
|-----|---------------------------------|--------|--|
| (a) | 以下為報告期末應付賬款之賬齡分析:               | (a)    | The following is an aging analysis of trade payables at the end of the reporting period:                 |
| (b) | 金額主要包括預收款項、應付其他税款、代收款及預<br>提工資。 | (b)    | Amounts include mainly receipt in advance, other taxes payable, receipts on-behalf and accrued salaries. |

|      |                 | 30.6.201 | 2 31.12.2011 |
|------|-----------------|----------|--------------|
|      |                 | 港幣千      | 走 港幣千元       |
|      |                 | HK\$'00  | 0 HK\$'000   |
|      |                 |          |              |
| 一年內  | Within one year | 6,628,02 | 7 5,915,210  |
| 超過一年 | Over one year   | 1,976,88 | 2 3,167,864  |
|      |                 |          |              |
|      |                 | 8,604,90 | 9 9,083,074  |

Notes to the Condensed Consolidated Interim Financial Statements



## 22. 銀行借貸

### 22. BANK BORROWINGS

|              |  | 30.6.2012  | 31.12.2011 |
|--------------|--|------------|------------|
|              |  | 港幣千元       | 港幣千元       |
|              |  | HK\$'000   | HK\$'000   |
|              |  |            |            |
| 有抵押          | Secured                                    | 13,578,523 | 8,801,567  |
| 無抵押          | Unsecured                                  | 44,377,874 | 44,170,068 |
|              |  |            |            |
|              |  | 57,956,397 | 52,971,635 |
|              |  |            |            |
| 就報告而作出之分析如下: | Analysed for reporting purpose as:         |            |            |
| 計入非流動負債之金額   | Amount included in non-current liabilities | 39,421,609 | 30,898,536 |
| 計入流動負債之金額    | Amount included in current liabilities     | 18,534,788 | 22,073,099 |
|              |  |            |            |
|              |  | 57,956,397 | 52,971,635 |

貸款根據香港及中國內地銀行所報之現行市場年利率介乎0.74厘至8.11厘(截至二零一一年六月三十日止六個月:0.44厘至7.05厘)計息。

The loans carry interests at prevailing market rates ranging from 0.74% to 8.11% (six months ended 30 June 2011: 0.44% to 7.05%) per annum quoted by the banks in Hong Kong and the Chinese Mainland.

### 23. 優先票據

於二零一一年,本公司發行本金額為 1,000,000,000美元之優先票據(「優先票據」), 優先票據於新加坡證券交易所上市。優先票據 為無抵押及按息票率每年4.625厘計息,並累 計至每半年支付一次,並將於二零一六年五月 十九日到期。優先票據按平均實際年利率4.779 厘計息。

優先票據於二零一二年六月三十日之公平值估計 約 為1,025,260,000美元(相當於港幣7,954,500,215元),按優先票據於該日之收市價釐定。

### 23. SENIOR NOTES

In 2011, the Company issued senior notes with principal amount of US\$1,000,000,000 ("Senior Notes"), which are listed on the Singapore Exchange Securities Trading Limited. The Senior Notes are unsecured and bear coupon interest at 4.625% per annum payable semi-annually in arrears and are due on 19 May 2016. The Senior Notes carry average effective interest rate of 4.779% per annum.

The fair value of the Senior Notes at 30 June 2012 was estimated at approximately US\$1,025,260,000 (equivalent to HK\$7,954,500,215), which was determined based on the closing market price of which at that date.

## Notes to the Condensed Consolidated Interim Financial Statements

## 24. 股本

### 24. SHARE CAPITAL

|                  |                                    | 股份數目             | 股本            |
|------------------|------------------------------------|------------------|---------------|
|                  |                                    | Number of shares | Share capital |
|                  |                                    |                  |               |
|                  |                                    |                  | 港幣千元          |
|                  |                                    |                  | HK\$'000      |
|                  |                                    |                  |               |
| 每股面值港幣0.10元之普通股  | Ordinary shares of HK\$0.10 each   |                  |               |
| 法定:              | Authorised:                        |                  |               |
| 於二零一二年一月一日及六月三十日 | At 1 January and 30 June 2012      | 7,000,000,000    | 700,000       |
|                  |                                    |                  |               |
| 已發行及繳足:          | Issued and full paid:              |                  |               |
| 於二零一二年一月一日       | At 1 January 2012                  | 5,826,468,790    | 582,647       |
| 行使購股權(附註a)       | Exercise of share options (Note a) | 820,000          | 82            |
|                  |                                    |                  |               |
| 於二零一二年六月三十日      | At 30 June 2012                    | 5,827,288,790    | 582,729       |

附註:

(a) 期內,本公司因購股權獲行使而發行820,000股每股 面值港幣0.10元之普通股。期內購股權之行使價介乎 每股港幣0.96元至港幣3.225元。新普通股在各方面 與現有股份享有同等權益。本公司股份於緊接購股權 獲行使日期前之相關加權平均收市價為每股港幣

## 25. 以股份付款

#### (a) 戰略激勵計劃

於二零零八年五月三十日(「採納日期」),本公司採納該計劃,該計劃自採納日期起計10年期間合法有效。本公司以零代價向本公司董事及本集團僱員預授股份,股份之平均歸屬期介乎6個月至23個月。根據該計劃之規則,本公司設立信託,委託一間金融機構作為本公司之受託人管理該計劃及持有股份。於二零一二年六月三十日,在該計劃下,未頒授股份合共18,172,000股(二零一一年十二月三十一日:18,172,000股),為數達港幣225,726,000元(二零一一年十二月三十一日:港幣225,726,000元),由受託人持有。

截至二零一二年六月三十日止六個月, 既無股份根據該計劃獲頒授或歸屬(截 至二零一一年六月三十日止六個月: 無),且於二零一二年六月三十日並無 股份根據該計劃尚未行使(二零一一年 十二月三十一日:無)。 Note:

(a) During the period, the Company issued 820,000 ordinary shares of HK\$0.10 each upon exercise of share options. The exercise price of the share options during the period ranges from HK\$0.96 to HK\$3.225 per share. The new ordinary shares rank pari passu with the existing shares in all aspects. The related weighted average closing price of the shares of the Company immediately before the dates on which the options were exercised is HK\$15.24 per share.

### 25. SHARE-BASED PAYMENTS

#### (a) Strategic Incentive Award Scheme

On 30 May 2008 (the "Adoption Date"), the Scheme was adopted by the Company. The Scheme shall be valid and effective for a period of 10 years commencing from the Adoption Date. The shares were awarded to directors of the Company and employees of the Group at no consideration, with an average vesting period ranging from 6 to 23 months. Pursuant to the rules of the Scheme, the Company has set up a trust with a financial institute, a trustee of the Company, for the purpose of administering the Scheme and holding the shares. During the period, no shares of the Company were acquired for the Scheme. Under the Scheme, there were total unawarded shares of 18,172,000 (31 December 2011: 18,172,000) amounting to HK\$225,726,000 (31 December 2011: HK\$225,726,000) held by the trustee as at 30 June 2012.

During the six months ended 30 June 2012, there were no shares awarded or vested under the Scheme (six months ended 30 June 2011: nil), and neither outstanding shares under the Scheme as at 30 June 2012 (31 December 2011: nil).

Notes to the Condensed Consolidated Interim Financial Statements



## 25. 以股份付款(續)

### (a) 戰略激勵計劃(續)

截至二零一二年六月三十日止六個月, 由於所有尚未行使股份於過往年度已歸 屬,故並無就該計劃確認任何開支(截 至二零一一年六月三十日止六個月:港 幣12,771,000元)。

### (b) 購股權計劃

本公司向合資格之本公司董事及本集團 僱員提供購股權計劃。下表披露購股權 於截至二零一二年六月三十日止六個月 內之詳情及變動:

### **25. SHARE-BASED PAYMENTS** (continued)

#### (a) Strategic Incentive Award Scheme (continued)

During the six months ended 30 June 2012, there were no expense of the Scheme recognised as all outstanding shares became vested in the prior years (six months ended 30 June 2011: HK\$12,771,000).

#### (b) Share Option Scheme

The Company has a share option scheme for eligible directors of the Company and employees of the Group. The following tables disclose details of share options and its movements during the six months ended 30 June 2012:

購股權數目

|            |                  |                          |                          | <b>期</b> 放惟             |            |            |              |
|------------|------------------|--------------------------|--------------------------|-------------------------|------------|------------|--------------|
|            |                  |                          |                          | Number of share options |            |            |              |
|            |                  |                          |                          | 於                       |            |            | 於            |
|            |                  |                          |                          | 二零一二年                   |            |            | 二零一二年        |
|            | 每份購股權            |                          |                          | 一月一日                    | 期內行使       | 期內失效       | 六月三十日        |
|            | 之行使價             |                          |                          | 尚未行使                    | Exercised  | Lapsed     | 尚未行使         |
| 授出日期       | Exercise price   | 歸屬期                      | 行使期                      | Outstanding             | during     | during     | Outstanding  |
| Grant date | per share option | Vesting period           | Exercise period          | at 1.1.2012             | the period | the period | at 30.6.2012 |
|            |                  |                          |                          |                         |            |            |              |
|            | 港幣元              |                          |                          |                         |            |            |              |
|            | HK\$             |                          |                          |                         |            |            |              |
| 04/03/2002 | 1.590            | 05/03/2002 to 01/01/2005 | 04/03/2002 to 03/03/2012 | 820,000                 | (140,000)  | (680,000)  | _            |
| 07/10/2002 | 0.960            | 08/10/2002 to 05/01/2005 | 07/10/2002 to 06/10/2012 | 350,000                 | (100,000)  | _          | 250,000      |
| 28/04/2004 | 1.040            | 28/04/2004 to 01/01/2007 | 28/04/2004 to 27/04/2014 | 852,500                 | _          | _          | 852,500      |
| 29/04/2005 | 1.420            | 29/04/2006 to 29/04/2009 | 29/04/2005 to 28/04/2015 | 1,750,000               | (150,000)  | _          | 1,600,000    |
| 01/06/2005 | 1.230            | 01/06/2005 to 01/06/2008 | 01/06/2005 to 31/05/2015 | 1,525,000               | _          | _          | 1,525,000    |
| 03/01/2006 | 3.225            | 03/01/2007 to 03/01/2010 | 03/01/2006 to 02/01/2016 | 4,105,000               | (430,000)  | _          | 3,675,000    |
| 17/02/2006 | 3.965            | 17/02/2007 to 17/02/2010 | 17/02/2006 to 16/02/2016 | 375,000                 | _          | _          | 375,000      |
| 26/06/2006 | 3.580            | 26/06/2007 to 26/06/2010 | 26/06/2006 to 25/06/2016 | 1,350,000               | _          | _          | 1,350,000    |
|            |                  |                          |                          |                         |            |            |              |
|            |                  |                          |                          | 11,127,500              | (820,000)  | (680,000)  | 9,627,500    |

截至二零一二年六月三十日止六個月, 由於所有購股權於過往年度已歸屬,故 並無確認購股權開支(截至二零一一年 六月三十日止六個月:無)。 During the six months ended 30 June 2012, there were no share option expense recognised as all share options became vested in the prior years (six months ended 30 June 2011: nil).

Notes to the Condensed Consolidated Interim Financial Statements

## 26. 關連方交易及結餘

## (a) 與中國華潤及其附屬公司(「中國華潤集團」)之交易

## 26. RELATED PARTY TRANSACTIONS AND BALANCES

(a) Transactions with CRNC and its subsidiaries (the "CRNC Group")

|              |   | 截至六個止<br>Six months ended |            |
|--------------|---|---------------------------|------------|
|              |   | 30.6.2012                 | 30.6.2011  |
|              |   | 港幣千元                      | 港幣千元       |
|              |   | HK\$'000                  | HK\$'000   |
|              |   |                           | (重列)       |
|              |   |                           | (Restated) |
|              |   |                           |            |
| 已收/應收中國華潤集團之 | Construction, decoration and other income received/ |                           |            |
| 建築、裝修及其他收入   | receivable from the CRNC Group                      | 304,200                   | 124,451    |
| 已收/應收中國華潤集團之 | Rental and management fee income received/          |                           |            |
| 租金及管理費收入     | receivable from the CRNC Group                      | 50,909                    | 51,273     |

## (b) 應收/應付同系附屬公司/共同 控制合資實體/一間中間控股 公司/最終控股公司款項

該等款項主要指應收/應付交易方之貸 款墊款及營運資金,均為無抵押、免息 及按要求償還。

### (c) 與其他政府相關實體之交易/結 餘

本集團本身為中國華潤旗下一間大型集團公司之組成部分,由中國內地政府控制。董事認為,本公司最終由中國內地政府控制。董事認為,本公司最終由中國內地政府控制,共同控制或受時由中國內地政府重大影響之實體(「中國政府相關實體」)支配。除與中國華潤集團進行之交易(於上文及簡明綜合中期財務報表其他附註披露)外,於一般業務過程中,本集團亦與其他中國政府相關實體經營業務。

本集團與其他中國政府相關實體有結 餘,包括銀行結存及銀行借貸。鑑於該 等銀行交易之性質,本公司董事認為作 出獨立披露並無意義。

此外,本集團已與其他中國政府相關實體進行多項交易,包括買賣、其他收入 及其他經營開支。本公司董事認為要確認交易方之身份,繼而確認交易是否與 其他中國政府相關實體進行並不可行。

# (b) Amounts due from/to fellow subsidiaries/jointly controlled entities/an intermediate holding company/ ultimate holding company

The amounts represent mainly the loan advances and working capital from/ to counterparties, which are unsecured, interest-free and repayable on demand

## (c) Transactions/balances with other government-related entities

The Group itself is part of a larger group of companies under CRNC which is controlled by the government of Chinese Mainland. The directors consider that the Company is ultimately controlled by the government of Chinese Mainland and the Group operates in an economic environment currently predenominated by entities controlled, jointly controlled or significantly influenced by the Chinese Mainland government (the "PRC government-related entities"). Apart from the transactions with the CRNC Group which have been disclosed above and in other notes to the condensed consolidated interim financial statements, the Group also conducts businesses with other PRC government-related entities in the ordinary course of business.

The Group has balances with other PRC government-related entities, including bank balances and bank borrowings. In view of the nature of those banking transactions, the directors of the Company are of the view that separate disclosure would not be meaningful.

Moreover, the Group has entered into various transactions, including sales, purchases, other income and other operating expenses with other PRC government-related entities. The directors of the Company are of the view that it is impracticable to ascertain the identity of the counterparties and accordingly whether the transactions are with other PRC government-related entities.

Notes to the Condensed Consolidated Interim Financial Statements



## 26. 關連方交易及結餘(續)

### (d) 主要管理人員之酬金

本公司董事及其他主要管理人員於期內 之薪酬如下:

## **26. RELATED PARTY TRANSACTIONS AND BALANCES** (continued)

### (d) Compensation of key management personnel

The remuneration of directors of the Company and other members of the key management during the period was as follows:

|       |                          | 截至六個止<br>Six months ended |            |  |
|-------|--------------------------|---------------------------|------------|--|
|       |                          | 30.6.2012                 | 30.6.2011  |  |
|       |                          | 港幣千元                      | 港幣千元       |  |
|       |                          | HK\$'000                  | HK\$'000   |  |
|       |                          |                           | (重列)       |  |
|       |                          |                           | (Restated) |  |
|       |                          |                           |            |  |
| 短期福利  | Short term benefits      | 3,791                     | 4,164      |  |
| 離職後福利 | Post-employment benefits | 265                       | 317        |  |
| 以股份付款 | Share-based payments     | _                         | 2,498      |  |
|       |                          |                           |            |  |
|       |                          | 4,056                     | 6,979      |  |

## 27. 或然負債

本集團就物業買家所獲貸款向銀行作出擔保港幣7,655,925,000元。銀行將於向買家發出房地產擁有權證或物業買家完成按揭貸款後(以較早者為準)解除該等擔保。本公司董事認為,財務擔保合約之公平值並不重大。

## 28. 承擔

本集團擁有下列重大承擔,為已訂約但未於簡 明綜合中期財務報表撥備:

### 27. CONTINGENT LIABILITIES

Guarantees amounting to HK\$7,655,925,000 are given to banks with respect to loans procured by the purchasers of the Group's properties. Such guarantees will be released by banks upon the issuance of the real estate ownership certificate to the purchasers or the satisfaction of mortgaged loan by the purchasers of properties, whichever is earlier. In the opinion of directors of the Company, the fair value of the financial guarantee contracts is not significant.

#### 28. COMMITMENTS

The Group has material commitments as follows, which are contracted for but not provided in the condensed consolidated interim financial statements:

|          |                               | 30.6.2012 | 31.12.2011 |
|----------|-------------------------------|-----------|------------|
|          |                               | 港幣千元      | 港幣千元       |
|          |                               | HK\$'000  | HK\$'000   |
| 物業、廠房及設備 | Property, plant and equipment | 1,644,385 | 2,463,517  |
| 土地使用權    | Land use rights               | 2,223,301 | 6,169,391  |

Notes to the Condensed Consolidated Interim Financial Statements

## 29. 資產抵押

## 於報告期末,本集團向銀行抵押以下資產,作 為本集團獲授一般銀行融資之抵押:

### 29. PLEDGE OF ASSETS

At the end of the reporting period, the Group pledged the following assets to banks as securities against general banking facilities granted to the Group:

|          |                               | 30.6.2012  | 31.12.2011 |
|----------|-------------------------------|------------|------------|
|          |                               | 港幣千元       | 港幣千元       |
|          |                               | HK\$'000   | HK\$'000   |
|          |                               |            |            |
| 投資物業     | Investment properties         | 19,278,531 | 12,348,569 |
| 供銷售之物業   | Properties for sale           | 24,002,499 | 8,744,532  |
| 物業、廠房及設備 | Property, plant and equipment | 1,200,283  | 1,140,407  |
| 土地使用權    | Land use rights               | 231,542    | 163,397    |
|          |                               |            |            |
|          |                               | 44,712,855 | 22,396,905 |

## 華潤置地有限公司

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此中期報告以環保紙張印製

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